```
1
       IN THE UNITED STATES DISTRICT COURT
2
        FOR THE EASTERN DISTRICT OF OHIO
3
                EASTERN DIVISION
    IN RE: NATIONAL : MDL NO. 2804
5
    PRESCRIPTION OPIATE :
6
    LITIGATION
7
                       : CASE NO.
    THIS DOCUMENT : 1:17-MD-2804
    RELATES TO ALL CASES:
8
                        : Hon. Dan A.
9
                        : Polster
10
           Tuesday, November 27, 2018
11
12
    HIGHLY CONFIDENTIAL - SUBJECT TO FURTHER
             CONFIDENTIALITY REVIEW
13
14
                 Videotaped deposition of
    KEVIN KREUTZER, taken pursuant to notice,
15
    was held at the law offices of Reed Smith
16
    LLP, Three Logan Square, 1717 Arch
    Street, Suite 3100, Philadelphia,
17
    Pennsylvania 19103, beginning at 9:34
    a.m., on the above date, before Amanda
18
    Dee Maslynsky-Miller, a Certified
    Realtime Reporter.
19
20
21
2.2
23
            GOLKOW LITIGATION SERVICES
        877.370.3377 ph | 917.591.5672 fax
24
                deps@golkow.com
```

```
1
    APPEARANCES:
2
           BARON & BUDD, P.C.
           BY: WILLIAM POWERS, ESQUIRE
3
            600 New Hampshire Avenue, N.W.
4
           Washington, D.C.
            (202) 333-4562
           Wpowers@baronbudd.com
5
            - and -
6
           BY: STERLING CLUFF, ESQUIRE
           15910 Ventura Boulevard
7
           Suite 1600
8
           Encino, California 91436
            (818) 839-2333
9
            scluff@baronbudd.com
           Representing the Plaintiffs
10
11
12
13
           REED SMITH, LLP
           BY: ROBERT A. NICHOLAS, ESQUIRE
14
           BY: JOSEPH J. MAHADY, ESOUIRE
           BY: SAMANTHA L. ROCCHINO, ESQUIRE
15
           Three Logan Square
           1717 Arch Street
16
           Philadelphia, Pennsylvania 19103
            (215) 851-8100
17
           Rnicholas@reedsmith.com
           Jmahady@reedsmith.com
18
            Srocchino@reedsmith.com
           Representing the Defendant,
19
           Amerisource Bergen Drug
           Corporation
20
21
22
23
2.4
```

```
1
    APPEARANCES: (Continued)
2
3
           WILLIAMS & CONNOLLY, LLP
4
           BY: MIRANDA PETERSEN, ESQUIRE
            725 Twelfth Street, N.W.
5
           Washington, DC 20005
            (202) 434-5000
6
           mpetersen@wc.com
           Representing the Defendant,
           Cardinal Health
7
8
9
10
           COVINGTON & BURLING LLP
           BY: KEVIN KELLY, ESQUIRE
11
            850 Tenth Street, NW
            Suite 856N
12
           Washington, DC 20001
            (202) 662-5000
13
           kkelly@cov.com
           Representing the Defendant,
14
           McKesson Corporation
15
16
17
           JONES DAY
           BY: SARAH G. CONWAY, ESQUIRE
18
            555 South Flower Street
           Fiftieth Floor
19
           Los Angeles, California 90071
            (213) 489-3939
20
           sqconway@jonesday.com
           Representing the Defendant,
21
           Walmart
22
23
2.4
```

```
1
    APPEARANCES: (Continued)
2
    VIA TELEPHONE/LIVESTREAM:
3
4
           BARTLIT BECK LLP
5
           By: SHARON DESH, ESQUIRE
           Courthouse Place
6
           54 West Hubbard Street, Suite 300
           Chicago, Illinois 60654
7
            (312) 494-4400
           Sharon.desh@bartlit-beck.com
           Representing the Defendant,
8
           Walgreens
9
10
11
           PELINI CAMPBELL & WILLIAMS, LLC
           BY: ERIC J. WILLIAMS, ESQUIRE
12
            8040 Cleveland Avenue NW
           Suite 400
13
           North Canton, Ohio 44720
           (330) 305-6400
14
           ejwilliams@pelini-law.com
           Representing the Defendant,
15
           Prescription Supply, Inc.
16
17
18
           FOX ROTHSCHILD LLP
           BY: JACOB S. PERSKIE, ESQUIRE
19
           1301 Atlantic Avenue
           Midtown Building, Suite 400
20
           Atlantic City New Jersey 08401
           (609) 348-4515
21
           Jperskie@foxrothschild.com
           Representing the Defendant,
22
           Validus Pharmaceuticals
23
2.4
```

```
APPEARANCES: (Continued)
2
    VIA TELEPHONE/LIVESTREAM:
3
4
           MORGAN, LEWIS & BOCKIUS LLP
           BY: JONATHAN E. MAIER, ESQUIRE
5
           1111 Pennsylvania Ave. NW
           Washington, DC 20004
6
           (202) 739-3000
           Jonathan.maier@morganlewis.com
7
           Representing the Defendant,
           Teva Pharmaceuticals, Inc.,
8
           Cephalon, Inc., Watson
           Laboratories, Actavis LLC, and
9
           Actavis Pharma, Inc
10
11
           ALLEGAERT BERGER & VOGEL LLP
12
           BY: JOHN S. CRAIG, ESQUIRE
           111 Broadway, 20th Floor
13
           New York, New York 10006
           (212) 616-7075
14
           Representing the Defendant,
           Rochester Drug Cooperative
15
16
17
           BARON & BUDD, P.C.
           BY: JAY LICHTER, ESQUIRE
           GRETCHEN KEARNEY, OFFICE MANAGER
18
            15910 Ventura Boulevard
19
            Suite 1600
           Encino, California 91436
           (818) 839-2333
20
           Jlichter@baronbudd.com
21
           Representing the Plaintiffs
22
23
2.4
```

```
1
    APPEARANCES: (Continued)
2
    VIA TELEPHONE/LIVESTREAM:
3
4
           MARCUS & SHAPIRA, LLP
           BY: PAUL M. MANNIX, ESQUIRE
5
           One Oxford Centre
           35th Floor
           Pittsburgh, Pennsylvania 15219
6
           (412) 471-3490
7
           Pmannix@marcus-shapira.com
           Representing the Defendant,
8
           HBC Company
9
10
           CLARK MICHIE LLP
           BY: CHRISTOPHER J. MICHIE, ESQUIRE
           103 Carnegie Center, Suite 300
11
           Princeton, New Jersey 08540
12
           (609) 423-2143
           Chris.michie@clarkmichie.com
13
           Representing the Defendant,
           Pernix Therapeutics Holdings, Inc.
14
15
16
           REED SMITH, LLP
           BY: ANNE E. ROLLINS, ESQUIRE
17
           Three Logan Square
           1717 Arch Street
18
           Philadelphia, Pennsylvania 19103
           (215) 851-8100
           Arollins@reedsmith.com
19
           Representing the Defendant,
20
           Amerisource Bergen Drug
           Corporation
21
2.2
    ALSO PRESENT:
23
    Devyn Mulholland, Videographer
    Zach Posen, Trial Technician
    Christopher Casalenuovo, AmerisourceBergen
24
```

1	-	- – –	
2	I	N D E X	
3	-		
4			
	Testimony of: KEVI	N KREUTZER	
5			
6	By Mr. Cluff		11
7			
8	-		
9	EXF	HIBITS	
10	-		
11			
	NO. DESCR	RIPTION	PAGE
12			
	AmerisourceBergen-	-Kreutzer	
13	Exhibit-1 ABDC_	MDL_00304391-392	164
14	AmerisourceBergen-Kreutzer		
	Exhibit-2 ABDC_	MDL_00154441-443	176
15			
	AmerisourceBergen-Kreutzer		
16	Exhibit-3 Teva_	MDL_A_(0)233-1299-320	223
17	AmerisourceBergen-Kreutzer		
	Exhibit-4 Teva_	_MDL_A_(0)233-1346-348	250
18			
	AmerisourceBergen-		
19		MDL_A_(0)233-1426-428	274
20	AmerisourceBergen-		
	Exhibit-6 ABDC_	MDL_0045077	304
21			
	AmerisourceBergen-		.
22	Exhibit-7 ABCD_	_MDL_0045075	306
23			
24			

1			
2			
		EXHIBITS	
3			
4			
5	NO.	DESCRIPTION	PAGE
6	AmerisourceBergen-Kreutzer		
	Exhibit-8	ABDC_MDL_00045076	314
7			
	Amerisource	Bergen-Kreutzer	
8	Exhibit-9	ABDC_MDL_00047572	361
9		Bergen-Kreutzer	
	Exhibit-10	ABDC_MDL_00151471-472	369
10			
		Bergen-Kreutzer	
11	Exhibit-11	ABDC_MDL_00178337	374
12	AmerisourceBergen-Kreutzer		
	Exhibit-12	ABDC_MDL_00168122 and	
13		ABDC_MDL_00168127-134	388
14			
15			
16			
17			
18			
19			
21			
22			
23			
24			

```
1
2
            DEPOSITION SUPPORT INDEX
3
4
    Direction to Witness Not to Answer
5
6
    Page Line Page Line Page Line
7
    None
8
9
10
    Request for Production of Documents
    Page Line Page Line Page Line
11
12
    None
13
14
15
    Stipulations
16
    Page Line Page Line Page Line
17
    10
           1
18
19
20
    Question Marked
21
    Page Line Page Line Page Line
22
    None
23
24
```

1	
2	(It is hereby stipulated and
3	agreed by and among counsel that
4	sealing, filing and certification
5	are waived; and that all
6	objections, except as to the form
7	of the question, will be reserved
8	until the time of trial.)
9	
10	VIDEO TECHNICIAN: We are
11	now on the record. My name is
12	Devyn Mulholland, I'm a
13	videographer for Golkow Litigation
14	Services. Today's date is
15	November 27, 2018. The time is
16	9:34 a.m.
17	This video deposition is
18	being held in Philadelphia,
19	Pennsylvania, in the matter of
20	National Prescription Opiate
21	Litigation. The deponent is Kevin
22	Kreutzer.
23	Counsel will be noted on the
24	stenographic record. The court

```
1
           reporter is Amanda Miller and will
2
           now swear in the witness.
3
4
                  KEVIN KREUTZER, after having
5
           been duly sworn, was examined and
6
           testified as follows:
7
8
                    EXAMINATION
9
10
    BY MR. CLUFF:
11
                  Good morning, Mr. Kreutzer.
    As I explained earlier, my name is
12
13
    Sterling Cluff, I work at a law firm
14
    called Baron and Budd, and we represent
15
    the Track 1 plaintiffs in the national
16
    opiate litigation. And I'll be taking
17
    your deposition today.
18
                  To start off, could you just
19
    spell your first and last name for the
20
    record, so we have a clear record of
21
    that, please?
22
           Α.
                  Sure. It's K-E-V-I-N.
                                           Last
23
    name is K-R-E-U-T-Z-E-R.
24
                  And have you ever had your
           Q.
```

- deposition taken before?
- A. I have not.
- Q. I'm sure that your esteemed
- 4 lawyers have explained sort of the
- deposition protocols for you, so I'm
- ⁶ going to skip some of the admonitions.
- But just remind you that
- you're under oath, so we need to get
- ⁹ truthful answers from you.
- And also remind you not to
- disclose any attorney-client privilege,
- and that if you feel like you need to
- discuss with your lawyers about a
- 14 privilege, we can make arrangements for
- 15 that.
- In addition to that, we're
- 17 entitled to your best recollection. If
- you don't recall, you can tell me that.
- 19 And I'd also caution you not to guess at
- an answer. If you don't know, just let
- 21 me know.
- Does that all make sense?
- ²³ A. Yes.
- Q. So how long have you worked

- for AmerisourceBergen?
- A. Since 2007, so going on 11
- years.
- 4 Q. Has your employment with
- 5 AmerisourceBergen been continuous since
- 6 2007?
- A. It has not.
- 8 Q. When you began with
- 9 Amerisource -- well, when you joined the
- company in 2007, was it AmerisourceBergen
- or was it some previous entity that
- merged into AmerisourceBergen?
- 13 A. It was AmerisourceBergen.
- Q. And what was your title at
- the time that you joined
- 16 AmerisourceBergen?
- 17 A. I believe my title was
- 18 collections associate.
- 19 Q. And do you recall what month
- in 2007 you started with Amerisource?
- A. It was April.
- O. And you believe your title
- 23 at that time was collections associate?
- ²⁴ A. Yes.

- Q. Do you recall how long you
- 2 held that position?
- A. Approximately a year
- 4 and-a-half.
- 5 O. So that would have been
- 6 until approximately the middle of 2009?
- A. I believe so, yes.
- Q. And after you were a
- 9 collections associate, do you recall what
- your next position with AmerisourceBergen
- 11 was?
- 12 A. Yes. It was diversion
- 13 control specialist.
- Q. And to the best of your
- 15 recollection, you would have assumed that
- position in -- some time in 2009?
- A. Yes.
- Q. What position did you -- did
- 19 your position ever change at
- ²⁰ AmerisourceBergen after you became a
- diversion control specialist?
- A. I received a promotion last
- year to diversion control investigator.
- Q. So that would have been

- ¹ 2017?
 - ² A. Yes.
 - ³ Q. So between 2009 and 2017,
 - 4 leaving out the time when you were
 - ⁵ employed elsewhere, you were a diversion
 - 6 control specialist?
 - ⁷ A. Yes.
 - Q. And what department did you
 - 9 work in as a diversion control
- 10 specialist?
- 11 A. It was corporate security
- ¹² and regulatory affairs.
- Q. And did you report to anyone
- in that department?
- 15 A. Yes.
- 0. Who was that?
- A. Ed Hazewski.
- O. Was it Mr. Hazewski for the
- 19 entire time you were a diversion control
- 20 specialist?
- A. No, it was not.
- Q. Who else did you report to?
- A. Eric Cherveny.
- Q. Do you recall when you began

- 1 reporting to Mr. Cherveny?
- A. I believe it was 2015.
- Q. At the time you're
- 4 reporting -- at the time that that change
- occurred, do you recall why you began
- 6 reporting to Mr. Cherveny instead of Mr.
- 7 Hazewski?
- A. I do not.
- 9 Q. Was there any change in your
- 10 responsibilities after you began
- 11 reporting to Mr. Cherveny?
- 12 A. No.
- 13 Q. To fast-forward to the
- 14 change to a diversion control
- investigator, did you report to anybody
- in that role?
- 17 A. I'm sorry, could you ask
- 18 that again?
- Q. Sure. No problem.
- When you were promoted to a
- diversion control investigator, prior to
- that time, were you still reporting to
- 23 Mr. Cherveny?
- ²⁴ A. Yes.

- Q. And after you were promoted,
- ² did you continue to report to Mr.
- 3 Cherveny?
- ⁴ A. Yes.
- ⁵ Q. Was there any change in your
- ⁶ job responsibilities when you became a
- ⁷ diversion control investigator?
- A. No. They were pretty much
- ⁹ the same.
- 10 Q. You said there was a brief
- interruption in your employment with
- 12 AmerisourceBergen.
- What happened there?
- 14 A. I applied for a position for
- 15 Teva Pharmaceuticals.
- 0. When was that?
- 17 A. I started January 7th, I
- ¹⁸ believe, of 2012.
- 19 Q. That's a pretty specific
- 20 date.
- Is there some reason why
- that date stands out to you?
- 23 A. I just remember the date.
- Q. What prompted the

- application to Teva Pharmaceuticals?
- A. It was a brand-new position
- ³ for the company.
- Q. And why did you want to
- 5 apply for that brand-new position?
- A. I thought my skill set
- ⁷ matched the job requirements.
- Q. What was the -- do you
- 9 recall what the title of the position you
- applied for was?
- 11 A. I believe it was diversion
- operations manager.
- Q. And it was your
- understanding -- or was it your
- understanding, at the time, that Teva
- 16 Pharmaceuticals had never had a diversion
- operations manager before?
- 18 A. That was my understanding.
- 19 Q. During the interview process
- with Teva, did you form an understanding
- 21 as to why Teva Pharmaceuticals was
- creating this new position?
- 23 A. No.
- Q. Did you ask?

- A. I'm sure I did, but I don't
- ² remember the questions that I asked.
- Q. And so looking back today,
- 4 you don't recall if you learned why Teva
- was creating this new position?
- A. I don't know the specifics.
- ⁷ I don't recall the specifics.
- Q. You said you started on
- ⁹ January 7th, 2012.
- Do you recall when you would
- have filled out the application, or when
- you began the application process?
- 13 A. I'm not exactly sure. Maybe
- 14 September or October of 2012, or maybe
- 15 that was 2011.
- Q. Do you recall who you met
- with at Teva Pharmaceuticals about this
- new position?
- A. Yes. Colleen McGinn.
- Q. And who is she?
- 21 A. She was my director that I
- 22 would be reporting to.
- Q. Do you recall her -- the
- title of her position?

- A. No. No, I don't.
- O. If later we showed you some
- documents between -- e-mail
- 4 correspondence between you and Ms.
- McGinn, do you think it would refresh
- ⁶ your recollection about her title and her
- 7 position?
- 8 A. Perhaps.
- 9 Q. Do you recall, when you
- worked at Teva Pharmaceuticals,
- exchanging e-mail correspondence with Ms.
- 12 McGinn?
- A. Yes.
- Q. Did you report directly to
- 15 her at the time?
- 16 A. I did.
- Q. So in January 2012, you
- 18 joined Teva Pharmaceuticals.
- And, if I recall correctly,
- you were applying for the division
- operations manager -- or diversion
- operations manager position, correct?
- 23 A. Yes.
- Q. And did you succeed in

- securing that position?
- A. I did.
- Q. And when you began working
- 4 for Teva Pharmaceuticals, was your job
- 5 title the same one that you applied for?
- 6 A. Yes.
- 7 Q. How long were you employed
- 8 with Teva Pharmaceuticals?
- 9 A. Three months.
- 10 Q. Did you say three months?
- 11 A. Yes.
- Q. What happened -- what
- happened when you left Teva
- 14 Pharmaceuticals? Did you go -- what
- happened with your job -- those are all
- bad questions.
- What did you do after those
- 18 three months?
- A. What did I do after those
- three months?
- 21 Q. Yes.
- A. I went back to
- ²³ AmerisourceBergen.
- Q. So is it your recollection,

- then, that you rejoined AmerisourceBergen
- in the middle of 2012?
- A. Yes. Towards the end of
- 4 April 2012 -- or, no, I'm sorry. 2013 --
- ⁵ yes, 2012.
- o. 2012.
- ⁷ A. Yes.
- Q. Is it possible that you
- ⁹ worked at Teva for a year and three
- months instead of just three months?
- 11 A. No.
- 12 Q. No.
- 13 Is there a reason why you
- were considering that possibly you had
- worked there until 2013?
- A. Just mixing up the dates.
- Q. Certainly.
- So the jobs we've talked
- about today, between AmerisourceBergen
- 20 and Teva Pharmaceuticals, is that
- 21 fully -- have we fully discussed all of
- the positions you've had with
- 23 AmerisourceBergen and Teva
- 24 Pharmaceuticals?

- A. Yes.
- Q. Prior to joining
- ³ AmerisourceBergen in 2007, were you
- 4 employed?
- A. Yes.
- Q. Where were you employed?
- A. Wyeth Pharmaceuticals.
- Q. What is Wyeth?
- 9 A. Wyeth Pharmaceuticals was a
- manufacturer of pharmaceutical products.
- However, they've been sold off and now
- ¹² part of Pfizer.
- Q. What was your responsibility
- there, or what was your position?
- 15 A. I worked for Wyeth
- 16 Pharmaceuticals for 14 years. I had many
- different positions there.
- Q. What's the -- what's the job
- 19 title -- the earliest job title you can
- 20 recall?
- 21 A. Back in 1992, I was a
- security officer.
- Q. How long did you hold that
- 24 position?

- 1 A. Approximately a year.
- Q. And then did your title
- 3 change at that point?
- ⁴ A. I applied for another
- 5 position in the packaging department.
- ⁶ Q. So you applied internally
- ⁷ with --
- 8 A. Internally.
- 9 Q. -- Wyeth?
- 10 A. Yes.
- 11 Q. One thing we should just
- point out again, and we haven't had a
- problem with it yet, but we shouldn't
- talk over each other, to the best of our
- ability. So I'll do my best to let you
- 16 finish all of your answers.
- The only reason is we have
- to let the court reporter get everything
- that we're saying, so.
- A. Sure.
- Q. I'm reminding myself, just
- 22 as much as I'm reminding you. Thank you.
- What was the job title that
- you applied for in the packaging

- department at Wyeth?
- A. I don't know the exact
- ³ title. It was packaging operator. I'm
- 4 not exactly sure. I don't remember --
- ⁵ recall.
- 6 Q. And how long did you hold
- ⁷ that position?
- A. Approximately a year
- 9 and-a-half.
- Q. And then what happened?
- 11 A. And then that department was
- outsourced to Puerto Rico.
- Q. Did you go to Puerto Rico?
- A. I did not.
- Q. Sorry to hear that.
- What did you do instead?
- 17 A. I applied for another
- position internally in the accounts
- 19 receivable department.
- Q. And do you recall what that
- 21 position was?
- A. Accounts receivable
- ²³ representative.
- Q. And how long did you hold

- 1 that position?
- ² A. This is only an
- ³ approximation. I received a couple
- 4 promotions in that department. Maybe two
- ⁵ years, three years tops.
- Q. So you were in the accounts
- ⁷ receivable department for approximately
- 8 two years, but you had some promotions?
- ⁹ A. Yes.
- 10 Q. Do you recall what those
- 11 promotions were?
- 12 A. It was just a level up, from
- 13 a rep 1 to a rep 2.
- Q. Would your job
- 15 responsibilities essentially have stayed
- the same between rep 1 and rep 2?
- 17 A. Pretty much so, yes.
- Q. And what happened after --
- 19 after the accounts receivable department?
- A. Then I applied for a
- 21 position in the credit department, credit
- ²² and collections.
- Q. Is that the name of the
- 24 department or is that --

- ¹ A. Yes.
- Q. -- the position?
- A. Of the department.
- Q. And what was your title
- 5 there?
- 6 A. Initially, it was a credit
- ⁷ correspondent.
- 8 Q. How long did you hold that
- 9 position?
- 10 A. I'm not exactly sure. Maybe
- 11 three years.
- Q. And what happened after
- those three years?
- 14 A. And then I received a
- promotion to a credit analyst.
- 16 Q. How long were you a credit
- 17 analyst?
- 18 A. Until the day I left the
- department. Well, the department was
- outsourced, in 2006. Or 2007, I'm sorry.
- Q. And 2007 is when you joined
- 22 AmerisourceBergen?
- ²³ A. Yes.
- Q. And is the outsourcing of

- that credit and collections department,
- ² is that the reason you applied to
- 3 AmerisourceBergen?
- 4 A. Yes. They closed the entire
- ⁵ department, and that was outsourced to
- 6 India.
- ⁷ Q. Did you hold any other
- 8 positions when you were with Wyeth
- 9 Pharmaceuticals?
- 10 A. No.
- 11 Q. Do you know when Wyeth
- 12 Pharmaceuticals was merged into or
- 13 acquired by Pfizer?
- 14 A. I'm not sure of the exact
- 15 year.
- 16 O. I want to start back at the
- beginning with your job history at Wyeth
- to kind of understand some of your roles
- ¹⁹ and responsibilities.
- So I believe you said you
- started in approximately 1992 there,
- "there" being Wyeth, as a security
- officer?
- A. Correct.

- Q. What was your -- what were
- your responsibilities as a security
- ³ officer?
- ⁴ A. I conducted rounds of the
- ⁵ facility. I also greeted everybody as
- 6 they walked into the building. I
- ⁷ inspected packages as they left the
- 8 building and conducted some
- 9 investigations involving theft.
- 10 Q. So aside from the
- 11 investigations involving theft, it sounds
- 12 like the majority of your responsibility
- as a security officer was, essentially,
- to be a security guard, right?
- 15 A. Pretty much, yes.
- Q. You said -- you referred to
- ¹⁷ the facility.
- What was the facility?
- 19 A. The manufacturing site, the
- building. We had, actually, three
- ²¹ buildings.
- Q. Were you a security officer
- responsible for all three?
- A. For all three.

- 1 Q. How did that work out? Let
- ² me be more specific.
- So were you assigned to
- 4 patrol all three at one time, or some
- 5 days you were assigned to one facility
- 6 and other days another facility?
- A. I was pretty much assigned
- 8 to all three.
- 9 Q. So when you were conducting
- 10 rounds, you would patrol all three
- 11 facilities?
- 12 A. Yes.
- 13 Q. Was there a central desk
- where people would come in and out of to
- get into the three facilities?
- A. Yes.
- Q. What kind of pharmaceutical
- 18 products do you recall that Wyeth
- 19 manufactured?
- A. Prevnar. There was birth
- 21 control pills. Penicillin. Those are
- the three that I recollect the most.
- Q. Do you recall if Wyeth
- Pharmaceuticals manufactured any Schedule

```
1 II or Schedule III controlled substances?
```

- A. I don't recall.
- Q. Are you familiar with what a
- 4 Schedule II controlled substance is?
- 5 A. Yes.
- 6 Q. And are you familiar with
- 7 what a Schedule III controlled substance
- 8 is?
- 9 A. Yes, in basic -- yeah.
- 10 Q. So did you understand, at
- the time you worked at Wyeth
- 12 Pharmaceuticals, what Schedule II or III
- 13 controlled substances were?
- ¹⁴ A. No.
- Q. So if Wyeth had been
- manufacturing them, you wouldn't have
- 17 known about it?
- MR. NICHOLAS: Object to
- 19 form.
- Go ahead.
- THE WITNESS: I may not
- have.
- 23 BY MR. CLUFF:
- Q. So it's possible -- well,

- would you agree with me that it's
- possible Wyeth manufactured controlled
- ³ substances, you just may not have been
- 4 aware of it?
- 5 A. They may have and I'm just
- 6 not aware.
- 7 Q. Do you recall if, as a
- 8 security officer, you received any
- ⁹ training about controlled substances?
- A. No, I did not.
- 11 Q. Did you have any other
- 12 responsibilities aside from, you know,
- conducting the rounds and conducting the
- investigations at Wyeth as a security
- 15 officer?
- A. I don't recall any
- ¹⁷ additional responsibilities.
- Q. When you mentioned
- 19 conducting investigations, I believe you
- ²⁰ referred to it as conducting
- 21 investigations about theft.
- 22 Is that accurate?
- A. Correct.
- Q. What was your understanding

- ¹ of that responsibility as a security
- ² officer?
- A. It was involving theft of
- 4 personnel, associates that had items
- 5 stolen from their desks or offices.
- Q. Are you referring to
- 7 personal items?
- A. Personal items, yes.
- 9 Q. So you were not
- investigating thefts of any of the drugs
- that Wyeth manufactured?
- 12 A. No.
- Q. When you worked at Wyeth
- 14 Pharmaceuticals as a security
- investigator, did you receive any
- training about diversion?
- A. I did not.
- Q. I should have asked this
- 19 question first.
- Are you familiar with the
- 21 concept of diversion?
- A. Yes.
- Q. But at the time you worked
- 24 at Wyeth, you did not receive any

```
    training about it?
    A. I did not.
    Q. Understood.
```

- 4 How about suspicious orders;
- ⁵ were you familiar with the term
- 6 "suspicious orders" when you worked at
- 7 Wyeth?
- 8 A. No.
- 9 Q. You didn't receive any
- training about suspicious orders at
- 11 Wyeth?
- 12 A. I did not.
- Q. You said after about a year
- 14 as a security officer you applied
- 15 internally for a job with the packaging
- 16 department?
- A. Yes.
- Q. And your best recollection
- is that you assumed a position that you
- referred to as a packing operator,
- 21 correct?
- A. Correct.
- Q. Would that have been within
- the same facilities where you were a

```
1
    security officer?
2
           Α.
                  Yes.
3
                 And what were your
4
    responsibilities as a packing officer --
5
    or operator, excuse me?
6
                  I was packaging, I think it
7
    was mostly birth control pills. And I
8
    was also a machine operator there as
9
    well, all in the same department.
10
                  And the department you're
           O.
11
    referring to is the packaging department?
12
           Α.
                  Packaging, yes.
13
                 What's the procedure like
           0.
14
    for packaging drugs at Wyeth, or was it
15
    like, excuse me?
16
                  MR. NICHOLAS: Object to
17
           form.
18
                  THE WITNESS: It was just
19
           ensuring they were color-coded
20
           pills in different rows, and we
21
           had to ensure that the pills were
22
           not cracked or missing, to that
23
           extent.
24
    BY MR. CLUFF:
```

- Q. So as a packing operator,
- you were ensuring that the pills were
- 3 placed into their individual packages
- 4 correctly?
- ⁵ A. Blister packs, yes.
- Q. Did you, as a packing
- ⁷ operator, ever have any responsibility
- 8 for taking individual packaging and
- 9 putting them into a larger shipment?
- 10 A. Yes.
- 11 Q. What was that process like?
- 12 A. It was -- it was a belt,
- belt-fed line, and we would collect the
- 14 blister packs and place them in the box.
- 15 And then once that box was full, wrap it
- 16 up and put it on a pallet.
- Q. So, essentially, an assembly
- line of packages coming to you that
- you're going to pack into a larger box?
- 20 A. Yes.
- Q. Did you, as part of the
- individual packaging and the larger
- shipment packaging, get any training
- about security related to the manufacture

- of drugs or controlled substances?
- A. No, I don't believe so.
- O. You mentioned the birth
- 4 control pills.
- 5 Did you ever have
- 6 responsibility for packaging any other
- 7 kinds of products that Wyeth
- 8 manufactured?
- 9 A. Penicillin.
- 10 Q. Did you get any training
- 11 about security related to packaging
- 12 penicillin?
- A. No, I don't believe I did.
- Q. And what was your other job
- responsibility as a packaging operator?
- 16 A. I was also a machine
- operator there as well.
- Q. And what was involved in
- being a machine operator?
- A. Just ensuring that there
- were pills in the hopper so they could be
- fed into blister packs and sent down the
- line.
- Q. What's a hopper?

- A. It's a pill hopper. It's
- like a circular -- a cylinder-type object
- and all the pills are in there and they
- ⁴ are fed into the blister packs and made.
- ⁵ Q. So it's a large piece of
- 6 machinery --
- ⁷ A. Yes.
- 8 Q. -- that pills come into; is
- 9 that right?
- 10 A. Yes.
- 11 Q. And then the pills go
- through the machine and into the blister
- 13 packs?
- 14 A. Correct. And sent down the
- line, which is belt-fed.
- Q. And the line out of the bell
- 17 feed -- or belt feed goes to the people
- 18 packaging?
- 19 A. Yes. So there will be
- ²⁰ approximately three people on each side
- 21 checking the blister packs.
- Q. And that was, like you said,
- to make sure that they weren't cracked or
- they had been packaged appropriately?

- A. Correct.
- Q. Did you have any other job
- ³ responsibilities within the packing
- 4 department that we haven't discussed?
- A. I believe that's it.
- Q. And you worked in the
- 7 packing department for approximately a
- 9 year and-a-half, right?
- ⁹ A. Approximately a year
- and-a-half, two years.
- 11 Q. Before the packing
- department was outsourced to Puerto Rico,
- had you considered leaving that
- department for another department in
- 15 Wyeth?
- 16 A. I may have, but I don't
- 17 recall.
- Q. So, then, the outsourcing to
- 19 Puerto Rico, was that the primary reason
- why you left the packing department?
- A. I believe so, yes.
- Q. So after the packing
- department was outsourced, you went to
- the accounts receivable department, and

- 1 your best recollection was that you took
- on a role that you described as rep 1; is
- 3 that right?
- A. Correct.
- ⁵ Q. And what was your job
- 6 responsibility in the accounts receivable
- 7 department?
- 8 A. We would receive invoices
- 9 and -- I believe we would receive mail
- 10 from the customers with invoices and
- 11 checks where they were paying for their
- 12 products.
- Q. And so what were you doing
- with the invoices and the checks that you
- 15 received?
- A. Entering them into the
- 17 system.
- Q. What system was that?
- 19 A. It was a mainframe system.
- Q. Was this essentially like a
- 21 data entry job?
- A. It was data entry and
- ensuring that the customers were paying
- for their invoices. I vaguely remember

- the details of this position, since it
- was so long ago.
- ³ Q. Did you have any
- 4 responsibility for pills within the
- 5 accounts receivable department?
- 6 A. No.
- ⁷ Q. Did you get any training
- 8 about security while you were in the
- 9 accounts receivable department?
- 10 A. No.
- 11 Q. Did you receive any training
- about diversion when you were in the
- 13 accounts receivable department?
- ¹⁴ A. No.
- Q. Did you receive any training
- about suspicious orders when you were in
- the accounts receivable department?
- 18 A. No.
- 19 Q. Just circling back to the
- 20 packing department again, did you receive
- 21 any training about security when you
- worked in the packing department?
- 23 A. No.
- Q. How about diversion?

- 1 A. No.
- Q. Suspicious orders?
- 3 A. No.
- 4 Q. And so back to the accounts
- ⁵ receivable, you received a couple of
- 6 promotions, you said, while you were in
- ⁷ accounts receivable; is that right?
- 8 A. Yes.
- 9 Q. And I think you referred to
- those as moving from rep 1 to rep 2; is
- 11 that right?
- 12 A. Yes.
- Q. And were your job
- 14 responsibilities essentially the same the
- entire time you were in that department?
- 16 A. I believe they increased
- where -- from what I remember, is that I
- was entering -- it was a cash
- 19 application, where I was entering the
- 20 payments of the invoices that the
- 21 customers made to their accounts.
- Q. And that's a job
- responsibility you assumed when you
- 24 became a rep 2?

- A. Yes.
- Q. And, again, there the
- 3 responsibility was mainly ensuring the
- 4 customers were paying their bills?
- 5 A. Correct.
- Q. Did you have any
- 7 responsibility with looking at order
- 8 forms when you were in the accounts
- 9 receivable department?
- A. I don't recall.
- 11 Q. Is it possible that you did
- have responsibility for that and just
- don't recall it?
- 14 A. I just don't recall.
- Q. Do you remember the
- approximate years, not the number of
- years, but, like, the calendar years that
- you were in the accounts receivable
- 19 department?
- A. I would only be guessing.
- Q. Was it in -- by your best
- estimate, would it have been in the late
- ²³ '90s or early 2000s?
- A. I was thinking maybe mid to

- ¹ late '90s.
- O. And then after the accounts
- ³ receivable department, you told me that
- 4 you moved to the credit and collections
- ⁵ department; is that accurate?
- 6 A. Yes.
- ⁷ Q. Do you recall what prompted
- 8 that application?
- 9 A. It was -- I was just looking
- to further my career in the company by
- applying for the position.
- 12 Q. How did you feel like that
- would have furthered your career at that
- point?
- 15 A. It would give me the
- opportunity to work more on computers.
- Q. So at that time, was Wyeth's
- business operation primarily by paper?
- 19 A. It was a mix.
- Q. What was your job title in
- the credit and collections department?
- A. Credit correspondent,
- ²³ initially.
- Q. And what was your

- 1 responsibility as a credit correspondent?
- A. I would have area
- ³ responsibility, a region within the
- 4 country, to follow up on customers'
- 5 invoices where they were past due.
- 6 O. So does the word "credit"
- ⁷ and "credit correspondent" refer to the
- 8 fact that you had credited these
- 9 customers and not been paid yet?
- 10 A. Yes. They received the
- 11 products and we have not yet received
- payment.
- Q. And how long were you a
- 14 credit correspondent?
- A. I just don't remember how
- long. Two to three years, maybe.
- Q. And then at that point, you
- were promoted to a credit analyst,
- 19 correct?
- A. Yes. I went back to school
- 21 and I received my Associate's Degree, and
- I received that promotion. And I was
- continuing on in my education.
- Q. So prior to this time when

- 1 you received your Associate's Degree, you
- 2 had not completed a degree after high
- 3 school?
- ⁴ A. I attended college, but I
- ⁵ did not fully complete college at that
- 6 point.
- 7 Q. Do you remember when you
- 8 received your Associate's Degree?
- 9 A. I believe it was 2003.
- Q. And what was your degree in?
- 11 A. It was just general studies.
- 12 Q. And where did you get it
- 13 from?
- 14 A. University of Phoenix.
- Q. Prior to getting the degree
- 16 from the University of Phoenix, did you
- 17 attend college classes, you said?
- ¹⁸ A. I did.
- Q. Do you recall where that
- ²⁰ was?
- A. Yes. Community College of
- Beaver County.
- Q. Forgive my lack of knowledge
- 24 about the local area, is Beaver County in

- 1 Pennsylvania?
- A. It's Western PA, outside of
- ³ Pittsburgh.
- 4 Q. And what was the name of the
- 5 community college?
- 6 A. Community College of Beaver
- 7 County.
- 8 Q. Were you a full-time student
- 9 there or part-time student?
- 10 A. I believe I was part time.
- 11 Q. Do you recall how long you
- were enrolled?
- 13 A. I believe it was three
- years, two and-a-half to three years.
- Q. Do you recall the general
- time period you were enrolled?
- 17 A. It was from '84 to '86.
- Q. And do you recall what you
- 19 studied?
- A. Air traffic control.
- Q. Was there any particular
- reason why you didn't complete that
- 23 course of study?
- 24 A. I decided it was not for me.

- Q. And what did you do -- were
- you working at the time?
- A. I was working, yes.
- Q. So what prompted you to go
- back to school to get the Associate's
- 6 Degree when you were in the credit and
- 7 collections department?
- A. I just realized that in
- ⁹ order for me to have a better life, I
- needed to go back to school and have more
- 11 career opportunities.
- 12 Q. Were the classes you took at
- the University of Phoenix, were they
- tailored to helping improve your ability
- to conduct your -- or to fulfill your job
- 16 responsibilities as a credit analyst?
- 17 A. It certainly helped.
- Q. What were your job
- 19 responsibilities as a credit analyst?
- A. They were similar to the
- duties of a credit correspondent, but I
- had larger accounts to manage.
- Q. When you discussed the
- ²⁴ responsibilities as a credit

- 1 correspondent, I think you mentioned that
- you had a region you were responsible
- ³ for?
- ⁴ A. Yes.
- ⁵ Q. When you were a credit
- 6 analyst, were you also responsible for a
- ⁷ region?
- 8 A. Yes.
- 9 Q. But the accounts were
- 10 larger?
- 11 A. The accounts were larger
- 12 accounts, meaning wholesaler accounts.
- Q. What's a wholesaler account?
- A. A wholesaler account would
- be, for instance, AmerisourceBergen,
- McKesson, Cardinal, one of those.
- Q. When you worked at Wyeth, do
- you recall which wholesaler accounts you
- were responsible for?
- 20 A. I also -- I do remember
- being in charge of the DOD account, as
- well as -- I was either in charge of the
- McKesson account or I helped out on the
- McKesson account, I don't recall which.

- Q. Any other wholesalers you
- ² can recall?
- 3 A. No.
- Q. So you didn't work with
- 5 AmerisourceBergen?
- 6 A. I did not.
- 7 Q. You didn't work with
- 8 Cardinal Health?
- 9 A. I don't believe so.
- 10 Q. How about HD Smith?
- 11 A. No.
- 0. Bellco?
- 13 A. No.
- Q. And just so the record is
- 15 clear, is it you do not recall working
- 16 for those wholesalers -- with those
- wholesalers or you're telling me you did
- ¹⁸ not?
- 19 A. I don't believe I have
- worked with those wholesalers.
- Q. Understood. Thank you.
- And even though you assumed
- larger accounts, was the responsibility
- still to work with those accounts to make

- ¹ sure they paid their invoices?
- 2 A. Paid their invoices. And if
- 3 there were any deductions that they took,
- 4 I had to help resolve those situations in
- ⁵ working with the account.
- Q. You mentioned they took
- ⁷ deductions --
- A. Meaning the accounts.
- 9 O. So the accounts would have
- been the wholesalers or the DOD or any of
- the smaller accounts that you worked
- 12 with?
- 13 A. That's correct.
- 0. What form of deductions
- would they have been taking on their
- 16 invoices?
- 17 A. It could have been any form;
- it could have been a 2 percent discount
- that we offered if they paid their
- invoice ahead of time or any other
- reason.
- Q. Do you know if Wyeth ever
- offered discounts to wholesalers if the
- volume of their purchasing from Wyeth was

- ¹ higher?
- A. I don't recall that.
- Q. Do you recall if Wyeth ever
- 4 offered discounts to wholesalers for
- ⁵ receiving chargeback data?
- A. I don't recall that either.
- ⁷ Q. Do you understand that term,
- 8 "chargeback data"?
- A. No, I really don't, because
- 10 I wasn't part of that, that area.
- 11 Q. Just for clarity, are you
- 12 telling me that at the time you worked at
- 13 Wyeth you would not have understood what
- 14 chargeback data is?
- 15 A. That is correct. Because I
- believe that was a separate department
- that I wasn't involved in.
- Q. And then currently do you
- 19 have an understanding of what chargeback
- 20 data is?
- A. I really do not. I don't
- understand the full definition.
- Q. Do you recall who you --
- what individuals you would have worked

- with at McKesson when you were a credit
- ² analyst?
- 3 A. No.
- 4 Q. Do you recall what
- ⁵ department you would have been working
- 6 with at McKesson?
- A. I don't recall the specific
- 8 department.
- 9 Q. So eventually this credit
- department at Wyeth was outsourced to
- 11 India, correct?
- A. Correct.
- Q. And your recollection was
- that was approximately 2006 or 2007?
- 15 A. That was 2007.
- Q. When did you apply -- or do
- you recall when you applied for the
- position at AmerisourceBergen?
- 19 A. I don't recall exactly when
- I applied, but I know the day that I had
- the interview for AmerisourceBergen.
- Q. You recall the date when you
- had the interview?
- A. It was literally three days

- ¹ after I was let go from Wyeth
- ² Pharmaceuticals.
- Q. What day was that?
- 4 A. That was -- I believe that
- 5 was March 30th of 2007.
- Q. And is that the day you were
- ⁷ let go or the date of the interview?
- 8 A. That was the date I was let
- ⁹ go, the whole department was let go.
- 10 Q. And so you would have
- interviewed approximately three days
- 12 later?
- A. Yes.
- Q. And do you recall who you
- met with when you interviewed?
- 16 A. Yes. His name was Harry
- 17 Chamberlain.
- Q. Do you recall his job
- 19 position?
- A. I don't know -- I don't
- remember his exact title, but he was the
- director of, maybe, collections.
- Q. Would he have been the
- person to whom you reported in the

- 1 collections department when you worked at
- ² Amerisource?
- A. Initially, yes.
- Q. Did you report to somebody
- ⁵ else when you were a collections
- 6 associate at Amerisource?
- ⁷ A. I did.
- 8 O. Who was that?
- 9 A. Her name was Ann Marie
- 10 Duran.
- 11 Q. Do you recall her job
- 12 position?
- A. Similar to Harry's.
- Q. Essentially, a director of
- that collections department?
- A. Yes.
- Q. When we went through your
- employment history at AmerisourceBergen,
- 19 I think you said your best recollection
- was that your title in that collections
- department was a collections associate?
- A. In credit collections, it
- was initially credit correspondent and
- 24 then a credit analyst.

- Q. At AmerisourceBergen?
- A. Oh, I'm sorry. I was going
- 3 back to Wyeth.
- 4 At AmerisourceBergen, I
- ⁵ believe it was collections associate,
- 6 yes.
- 7 Q. And was that in the
- 8 collections department --
- ⁹ A. Yes.
- 0. -- or did it have a
- 11 different name?
- 12 A. I don't recall it had a
- different name.
- Q. And how long were you a
- 15 collections associate in the collections
- 16 department?
- 17 A. Approximately a year
- ¹⁸ and-a-half.
- Q. And what were your job
- 20 responsibilities?
- A. I was in charge of the
- similar duties that I had at Wyeth
- 23 Pharmaceuticals, ensuring customers were
- ²⁴ paying their invoices on time.

- Q. Anything else?
- A. Running statements for
- 3 customers, monthly statements.
- 4 Q. What does that mean?
- 5 A. I believe it was the 1st of
- 6 the month, we would run statements of, I
- ⁷ believe, it was customers' purchases.
- Q. What was the purpose of
- ⁹ running statements of purchases for
- 10 customers?
- 11 A. Those customers would
- 12 request statements from us on a monthly
- ¹³ basis.
- Q. Do you recall why they would
- 15 request those statements?
- A. I do not.
- Q. In your work as a
- 18 collections associate, did you ever, as
- part of your responsibilities, have to
- 20 review order forms from
- 21 AmerisourceBergen's customers?
- A. I do not recall.
- But going back to Wyeth
- 24 Pharmaceuticals, I did review customer

- ¹ orders for customers.
- Q. In what role at Wyeth were
- you reviewing invoices from -- or
- 4 purchase orders from customers?
- 5 A. It was based on their credit
- 6 standing with us.
- ⁷ Q. What position did you hold
- 8 at Wyeth when you were reviewing the
- 9 order forms from customers?
- 10 A. It was the credit analyst
- ¹¹ role.
- Q. And you said "it was based
- on their credit standing with us."
- What does that mean?
- 15 A. I don't fully recollect the
- details of that, but it was based on
- their payment history with Wyeth
- 18 Pharmaceuticals.
- 19 Q. So the purpose for you
- looking at an order form from a customer
- would be to analyze their payment history
- 22 and credit standing with Wyeth?
- A. Correct.
- Q. So not to look at what they

- were ordering; is that right?
- A. I do remember looking at
- what they were ordering. But, again, it
- 4 was based on their credit history.
- ⁵ Q. And do you recall looking at
- 6 any customer order forms when you worked
- ⁷ as a collections associate at
- 8 AmerisourceBergen?
- 9 A. I do not remember.
- Q. When you were a collections
- 11 associate at AmerisourceBergen, did you
- have an understanding of what diversion
- ¹³ was?
- A. At that time, no.
- Q. And at that time, when you
- were a collections associate at
- 17 AmerisourceBergen, did you have an
- understanding of what a suspicious order
- 19 is, or was?
- ²⁰ A. No.
- Q. When you were a collections
- associate at AmerisourceBergen, did you
- ever receive any training about security
- 24 around controlled substances?

- 1 A. For which role? For which
 - 2 position?
- Q. When you were a collection
- 4 associate at AmerisourceBergen.
- 5 A. No.
- Q. Did you receive any training
- 7 about diversion?
- 8 A. No.
- 9 Q. Did you receive any training
- about suspicious orders?
- 11 A. No.
- Q. Did you have any
- 13 responsibility for monitoring for
- diversion when you were a collections
- 15 associate?
- 16 A. No.
- Q. Did you have any
- 18 responsibility for identifying suspicious
- orders when you were a collections
- ²⁰ associate?
- 21 A. No.
- Q. Just to make sure I
- understand, no training and no
- responsibility, correct?

- A. For that role, yes, correct.
- Q. So after working at
- ³ AmerisourceBergen as a collections
- 4 associate for approximately a year
- 5 and-a-half to two years, you moved into
- 6 the position of a diversion control
- 7 specialist?
- 8 A. Correct.
- 9 Q. Do you recall what prompted
- that change in your employment?
- 11 A. Just like other roles that I
- have had over my career, just looking to
- 13 further my knowledge in a different job
- position.
- Q. Did you apply for that
- 16 position?
- 17 A. I did.
- Q. What was the application
- 19 process like?
- A. It was filling out an
- 21 application form online.
- Q. When you say "online," do
- you mean on the Internet?
- A. Inner-company web.

```
1
                  So like an AmerisourceBergen
            0.
2
    intranet?
3
                  Yes.
            Α.
4
                  Do you recall what the
            Q.
5
    application was like?
6
                  I do not.
7
                  Do you recall any
            Ο.
8
    qualifications that AmerisourceBergen
9
    wanted applicants to have for that
10
    position?
11
                  I don't recall.
12
                  Do you recall if there were
            Q.
13
    any educational requirements?
14
                  I do not.
            Α.
15
                  Do you recall if there were
            0.
16
    any experience requirements?
17
                  I do not recall.
18
                  Was there an interview
19
    process for the diversion control
20
    specialist position?
21
            Α.
                  There was.
22
                  What was the interview
            Ο.
23
    process like?
2.4
                  It was meeting with Ed
            Α.
```

- ¹ Hazewski.
- Q. Anybody else?
- A. And I also met with Chris
- 4 Zimmerman.
- ⁵ Q. Did you meet with Ed and
- 6 Chris together or separately?
- A. Separately.
- Q. Were those meetings on the
- 9 same day or subsequent days?
- A. Same day.
- 11 Q. Were there any other
- interviews besides with Ed and Chris?
- A. I don't believe so, no.
- Q. Do you recall, at the time,
- what Ed Hazewski's position was?
- A. I believe it was diversion
- 17 control manager.
- Q. Do you have -- did you have
- an understanding, at the time, of why you
- were meeting with Ed for that position?
- A. To apply for the position.
- Q. Was he going to be your
- direct supervisor in that position?
- A. He would be.

- Q. Do you understand why you
- were meeting with Chris Zimmerman?
- A. Yes.
- Q. Why was that?
- A. My understanding is that Ed
- 6 wanted a second opinion, so he asked
- ⁷ Chris Zimmerman to also interview me.
- Q. Do you know if
- 9 AmerisourceBergen posted this diversion
- 10 control specialist job outside of
- 11 AmerisourceBergen?
- 12 A. I do not know.
- Q. Did you -- did you, at any
- 14 time after you interviewed for that
- position, learn whether AmerisourceBergen
- was hiring people from outside of the
- company?
- 18 A. I do not recall.
- Q. During the interviews with
- 20 Ed -- or the interview with Ed, did they
- 21 ask you about your educational
- 22 background?
- A. He may have, but I don't
- 24 remember.

- 1 Q. Do you recall if it was a
- 2 concern that you did not have more than
- 3 an Associate's Degree?
- A. I do have more than an
- ⁵ Associate's Degree.
- 6 Q. Sorry. Please forgive me.
- 7 Can you -- let's back up
- 8 right there, and you can tell me, what
- ⁹ further education have you received after
- the Associate's Degree?
- 11 A. I completed my Bachelor's
- 12 Degree in 2006.
- 13 Q. So you completed your
- Bachelor's Degree before applying for the
- diversion control job?
- A. Yes.
- Q. And what is your Bachelor's
- 18 Degree in?
- 19 A. Management.
- Q. Any particular kind of
- management?
- A. No. It was management.
- Q. And where did you complete
- your Bachelor's Degree?

- 1 A. University of Phoenix. And
- ² I also took one class towards my
- Master's.
- 4 O. What was that class?
- A. That, I don't remember.
- Q. Do you recall what
- ⁷ institution you took it through?
- 8 A. University of Phoenix.
- 9 Q. What were you intending to
- 10 get a Master's in?
- A. Business.
- 12 Q. Would that have been like a
- 13 Master's in business administration or
- business management?
- 15 A. Something like that, yes.
- 16 Q. Is there any particular
- reason why you didn't complete your
- 18 Master's?
- A. No particular reason.
- Q. Going back to the interview
- with Mr. Hazewski, did he ever ask you
- questions about your experience with
- 23 controlled substances?
- A. I don't recall that

- ¹ question.
- O. Did he ask you any questions
- 3 about your experience with diversion or
- 4 monitoring for diversion?
- A. I don't recall.
- Q. Do you recall if Mr.
- ⁷ Hazewski asked you any questions about
- 8 your experience with suspicious orders or
- 9 monitoring for suspicious orders?
- 10 A. No. But we did discuss the
- 11 nature of the position.
- Q. What was that discussion
- 13 like?
- 14 A. It was just he was telling
- me about the role of the position that
- 16 I'm applying for.
- Q. What did he tell you about
- 18 the role?
- 19 A. That I would be reviewing
- orders of interest.
- Q. Did he use the word "order
- of interest" or did he use the word
- "suspicious orders"?
- A. I don't recall.

```
1
                 Do you recall if he may have
           0.
2
    used the word "excessive purchase
3
    orders"?
4
                  That, I don't remember.
5
                  The word "order of
           0.
6
    interest," do you recall him using that
7
    word, or is that a word you're using
8
    today --
9
                 That's --
           Α.
10
                  -- to describe --
           0.
11
           Α.
                  Sorry.
12
                  Is that a word you're using
           Q.
    today to describe the subject you
13
14
    discussed back then?
15
           Α.
                 Yes.
16
           0.
                 But it's not the words that
    he would have used back then?
17
18
                 MR. NICHOLAS: Object to
19
           form.
20
                  Go ahead.
21
                  THE WITNESS: Possibly.
22
```

Was there anything else that

he told you about the role of diversion

23

24

BY MR. CLUFF:

0.

- 1 control specialist?
- A. I do recall talking about
- ³ spreadsheets.
- Q. What about spreadsheets?
- 5 A. Just my knowledge of working
- 6 with Excel.
- ⁷ Q. Did you have a working
- 8 knowledge of Excel?
- ⁹ A. I had a basic understanding.
- Q. What did he tell you about
- working with spreadsheets in this new
- 12 role as a diversion control specialist?
- 13 A. I don't recall the details.
- Q. But he told you you would
- essentially need to work with Excel
- 16 spreadsheets?
- A. Right.
- Q. We discussed your work at
- 19 Wyeth in pretty substantial detail, and I
- think we agreed that you did not have any
- 21 experience or training at Wyeth about
- diversion or suspicious order monitoring;
- 23 is that right?
- A. Correct.

- Q. Did that topic come up
- during your interview with Mr. Hazewski?
- A. My recollection is that I
- 4 did inform him that I did review orders
- ⁵ when I was a credit analyst at Wyeth.
- Q. When you were at Wyeth and
- you reviewed orders, it was to make sure
- 8 that Wyeth was getting paid, correct?
- ⁹ A. When I was reviewing orders,
- those -- the decision-making was based on
- their credit risk with the company.
- 12 Q. So what was the purpose of
- the review of the orders at Wyeth?
- 14 A. My understanding is that it
- was to review those orders; if the
- 16 credit -- if the customer had a bad
- 17 credit history with Wyeth
- 18 Pharmaceuticals, that those orders would
- 19 not be released. That's my recollection.
- Q. So when you reviewed orders
- 21 at Wyeth, you were not reviewing them to
- determine whether or not they were
- ²³ suspicious?
- A. I believe so.

- Q. But that is the role you
- were going to take on at
- ³ AmerisourceBergen as a diversion control
- 4 specialist, correct?
- 5 A. Correct.
- Q. Did Mr. Hazewski express any
- 7 concern that you did not have any
- 8 experience reviewing orders to determine
- ⁹ whether or not they were suspicious?
- A. I don't recall.
- 11 O. Do you recall if Mr.
- 12 Hazewski was looking for somebody with
- experience in reviewing orders for -- to
- determine whether or not they were
- 15 suspicious?
- A. He didn't inform me, no.
- Q. Do you know why
- 18 AmerisourceBergen was hiring additional
- 19 diversion control specialists at that
- 20 time in 2007?
- A. I don't know the specific
- ²² reasons.
- Q. I said 2007, that was
- ²⁴ incorrect.

- 1 I think you applied for that
- position in 2009, correct?
- A. Correct.
- Q. I'll just re-ask the
- ⁵ question so it's clear.
- 6 Did you have an
- ⁷ understanding of why AmerisourceBergen
- 8 was hiring more division -- diversion
- 9 control specialists in 2009?
- 10 A. I don't recall.
- Q. When you met with Mr.
- 12 Zimmerman, do you recall what kind of
- questions he asked you?
- 14 A. No.
- Q. Did you talk about your
- 16 education?
- 17 A. I don't recall the substance
- 18 that we --
- Q. Do you recall --
- A. -- the subjects we talked
- 21 about.
- Q. Do you recall if you talked
- with Mr. Zimmerman about your experience
- monitoring for suspicious orders?

- A. I don't recall.
- Q. Do you recall if he had any
- 3 concern that you did not have any prior
- 4 experience monitoring for suspicious
- ⁵ orders?
- A. No, I do not.
- ⁷ Q. What happened after you met
- 8 with Mr. Hazewski and Mr. Zimmerman?
- ⁹ A. I believe within
- approximately a week I was informed by
- human resources that I was being offered
- 12 the position.
- Q. So it was a one-day
- 14 interview process, and then you were
- hired a week later?
- A. Yes.
- Q. Do you recall how long after
- you were informed by HR that you assumed
- 19 your new responsibilities as a diversion
- 20 control specialist?
- A. I believe it was two weeks.
- Q. Did you receive any training
- before you started your new job?
- A. I trained when I started my

- 1 new job.
- O. What happened in the two
- weeks between when HR let you know you
- 4 were getting the job and you started the
- 5 iob?
- A. I had to put in my two
- 7 weeks' notice with my position.
- Q. And then you essentially
- ⁹ just wrapped up that position and started
- the new one?
- 11 A. Yes.
- Q. And you said you trained on
- the job, correct?
- A. Yes.
- Q. What was that training like?
- A. The training was going over
- customer orders with Ed.
- Q. Did you ever, like, receive
- any written materials or policies and
- 20 procedures or PowerPoints?
- A. I'm sure there were, but I
- just don't -- just don't recall at the
- moment.
- Q. What you do recall is sort

- of hands-on training directly with Ed
- ² Hazewski?
- A. That is correct.
- 4 Q. And you said you recall
- ⁵ looking at customer orders.
- 6 How would you have done
- ⁷ that?
- A. I would look at those orders
- 9 individually through the system that we
- were using.
- 11 Q. So that we can kind of
- understand what the training process was
- like, I'd like to back up and understand
- what the order process was like from your
- ¹⁵ viewpoint.
- So AmerisourceBergen has
- 17 customers, correct?
- ¹⁸ A. Yes.
- Q. And there's some way that
- they place orders with AmerisourceBergen?
- 21 A. Yes.
- Q. What was your understanding,
- in 2009, as a diversion control
- specialist, of how customers placed

- orders with AmerisourceBergen?
- A. My understanding at the time
- 3 is that the customers would place orders
- 4 through -- I believe it was CSOS and 222
- ⁵ forms.
- 6 O. What is CSOS?
- 7 A. CSOS is controlled substance
- 8 ordering system.
- 9 Q. And what's a 222 form?
- A. A 222 form is a DEA form
- that has the customer's name, DEA
- 12 license, as well as the items that
- they're ordering.
- Q. Is the CSOS system just an
- electronic form of the 222 form?
- 16 A. It is.
- Q. So it has all the same
- information that a 222 form would have?
- 19 A. My understanding is that
- yes, that is correct.
- Q. And is it your recollection
- that in 2009 the CSOS system was already
- ²³ operational?
- A. I don't recall.

- Q. But at some time it did
- 2 become --
- A. Yes.
- Q. When you were training on
- 5 the job with Ed Hazewski, do you recall
- 6 if you looked at 222 forms?
- A. We did not. The 222 forms
- ⁸ go through the distribution centers.
- 9 O. So a customer would fill out
- a 222 form and send it to the
- 11 distribution center?
- 12 A. Yes.
- Q. And then how would -- how
- 14 would the order come to you and Ed
- 15 Hazewski for review?
- A. I don't recall the actual
- steps.
- 18 Q. So, then, what were you
- 19 reviewing when you were working with Ed
- Hazewski to start your training for this
- new job?
- 22 A. It was all the customer
- orders that were currently in the system
- 24 to be reviewed.

- 1 Q. Do you recall if you were
- looking at them in an Excel spreadsheet,
- or some other form?
- A. No, I don't recall.
- ⁵ Q. What were you looking for,
- or what was Ed Hazewski showing you to
- ⁷ look for when you were training?
- 8 A. My recollection is that we
- ⁹ were looking at the product that they
- were ordering, as well as the quantity
- that they were ordering.
- Q. And what were you trying to
- determine when you were looking at the
- 14 product and the quantity?
- 15 A. To see if they were ordering
- within their current purchase history.
- Q. When you were training with
- 18 Ed, did he ever explain the concept of
- 19 diversion to you?
- ²⁰ A. Yes.
- Q. What did he explain?
- A. It was where the -- any
- 23 pharmaceutical products being diverted to
- ²⁴ another individual for illicit purposes.

- 1 Q. You used the word "diverted"
- to help define diversion, and I'm okay
- 3 with that.
- But I'm just trying to
- ⁵ understand, like, what does diversion
- 6 mean? Does that mean it's going out of
- ⁷ the regular supply chain?
- 8 A. Supply chain, yes.
- 9 Q. Did Ed tell you why the word
- "diversion" mattered in your diversion
- 11 specialist role?
- 12 A. He may have, but I just
- don't recall.
- Q. What was your understanding
- of why diversion was important in your --
- in your role?
- 17 A. My understanding, at the
- time, was that pharmacies who were
- ordering -- licensed pharmacies that are
- ordering products are receiving those
- 21 products and not sending them to any
- other individual for illicit purposes;
- that they are only supposed to go to the
- 24 patient who has the prescription.

```
1
                 Was it your role to help
           0.
2
    AmerisourceBergen prevent diversion?
3
                 MR. NICHOLAS: Object to
4
           form.
5
                 THE WITNESS: Can you ask
6
           that question again?
7
    BY MR. CLUFF:
8
           Q. Sure. I'll ask it two
9
    different ways.
10
                 When you became a diversion
11
    control specialist, did you understand
12
    that your job was to help
13
    AmerisourceBergen prevent diversion?
14
           Α.
                 No.
15
                 AmerisourceBergen doesn't
           Ο.
16
    want to prevent diversion?
17
                 MR. NICHOLAS: Object to the
18
           form.
                 THE WITNESS: I didn't say
19
20
           that.
21
    BY MR. CLUFF:
22
                 I'm asking.
           0.
23
                 We have a system in place
           Α.
24
    that detects orders of interest, and
```

- 1 those orders of interest are reviewed
- 2 based on the current systems that we have
- ³ in place.
- Q. When you started as a
- ⁵ diversion control specialist, did anybody
- 6 discuss the Controlled Substances Act
- ⁷ with you?
- A. I don't recall.
- 9 Q. Would anybody have discussed
- the regulations that AmerisourceBergen
- obtains -- scratch that.
- 12 Did anybody discuss
- 13 regulations that AmerisourceBergen has to
- 14 comply with in relation to wholesale
- 15 distribution?
- A. Yes.
- Q. What did they tell you about
- those regulations?
- 19 A. It was a DEA 21 CFR FDA
- ²⁰ regulation.
- Q. And that was explained to
- you when you started training for a
- diversion control specialist job?
- ²⁴ A. Yes.

- Q. What did they explain to you
- ² about 21 CFR regulations?
- A. Well, they showed me the
- ⁴ regulation.
- ⁵ Q. Which ones?
- A. It was the 21 CFR. I don't
- ⁷ recall the exact number.
- 8 Q. What did they tell you about
- 9 those regulations?
- 10 A. It was regarding that
- 11 suppliers have to have an order
- monitoring system in place that detects
- orders of unusual quantities, frequencies
- 14 and pattern.
- Q. Did they explain to you what
- a suspicious order was when you started
- as a diversion control specialist?
- A. I don't recall.
- 19 Q. In your time working for
- ²⁰ AmerisourceBergen, has anybody explained
- to you what a suspicious order is?
- A. Yes.
- Q. What is it?
- A. A suspicious order is

- initially an order of interest, but after
- ² investigation, it is then determined
- whether that order is suspicious or not.
- 4 If it is suspicious, that
- order is rejected and reported to the
- 6 DEA.
- ⁷ Q. Is that your understanding
- 8 of a suspicious order today? Let me make
- 9 my question a little more clear.
- Do you know whether this DEA
- ¹¹ 21 CFR regulation defines a suspicious
- 12 order?
- 13 A. Yes.
- Q. Do you know what the
- 15 regulations define a suspicious order to
- ¹⁶ be?
- MR. NICHOLAS: Object to
- 18 form.
- THE WITNESS: I did state
- that earlier.
- 21 BY MR. CLUFF:
- Q. What is the definition of a
- suspicious order in the CFR?
- MR. NICHOLAS: Same

```
1
           objection.
2
                  Go ahead.
3
                  THE WITNESS: That is a
4
           wholesaler needs to have a system
5
           in place that monitors orders of
6
           unusual size, frequency and
7
           pattern.
8
    BY MR. CLUFF:
9
                 So would you agree with me,
10
    then, that the CFR defines a suspicious
11
    order as one of unusual size, frequency
12
    and pattern?
13
                 MR. NICHOLAS: Object to the
14
           form.
15
                  THE WITNESS: To an extent,
16
           yes, from what I recollect.
17
    BY MR. CLUFF:
18
           Q. How does AmerisourceBergen
19
    define an order of interest?
20
                 MR. NICHOLAS: Object to the
21
           form. He's not --
22
    BY MR. CLUFF:
23
           0.
                 Based on your --
24
                  MR. NICHOLAS: He's not
```

```
1
           here --
2
                 MR. CLUFF: I'm sorry, Bob,
3
           I didn't mean to talk over your
4
           objection.
5
                  MR. NICHOLAS: I was going
6
           to say, object to the form. This
7
           is not a 30(b)(6) deposition.
8
                  Go ahead.
9
    BY MR. CLUFF:
10
                 You've worked with
           Ο.
11
    AmerisourceBergen for a number of years,
12
    correct?
13
           Α.
                 Yes.
14
                 And you were responsible --
           0.
15
    well, your position was a diversion
16
    control specialist?
17
           Α.
                 Yes.
18
           Q. And I've heard you use the
    word "order of interest" a few times
19
20
    today.
21
                  Do you have an understanding
22
    of what an order of interest is?
23
           Α.
                  Yes.
24
                 What is your understanding
           Q.
```

- of the definition of an order of
- ² interest?
- A. My understanding is that the
- 4 system we have in place, an order of
- 5 interest would breach two out of our
- ⁶ three parameters.
- 7 Q. Does an order of interest --
- 8 is an order of interest of unusual size,
- ⁹ frequency or pattern?
- MR. NICHOLAS: Object to the
- 11 form.
- THE WITNESS: Yes.
- 13 BY MR. CLUFF:
- Q. And do you identify orders
- of interest being unusual size, frequency
- and pattern by looking at these
- measurements in the system?
- 18 Excuse me, you used the word
- 19 "parameters," not measurements.
- ²⁰ A. Yes.
- Q. So, essentially, orders of
- interest, in your experience at
- 23 AmerisourceBergen, match the definition
- of suspicious order in the Code of

```
1
    Regulations?
2
                  MR. NICHOLAS: Object to the
3
           form.
4
                  THE WITNESS: It's a system
5
           we have in place for orders of
6
           interest that we investigate
7
           individually to determine if that
8
           order is suspicious or not.
9
    BY MR. CLUFF:
10
                 I asked you about your
11
    understanding of the definition of orders
12
    of interest. And I believe you agreed
13
    with me that orders of interest, based on
14
    your work at AmerisourceBergen as a
15
    diversion control specialist, were orders
16
    of unusual size, frequency or pattern.
17
                  Did I get that right?
18
                 MR. NICHOLAS: Object to the
19
           form.
20
                  THE WITNESS: I thought I
21
           indicated that orders of interest
22
           are orders that breach two of our
23
           three parameters in the order
24
           monitoring program system that we
```

```
currently use.
BY MR. CLUFF:
```

- Q. And because they breach
- 4 those parameters, they are of unusual
- ⁵ size, frequency and pattern?
- A. They are an order of
- ⁷ interest.
- Q. I'm asking you, based on
- ⁹ your experience as a diversion control
- specialist, whether orders of interest
- are of unusual size, frequency and
- 12 pattern?
- MR. NICHOLAS: Objection.
- 14 BY MR. CLUFF:
- Q. Is that a yes or a no?
- MR. CLUFF: Sorry, Bob.
- MR. NICHOLAS: Object to the
- 18 form.
- THE WITNESS: It can be,
- yes.
- 21 BY MR. CLUFF:
- Q. And we discussed earlier
- that the Code of Federal Regulations
- defines suspicious orders as orders of

- unusual size, frequency and pattern,
- ² correct?
- MR. NICHOLAS: Object to the
- 4 form.
- 5 THE WITNESS: Yes.
- 6 BY MR. CLUFF:
- ⁷ Q. So would you agree with me,
- 8 based on your experience as a diversion
- 9 control specialist, that suspicious
- orders, as defined in the Code of Federal
- 11 Regulations, are referred to at
- 12 AmerisourceBergen as orders of interest?
- MR. NICHOLAS: Object to the
- 14 form.
- THE WITNESS: No.
- 16 BY MR. CLUFF:
- Q. How are they different?
- 18 A. These are orders of interest
- that need to be investigated by our
- investigators individually. We look at
- pattern, we look at the size, we also
- look at the parameters.
- Q. So when you have an order of
- interest, it has to be investigated

- because it is of unusual size, pattern
- ² and frequency, correct?
- MR. NICHOLAS: Object to the
- 4 form.
- 5 THE WITNESS: They breach
- two of our three parameters in the
- ⁷ SAP system that we use.
- 8 BY MR. CLUFF:
- 9 Q. But you just said we look at
- pattern, we look at the size and we look
- 11 at the parameters.
- 12 You said that about orders
- of interest, right?
- MR. NICHOLAS: Object to the
- 15 form.
- THE WITNESS: Yes.
- 17 BY MR. CLUFF:
- Q. And that's the same way that
- 19 the Code of Federal Regulations defines a
- suspicious order, right?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: It's not
- necessarily a suspicious order,

```
it's an order of interest.
1
2
    BY MR. CLUFF:
3
           O. Does the word "order of
4
    interest" appear anywhere in the Code of
5
    Federal Regulations that you're aware of?
6
                 MR. NICHOLAS: Well, object
7
           to form. He's not a lawyer. He
8
           hasn't read the entire --
9
                 THE WITNESS: No.
10
                 MR. NICHOLAS: -- statute.
11
                 But go ahead.
12
    BY MR. CLUFF:
13
           O. So where does the word
14
    "order of interest" come from?
15
                 MR. NICHOLAS: Object to the
16
           form.
17
                 THE WITNESS: It's part of
18
           the development of our system that
19
           we use.
20
    BY MR. CLUFF:
21
           Q. So AmerisourceBergen
22
    developed the word orders -- or the term
    "order of interest"?
23
24
                 I don't know who developed
           Α.
```

- that term. But that's the term that we
- ² use.
- Q. Do you recall when the term
- 4 "order of interest" started getting used
- ⁵ at AmerisourceBergen?
- A. I do not.
- ⁷ Q. Do you recall ever being
- 8 trained about what an order of interest
- ⁹ is?
- 10 A. Yes.
- 11 Q. Do you recall when that was?
- 12 A. I do not recall the year.
- Q. If you were to estimate,
- would you say it was before or after you
- worked at Teva?
- A. I don't recall.
- Q. When you were training with
- 18 Ed Hazewski after you started this
- 19 position, was he training you about
- ²⁰ suspicious orders?
- A. He was training me on order
- ²² review.
- Q. Did you form an
- understanding, during that training, what

- 1 you were reviewing for?
- ² A. Yes.
- Q. What were you reviewing for?
- 4 A. Orders of unusual size,
- ⁵ quantity and pattern.
- ⁶ Q. So essentially the same
- ⁷ definition of a suspicious order that we
- 8 talked about in the Code of Federal
- 9 Regulations?
- MR. NICHOLAS: Object to the
- 11 form.
- Go ahead.
- THE WITNESS: Just orders of
- unusual size, quantity and
- frequency, yes.
- 16 BY MR. CLUFF:
- Q. Why were you reviewing for
- orders of unusual size, quantity and
- 19 frequency?
- A. I'm sorry, I didn't hear
- 21 your question.
- Q. Sure.
- Why were you reviewing for
- orders of unusual size, quantity and

- ¹ frequency?
- A. These are orders that kicked
- out into our system for the investigators
- 4 to review and determine whether the order
- was going to be released.
- 6 Q. So were you reviewing them
- ⁷ to determine whether they were
- 8 suspicious?
- ⁹ A. It was a full investigation
- of those orders to determine if that
- order that they placed is within their
- 12 pattern, as well as frequency and size.
- Q. And the goal of that review,
- or that full investigation that you
- 15 called it, was that to determine whether
- or not orders were suspicious?
- A. Yes.
- Q. Why were you reviewing
- orders to determine whether they were
- ²⁰ suspicious?
- A. That was part of the
- training that Ed indicated to me.
- Q. Is there any other reason?
- A. And also it's part of the

- ¹ DEA regulation.
- O. Did Mr. Hazewski explain,
- during your training, that wholesalers
- 4 like AmerisourceBergen have a regulatory
- ⁵ requirement that they maintain a system
- 6 to prevent diversion?
- 7 MR. NICHOLAS: Object to the
- 8 form.
- 9 THE WITNESS: Could you ask
- that question again, please?
- 11 BY MR. CLUFF:
- 12 Q. Sure.
- While you were training for
- this new position as a diversion control
- specialist, did Mr. Hazewski explain to
- 16 you that wholesalers like
- 17 AmerisourceBergen have a regulatory
- 18 requirement to maintain a system to
- 19 prevent diversion?
- MR. NICHOLAS: Object to the
- 21 form.
- THE WITNESS: No.
- 23 BY MR. CLUFF:
- Q. Has Mr. Hazewski ever

```
explained to you that AmerisourceBergen
```

- 2 has a regulatory obligation to maintain a
- 3 system to prevent diversion?
- 4 MR. NICHOLAS: Same
- objection.
- 6 THE WITNESS: He indicated
- 7 to me that we need to have a
- 8 system in place that monitors
- orders of unusual size, pattern
- and frequency.
- 11 BY MR. CLUFF:
- Q. Did he ever tell you why?
- 13 A. I'm sure he has, but I don't
- 14 recall the discussion.
- MR. NICHOLAS: Sterling, I
- don't want to break your flow
- here, but it's been an hour
- and-a-half.
- MR. CLUFF: I was looking at
- that. I just have a couple more,
- and then we'll break.
- 22 BY MR. CLUFF:
- Q. In your work as a diversion
- control specialist over the years, did

- 1 you ever form an understanding of why
- ² AmerisourceBergen is required to maintain
- a system to monitor orders of unusual
- 4 size, pattern and frequency?
- A. Yes.
- Q. And what is that?
- A. Because it's part of the DEA
- 8 requirement that we have a system in
- ⁹ place.
- Q. A system in place to do
- 11 what?
- 12 A. To monitor customer orders.
- 13 O. Have you ever formed an
- understanding that AmerisourceBergen has
- 15 a regulatory requirement to maintain a
- 16 system to prevent diversion?
- MR. NICHOLAS: Object to the
- 18 form.
- THE WITNESS: I'm not aware
- of that.
- MR. CLUFF: Let's go ahead
- and take a break.
- VIDEO TECHNICIAN: We're off
- the record at 10:56 a.m.

```
1
2
                  (Whereupon, a brief recess
3
            was taken.)
4
5
                  VIDEO TECHNICIAN: We're
6
            back on the record at 11:11 a.m.
7
    BY MR. CLUFF:
8
              All right. Mr. Kreutzer,
9
    we're back on the record, so we'll
10
    continue your deposition.
11
                  You understand that you're
12
    still under oath?
13
                  Yes.
            Α.
14
                  When we broke we were, I
            0.
15
    believe, talking about training for the
16
    position you took on as a diversion
17
    control specialist at AmerisourceBergen.
18
                  Do you recall that?
19
            Α.
                  Yes.
20
                  Do you recall how long you
            Q.
21
    and Mr. Hazewski trained together for
22
    before you started operating without
23
    supervision?
24
                  I do not, no.
            Α.
```

- Q. If you were to estimate,
- would you say it was less than a month?
- A. I do not know.
- Q. Was it less than two weeks?
- 5 A. I don't recall.
- Q. Just so we're clear, you
- ⁷ have absolutely no recollection of how
- 8 long you were trained for?
- 9 A. Not specific time frame, no.
- Q. Did you train with anybody
- 11 else aside from Mr. Hazewski?
- 12 A. I did. I trained with Scott
- 13 Kirsh.
- 0. Who is Scott Kirsh?
- 15 A. Scott Kirsh was -- I believe
- he also reported to Ed Hazewski at one
- time, prior to me coming on board.
- Q. Do you recall what his job
- 19 title was?
- A. I believe his -- I believe
- he was working for Bruce Gundi. But he
- was filling in with Ed to also help me
- train for the position. So he had a dual
- 24 role at one point.

- 0. What was the dual role?
- 2 A. So he would help me review
- orders throughout the day and also he had
- 4 his other job to do, reporting to Bruce
- ⁵ Gundi. That's my recollection.
- Q. What work was he doing when
- ⁷ he reported to Bruce Gundi, did you know?
- A. It was investigations not
- ⁹ related to order monitoring.
- Q. We were talking about some
- of the substantive training that you
- 12 received, and you mentioned reading the
- 13 Code of Federal Regulations.
- I believe you referred to it
- as DEA 21 CFR; is that right?
- A. Yes.
- Q. As part of your training,
- did you ever read 21 USC Section 823?
- A. I don't recall.
- Q. In your work as a diversion
- 21 control specialist with
- 22 AmerisourceBergen, have you ever read 21
- ²³ USC 823?
- A. I don't recall the specific

- ¹ regulation number.
- Q. How about when you worked
- ³ for Teva Pharmaceuticals, did you ever
- ⁴ read 21 USC 823?
- 5 A. I don't -- I don't remember
- 6 the specific regulation number.
- ⁷ Q. Have you ever reviewed the
- 8 regulation or statute that governs
- 9 registration to manufacture or distribute
- 10 controlled substances?
- 11 A. I don't recall.
- Q. Do you know if there is a
- 13 regulation or statute that governs
- 14 registrations to manufacture or
- distribute controlled substances?
- A. I don't recall.
- Q. Do you not recall today
- whether or not there is a regulation, or
- is it that you never knew when you worked
- at Teva or ABC -- excuse me,
- 21 AmerisourceBergen, if there was a statute
- or regulation that governs registrations?
- MR. NICHOLAS: Object to the
- form.

```
1
                 THE WITNESS: I'm sure there
2
           is, I just don't recall at the
3
           moment.
4
    BY MR. CLUFF:
5
                 Is that something you would
    have been familiar with at some earlier
6
7
    point in time?
8
                 MR. NICHOLAS: Same
9
           objection.
10
                 THE WITNESS: I just don't
11
           recall.
12
    BY MR. CLUFF:
13
           Q. Are you aware that
14
    AmerisourceBergen is required to maintain
15
    a registration to distribute controlled
16
    substances?
17
           Α.
                 Yes.
18
           Q. Do you know who issues that
19
    registration?
20
                 The DEA.
           Α.
21
           Q. Are you aware that
22
    manufacturers, like Teva, are required to
23
    maintain a registration to manufacture
24
    controlled substances?
```

```
1
                  I'm not sure.
           Α.
2
                  When you worked at Teva, did
           0.
3
    anybody discuss maintaining registration
4
    to manufacture controlled substances?
5
                  I don't believe so.
           Α.
6
                 You never received any
           0.
7
    training on Teva's registration to
8
    manufacture controlled substances?
9
                  I don't recall.
           Α.
10
                 Going back to
           Ο.
11
    AmerisourceBergen's registration to
12
    distribute controlled substances, are you
13
    aware of any of the requirements to
14
    maintain -- to obtain a registration to
15
    distribute controlled substances?
16
                  MR. NICHOLAS: Object to the
17
           form.
18
                  THE WITNESS: I don't
19
           recall.
```

- 20 BY MR. CLUFF:
- 21 Your job position at 0.
- 22 AmerisourceBergen, for the majority of
- 23 your time there, was diversion control
- 24 specialist, correct?

```
A. Correct.
```

- Q. Are you aware, through your
- work as a diversion control specialist,
- 4 whether maintaining effective controls
- 5 against diversion is a requirement in
- 6 obtaining a registration to distribute
- 7 controlled substances?
- MR. NICHOLAS: Object to the
- 9 form.
- THE WITNESS: I don't
- 11 recollect.
- 12 BY MR. CLUFF:
- 13 Q. Have you ever received any
- 14 training about the maintenance of
- 15 effective controls against diversion,
- while you've been employed by
- 17 AmerisourceBergen?
- A. I don't recall.
- Q. When you worked at Teva
- under Colleen McGinn, did you ever
- 21 receive any training about the
- maintenance of effective controls against
- ²³ diversion?
- A. I don't recall.

```
Q. Do you recall if
```

- ² AmerisourceBergen conducted training
- 3 about the maintenance of effective
- 4 controls against diversion?
- 5 A. I don't recall.
- Q. Is it possible, then, that
- ⁷ AmerisourceBergen did not provide
- 8 training about the maintenance of
- 9 effective controls against diversion?
- MR. NICHOLAS: Object to the
- 11 form.
- THE WITNESS: I just don't
- recall.
- 14 BY MR. CLUFF:
- Q. How about at Teva, do you
- 16 recall if Teva ever offered training
- about the maintenance of effective
- 18 controls against diversion?
- A. I don't recall.
- MR. MAIER: Object to form.
- 21 BY MR. CLUFF:
- Q. Do you know if
- 23 AmerisourceBergen maintains effective
- 24 controls against diversion?

```
1
                  MR. NICHOLAS: Object to the
2
           form.
3
                  Go ahead.
4
                  THE WITNESS: I'm assuming
5
           yes, we do.
6
    BY MR. CLUFF:
7
                  What is your assumption
           Q.
8
    based on?
9
                  That we have a system in
           Α.
10
    place that identifies orders of interest.
11
                  Earlier I asked you if you
12
    had ever received any training about the
    maintenance of effective controls against
13
14
    diversion, and you said you don't recall
15
    receiving any training; is that right?
16
                  MR. NICHOLAS: Object to the
17
           form.
18
                  THE WITNESS: Can you
19
           rephrase the question?
20
    BY MR. CLUFF:
21
                  I'll re-ask the question,
           0.
22
    but I'm not going to rephrase it.
23
                  We discussed earlier
24
    training about the maintenance of
```

```
1
    effective controls against diversion
    while you worked at AmerisourceBergen.
2
3
                  And you said that you do not
4
    recall receiving any training; is that
5
    correct?
6
                 MR. NICHOLAS: Object to the
7
                  And I'll object to the
           form.
8
           refusal to rephrase the question
9
           at the witness's request.
10
                  Go ahead.
11
                  THE WITNESS: We have a
12
           system in place that identifies
13
           orders of interest for unusual
14
           size, frequency and pattern.
15
    BY MR. CLUFF:
16
           Q. I appreciate that answer.
17
    That's not -- that's not the question I
18
    was asking, so let me try and get back to
19
    the question I was asking.
20
                  Do you recall that we
21
    previously discussed whether or not you,
22
    at AmerisourceBergen, received training
    about the maintenance of effective
23
24
    controls against diversion?
```

```
1
                 MR. NICHOLAS: Object to the
2
           form.
3
    BY MR. CLUFF:
4
                 Do you recall that?
           Q.
5
                 MR. NICHOLAS: Object to the
6
           form.
7
                  THE WITNESS: I don't
8
           recall.
9
    BY MR. CLUFF:
10
                 You don't recall receiving
           0.
11
    training, or you don't recall the
12
    question?
13
                  MR. NICHOLAS: I think the
14
           question is confusing. I will
15
           object to the form, to the series
16
           of questions that's confusing.
17
                  THE WITNESS: I don't
18
           recall.
19
    BY MR. CLUFF:
20
                 Do you recall receiving
21
    training at AmerisourceBergen regarding
22
    the maintenance of effective controls
23
    against diversion?
24
                  MR. NICHOLAS:
                                 Same
```

- objection.
- THE WITNESS: Yes.
- 3 BY MR. CLUFF:
- 4 Q. You do recall receiving
- 5 training? What training --
- A. I recall receiving training
- ⁷ that identifies orders of interest.
- Q. When do you recall receiving
- ⁹ training about orders of interest?
- 10 A. Throughout my career at
- 11 AmerisourceBergen.
- Q. When did the words "orders
- of interest" start getting used at
- 14 AmerisourceBergen?
- A. I don't recall that.
- 16 Q. Is it your recollection that
- in 2009, when you became a diversion
- 18 control specialist, Mr. Hazewski trained
- 19 you about identifying orders of interest?
- A. I don't remember.
- Q. Do you recall Mr. Hazewski
- using the words "orders of interest" in
- 23 2009 when he trained you?
- A. No, I do not.

```
1
                 Do you recall him using the
           0.
    words "suspicious orders"?
2
3
                 No, I do not.
4
                 Do you recall him using the
           0.
5
    words "excessive orders"?
6
           Α.
                 No.
7
                 What did he tell you you
           Q.
8
    were looking for in the orders you
9
    reviewed when he was training you?
10
                 MR. NICHOLAS: Object to the
11
           form.
12
                  THE WITNESS: Orders of
13
           unusual size, quantity and
14
           frequency.
15
    BY MR. CLUFF:
16
           O. And we discussed earlier
17
    that that is the definition of a
18
    suspicious order in the Code of Federal
19
    Regulations, right?
20
                 MR. NICHOLAS: Object to the
21
           form.
22
                  Go ahead.
23
                  THE WITNESS: I didn't say
24
           that. I said we have a system in
```

```
place that identifies orders of
```

- unusual -- of unusual size,
- quantity and frequency.
- 4 BY MR. CLUFF:
- ⁵ Q. Do you recall what the
- 6 definition of a suspicious order is in
- ⁷ the Code of Federal Regulations?
- 8 A. Yes.
- 9 Q. What is it?
- 10 A. It's what I just stated.
- 11 Q. Orders of unusual size,
- quantity and frequency?
- A. Yes. Pattern.
- 0. And that's what Mr. Hazewski
- was training you to look for?
- A. He was training me to
- identify orders of interest that need to
- be reviewed individually to determine if
- the order is suspicious or not.
- Q. So I just asked you if he
- ever used the words "orders of interest"
- when he was training you, and you told me
- that you do not recall.
- A. That term, I do not recall.

```
1
                 So your recollection today
           0.
2
    is that you were being trained to
    identify orders of interest?
3
4
                 MR. NICHOLAS: Object to the
                  I believe the questions are
5
6
           confusing.
7
                  THE WITNESS: That is my
8
           term that I'm using. I don't
9
           recall Ed's term that he used in
10
           2009.
11
    BY MR. CLUFF:
12
                 When you were training with
           0.
13
    Ed and with Scott, did either of them
14
    discuss with you the obligation or
15
    regulatory requirement that a wholesale
16
    distributor has to maintain effective
    controls against diversion of controlled
17
18
    substances?
19
           Α.
                 I don't recall that
20
    discussion.
21
                 Your title was diversion
           0.
22
    control specialist, correct?
23
           Α.
                  Yes.
24
                 Don't you think it would
           Q.
```

- 1 have been important, as a diversion
- 2 control specialist, to be trained on
- ³ diversion control?
- 4 MR. NICHOLAS: Object to the
- form. Just argumentative.
- 6 THE WITNESS: I most likely
- was trained, I just don't recall.
- 8 BY MR. CLUFF:
- 9 Q. What would that training
- have looked like, if it had occurred?
- MR. NICHOLAS: Object to the
- 12 form.
- THE WITNESS: It was
- hands-on training.
- 15 BY MR. CLUFF:
- Q. And that was -- sorry, go
- ahead. I didn't mean to interrupt you.
- A. As well as, I believe, we
- 19 also had PowerPoint trainings at
- 20 presentations that were conducted. And
- we also conducted weekly meetings.
- Q. Do you recall who would have
- given the PowerPoint presentations?
- 24 A. I do not.

- Q. What were the weekly
- 2 meetings you guys had?
- A. Weekly meetings consisted of
- 4 anything new that is happening in our
- ⁵ department, any pharmacy visits that were
- 6 being conducted, as well as any orders
- ⁷ that the investigators wanted to discuss,
- 8 or any other information the
- 9 investigators wanted to discuss on a
- variety of subjects.
- 11 Q. Who attended the weekly
- meetings?
- 13 A. Well, at the time when I
- initially started, it was myself, I
- believe it was Scott Kirsh, Ed. And then
- soon afterward Joe Tomkiewicz was hired,
- 17 as well as Dave Britemyer.
- Q. Kirsh, you mentioned, was --
- 19 he had a dual role helping you monitor
- the -- review the customer orders?
- A. Initially, yes.
- Q. And working investigations
- with Bruce Gundi?
- A. Yes, that's my recollection.

- 1 O. These names, Tomkiewicz and
- 2 Britemyer, do you recall their positions?
- A. Yes. Joe was a diversion
- 4 control -- I believe his title was
- ⁵ investigator.
- 6 O. And that's Joe Tomkiewicz?
- ⁷ A. Yes.
- 8 O. And how about Dave
- 9 Britemyer?
- 10 A. Dave Britemyer was an intern
- 11 for AmerisourceBergen. So he was working
- during the summer months, and then he was
- 13 hired full time.
- O. So we talked about the
- training on reviewing customer orders.
- When you went into
- autonomous mode without training, what
- were your responsibilities as a diversion
- 19 control specialist?
- A. To review orders or overall?
- Q. Overall.
- A. Overall. I conducted due
- diligence reviews for new customer
- accounts that want to do business with

- 1 AmerisourceBergen, as well as reviewing
- orders of interest and any other duties
- 3 as assigned.
- 4 Q. You said "orders of
- ⁵ interest."
- Was that a part of the scope
- of your job responsibility in 2009?
- A. To review customer orders,
- ⁹ yes.
- Q. But you're using orders of
- interest today to refer to the work you
- 12 did back then?
- 13 A. That's correct.
- Q. And they were not referred
- to as orders of interest in 2009,
- 16 correct?
- MR. NICHOLAS: Object to the
- 18 form.
- THE WITNESS: I do not know
- what they were called back then.
- 21 BY MR. CLUFF:
- Q. The reason I'm asking is
- because we get to different time periods
- during your work history, and I'm just

- ¹ trying to make sure that I understand the
- 2 correct words to use for the work you
- 3 were doing at the time.
- 4 So if there was a word that
- you used in 2009, I'd like us to use that
- 6 when we talk about the 2009 time period.
- And my understanding is that you don't
- 8 recall?
- 9 A. I don't recall the term that
- 10 I used. Maybe other investigators used a
- different term, I don't know.
- 12 Q. So I don't want to put words
- in your mouth, but I want you to
- understand that I'm going to refer to
- those as customer orders in 2009, then.
- A. Okay.
- Q. Because you did not --
- you've told me you do not recall using
- the words "orders of interest" in 2009.
- Does that make sense?
- A. Yes, I understand.
- 22 O. So in 2009, I think you
- described to me three job
- responsibilities.

- One was doing customer -- or
- 2 conducting due diligence on new customer
- 3 accounts; is that right?
- ⁴ A. As well as overall
- ⁵ customers, yes.
- 6 O. Is there a difference
- ⁷ between the due diligence on new
- 8 customers and what you just referred to
- 9 as overall customers?
- 10 A. It's just reviewing customer
- accounts throughout the month.
- 12 Q. Is new customer due
- diligence sometimes referred to as NCDD?
- 14 A. Correct.
- 15 Q. I've also heard the term
- existing customer due diligence.
- 17 Is that ECDD?
- A. That's CDD.
- Q. CDD, without the E, okay.
- A. Correct.
- Q. And were you responsible for
- both new and existing customer due
- ²³ diligence?
- ²⁴ A. Yes.

- Q. Are you familiar with the
- 2 term 590, Form 590?
- A. I am.
- 9 Q. What is a Form 590?
- 5 A. Form 590 is a pharmacy
- ⁶ questionnaire.
- Q. Is that a new customer due
- 8 diligence form?
- A. It's a part of it, yes.
- 10 Meaning that -- yes, it is a new customer
- that would complete that form.
- Q. What's a Form 595? Do you
- 13 know what that is?
- A. Form 595 is a new customer
- due diligence, it's a checklist.
- Q. So it's a part of the due
- diligence process?
- A. Process, yes.
- Q. But it's different than the
- ²⁰ 590?
- A. Correct.
- Q. In addition to new customer
- and existing customer due diligence, you
- mentioned reviewing customer orders,

- 1 correct?
- ² A. Yes.
- Q. And then I think the third
- 4 category is sort of like special projects
- ⁵ by assignment?
- 6 A. Yes.
- ⁷ Q. Did you have a geographic
- 8 area that you were responsible for
- ⁹ reviewing customer orders in or from?
- 10 A. I was covering, I believe it
- was -- back then, it could have been the
- 12 East and South. It's a little different
- 13 now. But at the time, I think it was
- 14 East and South I was covering.
- Q. Did your geographic area of
- 16 responsibility for customer orders change
- 17 over time?
- A. It has.
- Q. And how did it change?
- A. It changed where I was now
- 21 covering just the North and East regions.
- Q. Are those two separate
- ²³ regions, North and East, or --
- A. Yes, yes.

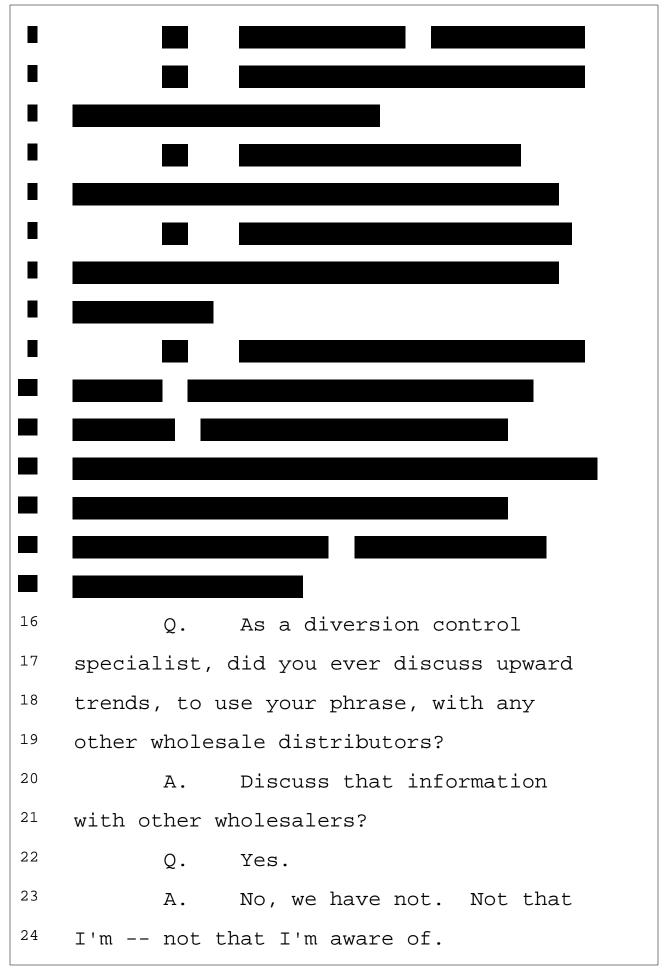
- 0. -- or is it Northeast?
- A. Yes, they are two separate
- ³ regions.
- 4 Q. Before you became a
- ⁵ diversion control specialist in 2009, do
- 6 you know who was responsible for
- ⁷ reviewing customer orders out of the
- 8 South region?
- 9 A. I do not.
- 10 Q. Do you know who the
- diversion control specialists were that
- were employed prior to your joining in
- ¹³ 2009?
- 14 A. That would have been Ed
- 15 Hazewski and Scott Kirsh, I believe. And
- there may have been others that I don't
- 17 remember their names, but they weren't
- 18 there when I started.
- 19 Q. So there may have been some
- others that worked as diversion control
- specialists before you started in 2009?
- A. Yes, yes.
- Q. And you just can't remember
- their names?

- A. I don't remember their
- 2 names, but I know there were others.
- Q. And so prior to you becoming
- ⁴ a diversion control specialist, Ed and
- 5 Scott Kirsh would have been the two
- 6 persons primarily responsible for
- 7 reviewing customer orders?
- A. As well as the other
- 9 individuals.
- 10 Q. The people you can't
- 11 remember?
- 12 A. I just -- that I can't
- 13 remember.
- Q. Yeah, I'm just trying to
- understand the world of individuals.
- Okay.
- When you were conducting new
- 18 customer and existing customer due
- diligence, did you consider that to be an
- ²⁰ investigation?
- A. It was part of our due
- ²² diligence process.
- Q. Did you have, as a diversion
- control specialist, any responsibility

- ¹ for proactively identifying any trends in
- the diversion of controlled substances?
- A. Yes.
- Q. What was the responsibility
- ⁵ of identifying trends?
- A. It was looking at a
- ⁷ spreadsheet of a customer's purchases, of
- 8 all of our customers' purchases.
- 9 Q. Do you know what that
- spreadsheet was called?
- 11 A. There were multiple
- spreadsheets that we had reviewed. One
- was an OMP size report, and there were
- other spreadsheets that were different
- drug families that we reviewed.
- Q. And OMP is a term you just
- 17 used.
- What does that stand for?
- 19 A. Order monitoring program.
- Q. So one of the spreadsheets
- you recall would have been an order
- monitoring or OMP size report
- ²³ spreadsheet?
- ²⁴ A. Yes.

- Q. And you said there were some
- other spreadsheets that showed drug
- ³ families?
- ⁴ A. Yes.
- 5 O. What did those -- how did
- ⁶ you use those spreadsheets to identify
- ⁷ trends?
- A. I believe the time frame
- ⁹ that the spreadsheet covered was anywhere
- 10 from six to twelve months of purchases of
- specific drug families. So there were
- multiple spreadsheets.
- 13 Q. And how did you use those
- spreadsheets to identify trends?
- A. We would look at their
- overall usage from one month to the
- other.
- Q. And when you say "their
- usage," are you referring to a customer's
- usage?
- A. Yes.
- Q. And you said that these
- 23 spreadsheets showed you transactions for
- all customers, correct?

1 All customers that purchased Α. 2 those specific drug families, yes. 3 So as an example, so I can 4 understand, let's use oxycodone as one 5 drug family, you would be able to see all 6 customers' purchases of that drug family 7 for a specific time period? 8 Α. Yes.



- Q. Do you know if any other
- ² employees at AmerisourceBergen ever
- ³ discussed trends in distribution with any
- 4 other wholesale distributors?
- A. Not that I'm aware of.
- O. Do you know if -- or have
- you personally spoken to employees from
- 8 any manufacturers about trends in
- ⁹ controlled substance distribution?
- 10 A. No, I have not.
- 11 Q. You said you reported to Ed
- 12 Hazewski, correct?
- 13 A. Yes.
- Q. Do you know if Ed Hazewski
- ever had meetings with or discussions
- with employees from any manufacturers
- about trends in wholesale distribution?
- 18 A. I'm not aware of any
- 19 discussion.
- Q. If Mr. Hazewski had learned
- about a specific trend in wholesale
- distribution from another distributor or
- from a manufacturer, is that information
- that he would have communicated to you?

```
MR. NICHOLAS: Object to the
```

- 2 form.
- THE WITNESS: He may have, I
- don't know.
- 5 BY MR. CLUFF:
- Q. Did you, in your role as a
- ⁷ diversion control specialist, have any
- 8 responsibility for identifying
- ⁹ unexplainable increases or decreases in
- 10 purchase quantities?
- 11 A. Can you ask that question
- 12 again, please?
- Q. Sure. Not a problem.
- 14 Did you not understand the
- 15 question or did you just --
- A. I didn't really understand
- 17 the question.
- Q. So as part of your job
- 19 responsibilities, were you trying to
- identify any increases or decreases in
- 21 purchase quantities from
- 22 AmerisourceBergen's customers?
- A. Yes. That was part of the
- 24 role, yes.

- Q. And were you looking to
- ² identify an explanation for any increases
- ³ or decreases?
- ⁴ A. Yes.
- 5 O. What were some of the
- 6 explanations for increases or decreases?
- A. Most times, a customer would
- 8 submit a consumption review form.
- 9 Q. What's a consumption review
- 10 form?
- 11 A. A consumption review form is
- 12 a form that a customer completes to
- 13 recommend -- to indicate their current
- usage of a specific drug family and would
- 15 request an increase in their parameters.
- O. You used the word
- 17 "parameters."
- Are you familiar with the
- 19 term "threshold"?
- ²⁰ A. Yes.
- Q. In 2009, when you became a
- diversion control specialist, were you
- aware of AmerisourceBergen's suspicious
- order monitoring policies and procedures?

- 1 A. Yes.
- Q. Did you have an
- ³ understanding about whether
- 4 AmerisourceBergen used thresholds in
- ⁵ their suspicious order monitoring system
- 6 in 2009?
- 7 A. The term "threshold"?
- Q. Whether they utilized a
- ⁹ threshold to identify orders?
- 10 A. They did utilize a
- 11 threshold.
- 12 Q. And in 2009, did you have an
- understanding of how that threshold was
- 14 calculated?
- 15 A. I really didn't have an
- understanding. I just have a basic
- understanding.
- Q. What is your basic
- ¹⁹ understanding?
- A. That the threshold was
- determined, it was three times -- it was
- set at three times the normal size of a
- pharmacy. It's just a very basic
- understanding. I didn't come up with

- 1 the -- how it was set up.
- Q. And do you have any
- ³ understanding about how long
- 4 AmerisourceBergen used that three times
- ⁵ the normal size threshold?
- A. Approximately 2010 or '11 is
- ⁷ when we moved to a new system in SAP.
- 8 And that term was still used up until --
- 9 Q. I'm going to pause you right
- 10 there.
- When you say "that term," do
- you mean the threshold term was still
- 13 used?
- 14 A. The threshold term was still
- 15 used.
- Q. And it was used up until --
- go ahead.
- 18 A. I want to say 2015, when we
- 19 had the FTI program installed.
- Q. In 2015, did
- 21 AmerisourceBergen start using a word that
- was different than threshold?
- A. Yes. I believe that was
- ²⁴ parameters.

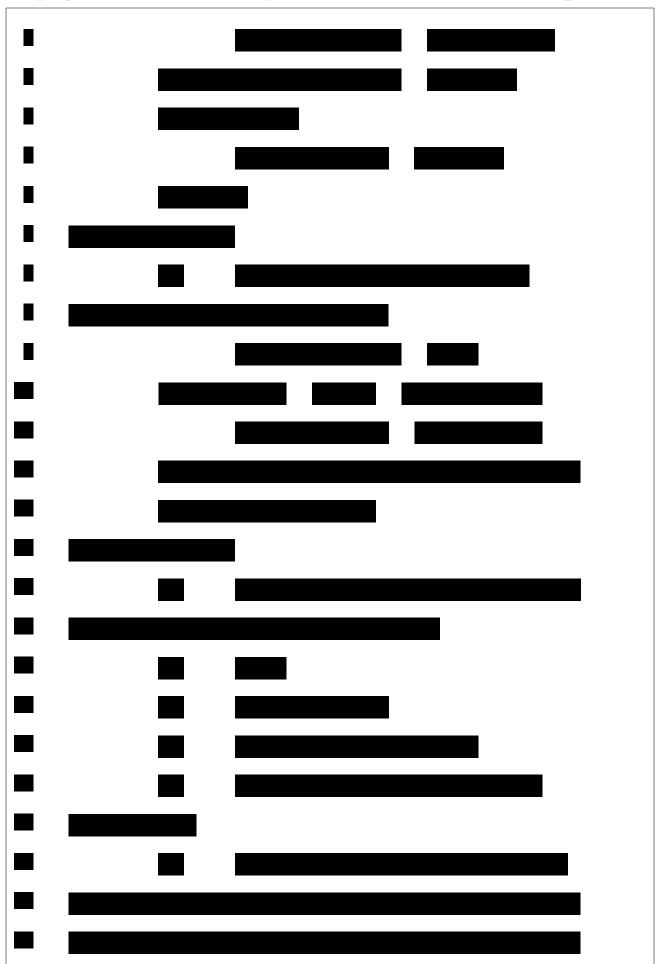
- Q. So when you're referring to
- ² parameters, that is the term that was
- ³ used after some time in 2015, correct?
- 4 A. Yes, approximately.
- ⁵ Q. Again, I'm just trying to
- 6 understand the correct wording.
- ⁷ In 2015, when
- 8 AmerisourceBergen started referring to
- 9 parameters when they reviewed customer
- orders, how did those parameters -- how
- were those parameters established, if you
- ¹² understand?
- 13 A. I didn't set the parameters.
- Q. You told me earlier that you
- didn't set the threshold, but you had a
- basic understanding.
- With the parameters, did you
- 18 have any basic understanding of how the
- parameters were established?
- A. My understanding is that the
- 21 parameters were set as numbers based on a
- pharmacy's peer group; so within their
- locale and the same-sized pharmacy,
- location, that's how those numbers were

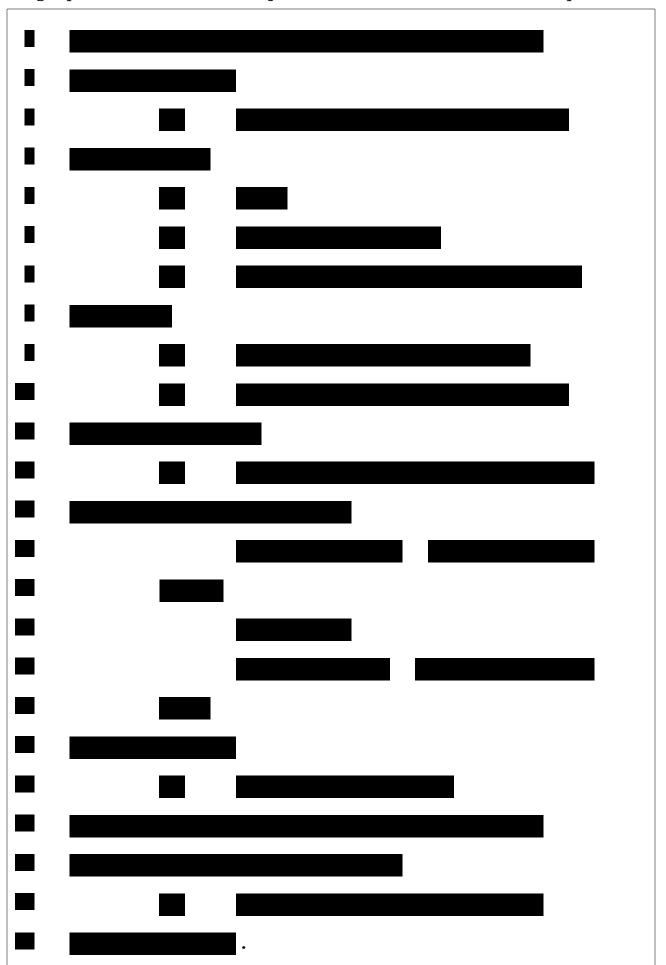
- ¹ established. That's my understanding.
- 2 O. So --
- A. But, again, I didn't set
- 4 those parameters.
- ⁵ Q. To kind of flesh out your
- 6 understanding.
- 7 I'm from Los Angeles, so
- 8 these parameters would have been
- 9 established for, like, pharmacies located
- in the general Los Angeles area of
- 11 similar size?
- MR. NICHOLAS: Object to the
- form.
- Go ahead.
- THE WITNESS: And similar
- business model.
- 17 BY MR. CLUFF:
- Q. What do you mean by "similar
- business model"?
- A. Meaning that there's a
- Walgreens store a block from here and
- 22 another Walgreens store, which basically
- they're retail pharmacies, so we're not
- 24 going to compare a retail pharmacy to a

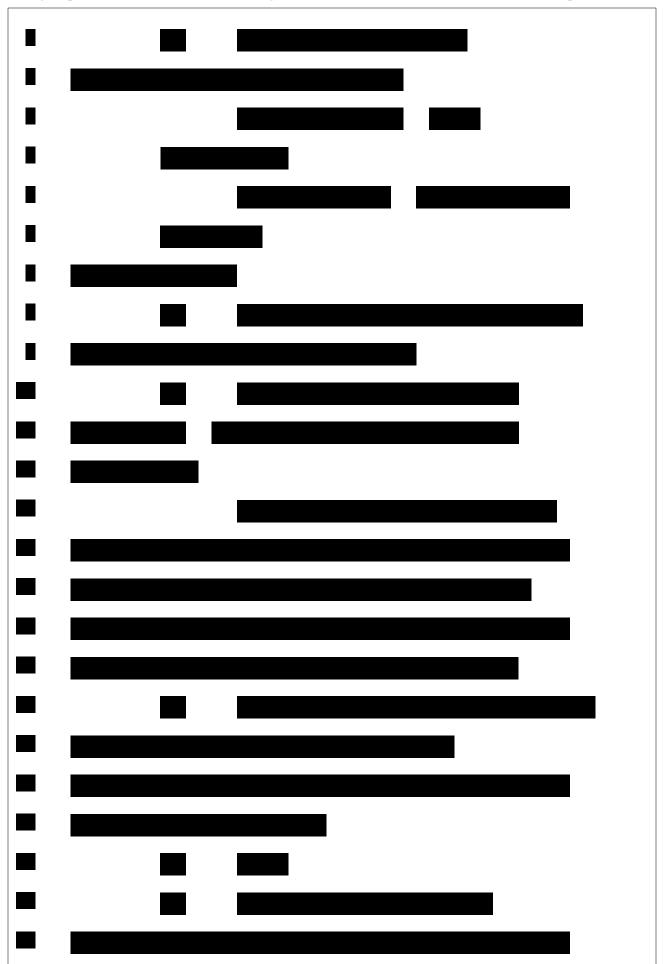
```
1 hospital pharmacy or a long-term care
```

- ² pharmacy.
- Q. Was there a differentiation
- 4 between large chain pharmacies like a
- 5 Walgreens compared to, like, a
- 6 mom-and-pop pharmacy?
- 7 MR. NICHOLAS: Object to the
- 8 form.
- 9 THE WITNESS: Meaning? Can
- you further elaborate?
- 11 BY MR. CLUFF:
- 0. Were those -- would a
- mom-and-pop pharmacy be in the same
- business class as a large chain pharmacy?
- MR. NICHOLAS: Object to the
- form. Lack of foundation.
- Go ahead.
- THE WITNESS: They were
- different.
- 20 BY MR. CLUFF:
- Q. I think earlier we were
- talking about -- well, I think earlier
- you mentioned looking at customer orders
- 24 if they hit two out of three parameters.

1 How many -- did you know, or do you know today, how many parameters 2 there were after 2015? 4 After 2015, three. 5 How many -- do you know how 0. many parameters there were or thresholds 6 7 there were before 2015? 8 MR. NICHOLAS: Object to the 9 form. 10 Go ahead. THE WITNESS: I'm not 100 11 12 percent sure. 13 BY MR. CLUFF: 14 0. Do you recognize the term "COP"? 15 16 Α. Yes. 17 What is that? Ο. 18 Customer order pattern. Α.







3 Ο. You mentioned low risk and high risk. 4 5 What does that refer to? 6 Low-risk drug families are 7 the drug families that we decided were 8 low risk for diversion. 9 And when you say "we," who 10 do you refer to? 11 Α. Our group. 12 Is that the CSR --Ο. 13 The management team; Α. 14 management team and the analysts that we 15 have. 16 0. What management team is 17 that? 18 That would consist of Sharon Α. 19 Hartman, Eric Cherveny and David May. 20 And that management group 0. 21 got together and decided that there are 22 certain drugs that are low risk of 23 diversion? 24 MR. NICHOLAS: Object to the

```
1
           form.
2
                 THE WITNESS: As well as
3
           input from others.
4
    BY MR. CLUFF:
5
           O. Okay. What's a medium-risk
6
    druq?
7
                 Medium risk, again, as it
           Α.
8
    states itself, is medium risk for
9
    diversion.
10
                 And who identified this
           0.
    class of medium-risk drugs?
11
12
                 Again, that would be the
           Α.
13
    group that I work with.
14
                 That's the same management
           0.
15
    team --
16
           A. Yes.
17
           Q. -- of Sharon Hartman, Eric
18
    Cherveny and David May?
19
                 As well as our analyst, Lino
20
    Guerreiro.
21
           Q. Are you a part of that
22
    management group that decides what class
    drugs should be in?
23
24
           Α.
                 I am not.
```

- Q. So it's four people, David
- ² Hartman, Eric Cherveny, David May and
- 3 Lino Guerreiro?
- 4 A. Approximately. There may be
- others that I'm just not aware of.
- Q. Those are the four primarily
- ⁷ that you recall?
- 8 A. Yes.
- 9 Q. Lino Guerreiro, is that --
- is his full name Marcelino Guerreiro?
- 11 A. Yes.

- Q. And what are high-risk
- 17 drugs?
- 18 A. High-risk drugs are the
- 19 high-risk drugs that are likely for a
- ²⁰ potential for diversion.
- Q. Prior to 2015 when
- 22 AmerisourceBergen was identifying
- customer orders to be reviewed using a
- threshold, do you recall the process that

- an order would go through before you
- would review it? Like how an order
- arrived at your desk for review?
- 4 A. I believe those orders would
- ⁵ go through the distribution center.
- Q. And what happened at the
- 7 distribution center?
- 8 A. Those orders would then be
- 9 sent up to CSRA to review.
- Q. Was there any review of
- 11 customer orders at the distribution
- 12 center level?
- 13 A. There was.
- Q. What was the review of
- orders at the distribution center level?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: My
- recollection is that those
- individuals were all trained to
- review orders, customer orders,
- and decide if those orders should
- be released.
- 24 BY MR. CLUFF:

```
1
                 Do you recall, as a
           0.
2
    diversion control specialist, why an
3
    order would not be released at the
4
    distribution center level?
5
                 MR. NICHOLAS: Objection.
6
           Form. Foundation.
7
                  THE WITNESS: My
8
           recollection is if the trained
9
           individuals at the distribution
10
           center had any questions or any
11
           concerns about a particular
12
           customer's order that they would
13
           send it up to CSRA for review.
14
    BY MR. CLUFF:
15
           Q. So if we were going to
16
    create a flow chart of a customer's path
17
    through AmerisourceBergen, a customer
18
    places an order either on CSOS or a Form
19
    222, correct?
20
           Α.
                 Yes.
21
                 And then it goes to the
           0.
22
    distribution center?
23
           Α.
                 Yes.
24
                 And then at the distribution
           Q.
```

- 1 center, there are approximately two
- options that I've heard, they could
- ³ release the order or they could identify
- 4 it as an order for the CSRA to review; is
- 5 that correct?
- A. That's correct.
- ⁷ O. If a distribution center
- 8 associate did not release an order, what
- 9 was the -- what would have raised flags
- about an order for a distribution center
- 11 associate?
- MR. NICHOLAS: Object to the
- form.
- 14 THE WITNESS: It could be
- anything.
- 16 BY MR. CLUFF:
- 17 Q. Including that the order was
- of unusual size, frequency and pattern?
- MR. NICHOLAS: Object to the
- 20 form.
- THE WITNESS: No. It could
- be that the associate that was
- trained did not feel comfortable
- in reviewing that order and sent

```
1
           it up to CSRA for review.
2
    BY MR. CLUFF:
3
           Q. Did AmerisourceBergen
    encourage distribution center employees
4
5
    to escalate orders to CSRA if they were
6
    uncomfortable?
7
                  MR. NICHOLAS: Object to the
8
           form. And foundation.
9
                  Go ahead.
10
                  THE WITNESS: There was
11
           information presented to those
12
           individuals trained at the
13
           distribution center that if they
14
           were unsure about any particular
15
           customer's order that they could
16
           send it up to CSRA for review.
17
    BY MR. CLUFF:
18
                 Were they given any
           0.
19
    guidelines about percentages over
20
    threshold at which they should or should
21
    not release an order from the
22
    distribution center?
23
                 MR. NICHOLAS: Objection.
2.4
           Form. Foundation.
```

```
1
                  THE WITNESS: I don't recall
2
           that.
3
    BY MR. CLUFF:
4
                  Do you recall -- let me ask
5
    that question again.
6
                  Before 2015, do you recall
7
    if they were given instruction on when to
8
    release an order from the distribution
9
    center?
10
                  MR. NICHOLAS: Same
11
           objection.
12
                  THE WITNESS: I don't recall
13
           particular information.
14
    BY MR. CLUFF:
15
                 After 2015, do you recall
16
    any instruction that was given to the
    distribution center associates about when
17
18
    it was okay to release an order?
19
                  After 2015, my recollection
    is if the order was of low or medium risk
20
21
    that they could release the orders there,
22
    and that was based on their training.
23
                  In addition to being
           0.
24
    instructed that they could release low-
```

```
or medium-risk orders, do you recall if
```

- they were given any percentages at which
- 3 they should or should not release orders
- 4 from the distribution center?
- A. I don't believe so.
- 6 O. Were distribution center
- 7 associates ever allowed to release
- 8 high-risk drug orders?
- 9 MR. NICHOLAS: Object to the
- form. Form. Foundation.
- THE WITNESS: I don't recall
- specifically.
- 13 BY MR. CLUFF:
- Q. Do you know if, before 2009,
- distribution center associates were given
- any specific instructions about releasing
- high-risk orders?
- ¹⁸ A. Before 2009?
- Q. Excuse me, before 2015. I
- ²⁰ misspoke.
- MR. NICHOLAS: Same
- objection.
- Go ahead.
- THE WITNESS: I don't

```
1
           recall.
2
    BY MR. CLUFF:
3
                  Do you recall if, after
    2015, distribution center associates were
4
5
    given specific instructions about
    releasing high-risk orders?
6
7
                  MR. NICHOLAS:
                                  Same
8
           objection.
9
                  Go ahead.
10
                  THE WITNESS: I believe they
11
           were instructed to forward all
12
           high-risk drug families to CSRA.
13
    BY MR. CLUFF:
14
                  If a distribution center
15
    associate released a high-risk drug order
    after 2015, would that be a violation of
16
17
    AmerisourceBergen's policies?
18
                  MR. NICHOLAS: Object to the
19
            form.
20
                  THE WITNESS:
                                 Not
21
           necessarily a violation, but that
22
           individual would be contacted,
23
           through their manager, to
24
           determine the reason why they
```

```
released that order.
```

- 2 BY MR. CLUFF:
- Q. What would happen if a
- 4 distribution center associate released a
- 5 high-risk order after 2015?
- 6 MR. NICHOLAS: Object to the
- ⁷ form. Asked and answered.
- 8 THE WITNESS: We would
- 9 contact the distribution center
- and speak to the manager of that
- individual who released that order
- to find out the reason why.
- 13 BY MR. CLUFF:
- 0. Were distribution center
- 15 associates punished in any way if they
- 16 released high-risk orders?
- MR. NICHOLAS: Objection.
- Form. Foundation.
- THE WITNESS: I do not know.
- 20 BY MR. CLUFF:
- Q. In your work as a
- distribution control specialist, and then
- investigator, did you form an
- understanding about why distribution

- 1 center associates were not allowed to
- ² release high-risk drug orders?
- A. No, I did not.
- Q. Okay. So going back to the
- ⁵ distribution center, after an order is
- 6 sent from the distribution center to the
- 7 CSRA group, would you have been the
- 8 person, as a diversion control
- ⁹ specialist, to review that order?
- 10 A. I would be one of them, yes.
- 11 Q. And what -- and that would
- be when you were reviewing an order to
- determine whether it was of unusual
- 14 frequency, size and pattern; is that
- 15 right?
- 16 A. It would be an order of
- ¹⁷ interest. That --
- Q. I'm talking -- let me
- 19 correct myself.
- Prior to 2015, when an order
- came to your desk, that is when you would
- begin the process of reviewing that order
- to determine if it was of unusual size,
- 24 frequency or pattern?

- A. Yes.
- O. Did you do anything else
- with orders during that review process?
- 4 A. Prior to --
- ⁵ Q. 2015.
- A. If there were -- if I had
- ⁷ any questions regarding a customer's
- 8 order, I would reach out to our
- 9 pharmacist who is on staff.
- Q. Who was the pharmacist prior
- ¹¹ to 2015?
- 12 A. It would be Sharon Hartman.
- Q. Do you know when she joined
- 14 the company?
- 15 A. I do not know the specific
- year, but I believe she was on staff in
- ¹⁷ 2015.
- Q. If I suggested that she
- joined the company in 2014, would that
- sound accurate to you?
- MR. NICHOLAS: Objection.
- Lack of foundation.
- Go ahead.
- THE WITNESS: Possibly.

- 1 BY MR. CLUFF:
- O. Do you know if there was a
- ³ pharmacist on staff at AmerisourceBergen
- ⁴ prior to Ms. Hartman joining the company?
- 5 A. I believe Joe Tomkiewicz
- 6 also had some pharmacy background.
- ⁷ Q. What was his pharmacy
- 8 background, if you recall?
- 9 A. I don't recall.
- Q. So prior to Ms. Hartman
- joining the company in 2014, if you had a
- question that warranted a pharmacist's
- input, who would you ask about that?
- A. Prior to that, I don't
- believe we had any other pharmacists on
- staff, other than Joe. I would contact
- ¹⁷ Ed Hazewski.
- Q. And he's who you would ask
- questions about customer orders where you
- needed additional input?
- A. Yes. And, also, we had the
- sales force also contact the customer at
- 23 that time.
- Q. So if you had a question

- about an order that was presented to you
- for review, you would ask the sales force
- 3 sometimes for --
- ⁴ A. Sometimes the sales force.
- ⁵ Q. And then they would contact
- 6 the customer?
- 7 MR. NICHOLAS: Let him
- 8 finish.
- 9 THE WITNESS: No, no. I'm
- sorry you --
- 11 BY MR. CLUFF:
- 12 Q. I didn't mean to talk over
- 13 you. If you have more of an answer,
- 14 please give it.
- 15 A. In addition to the sales
- 16 force reaching out to the customer, we
- also had the distribution center manager
- 18 reach out to the customer as well.
- 19 Q. So just to kind of
- understand. If there was a question that
- you had about an order that you couldn't
- resolve yourself, prior to 2014, a little
- confusing now, because that's prior to
- Ms. Hartman joining, right?

- A. Yes.
- Q. You would talk to Mr.
- 3 Hazewski?
- ⁴ A. Yes.
- 5 O. You could reach out to the
- 6 sales force, who would talk to the
- 7 customer?
- 8 A. Yes.
- 9 Q. Or you could reach out to
- the distribution center manager, who
- maybe also would talk to the customer?
- 12 A. Correct.
- Q. Did you ever talk to
- 14 customers yourself?
- A. Prior to that time, I don't
- 16 believe I have.
- 17 Q. Have you ever talked to
- 18 customers after that time?
- 19 A. Yes.
- Q. When you had questions, what
- 21 kind of responses would you get back from
- 22 customers?
- MR. NICHOLAS: Object to the
- form.

```
Go ahead.
```

- THE WITNESS: If I called
- 3 them myself?
- 4 BY MR. CLUFF:
- Q. You know, that's a good
- ⁶ point.
- ⁷ Let's talk about the before
- 8 2014 time period. What kinds of
- ⁹ questions would you have for, like, the
- sales force and the distribution center
- manager to get information from customers
- 12 about?
- 13 A. I would ask them the reason
- why this pharmacy is placing a larger
- order than they typically place.
- Q. And what kinds of responses
- would you get?
- 18 A. I would get a response where
- it could be any number of reasons. A
- pharmacy had a robbery, they're trying to
- 21 replenish their inventory. There's a
- pharmacy that closed down the street.
- There's product that's going to be in
- 24 short demand.

```
1
                  It could be any number of
2
    reasons.
3
                 If a pharmacy was robbed,
           0.
    would you continue shipping to that
4
5
    pharmacy?
6
                 MR. NICHOLAS: Object to the
7
           form.
8
                  THE WITNESS: If our
9
           pharmacy was robbed, yes, after we
10
           got a DEA Form 106 and a police
11
           report.
12
    BY MR. CLUFF:
13
           O. Were there ever any factors
14
    that you would uncover during reviewing
15
    an order that warranted additional due
16
    diligence, prior to 2015?
17
                 MR. NICHOLAS: Object to the
18
           form.
                  THE WITNESS: I'm sure there
19
20
           has been, but I just don't
21
           recollect right now.
22
    BY MR. CLUFF:
23
           Q. Based on your working
24
    experience, what are some factors that
```

- 1 you would identify as requiring
- ² additional due diligence?
- A. Currently?
- 4 O. Yes.
- 5 A. I would see if we have any
- 6 information on the customer in our Matter
- ⁷ Management System, if we have a Form 590
- 8 on file for the customer, and any other
- ⁹ information that we have.
- 10 Q. The information management
- 11 system you mentioned, is that Lawtrac?
- 12 A. Lawtrac is gone. We have
- 13 Matter Management System now and NetDocs.
- Q. Is Matter Management System
- 15 abbreviated MMS?
- A. Yes.
- Q. And then what was the last
- one you mentioned?
- A. NetDocs.
- Q. What is NetDocs?
- 21 A. NetDocs took the replacement
- of Lawtrac. So any information that was
- previously in Lawtrac should now be in
- NetDocs.

- Q. When you were reviewing an
- order, I think you said that some of the
- ³ information you would look at would be,
- 4 you know, a Form 590, you would look at
- 5 the Lawtrac information, correct?
- 6 A. Yes.
- ⁷ Q. And how did those sources of
- 8 information inform your review of a
- 9 customer order that had passed the
- distribution center?
- 11 A. Well, each order is reviewed
- individually. So it's really the
- totality of the circumstances, whatever
- information we have on file to make a
- sound decision whether to release or
- 16 reject and report that order.
- Q. Are you familiar with the
- 18 Form 590 project?
- 19 A. I am.
- Q. What was the Form 590
- ²¹ project?
- A. The Form 590 project is a
- listing of all the pharmacies, or all the
- 24 accounts that ABC services, for which we

- did not or could not find a Form 590 for.
- Q. Do you recall if the Form
- ³ 590 project also included missing Lawtrac
- 4 information?
- A. I do not.
- Q. If an order was presented to
- you for review and the Form 590 was
- 8 missing, would you have been able to do
- 9 an accurate review of that customer's
- 10 order?
- 11 A. Yes.
- 12 Q. How so?
- 13 A. Based on the systems that we
- have in place, we can make a decision, as
- well as personnel we have on staff to
- make a decision whether to release or
- 17 report that order, or just reject that
- order.
- Q. Was the Form 590 a required
- document at AmerisourceBergen?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: For new
- customer onboardings, yes.

```
<sup>1</sup> BY MR. CLUFF:
```

- Q. So if a 590 was missing from
- a customer's file, that would reflect a
- 4 gap in AmerisourceBergen's policies,
- ⁵ correct?
- 6 MR. NICHOLAS: Object to the
- 7 form.
- THE WITNESS: No, not a gap.
- Just a form could have been lost.
- 10 BY MR. CLUFF:
- 11 Q. What about if you received
- 12 an order from a customer to review and
- the Lawtrac information was missing or
- incomplete, could you do an effective
- 15 review of that customer's order without
- the Lawtrac information?
- A. Yes.
- 18 O. How so?
- 19 A. Based on the systems that we
- 20 have in place.
- Q. So you testified that you
- believe you could do an effective review
- 23 of an order without a 590, with a missing
- or incomplete Lawtrac information, and

- both times you said you could do this
- 2 based on the systems you have in place.
- Wasn't the 590 and the
- 4 Lawtrac part of the system that
- 5 AmerisourceBergen had in place to review
- 6 orders?
- 7 MR. NICHOLAS: Object to the
- 8 form.
- 9 THE WITNESS: To review
- orders? Can you ask that question
- again, or rephrase it?
- 12 BY MR. CLUFF:
- 0. Yes.
- So the 590 and the Lawtrac
- information, were they a part of
- 16 AmerisourceBergen's suspicious order
- monitoring system?
- 18 A. It was just a piece of it.
- 19 Q. Is that the same system that
- you would have relied on to review orders
- once they were presented to you from the
- 22 distribution center?
- A. It's just a piece of the
- 24 process that we would look for, yes.

```
1
                 But the piece -- but the
           0.
2
    process you were using was missing
    pieces, correct?
                 MR. NICHOLAS: Object to the
4
5
           form.
6
                  THE WITNESS: Not
7
           necessarily missing pieces.
8
           Again, we have systems in place
9
           that review all orders
10
           individually. So we can make a
11
           sound decision with the systems
12
           that we have in place.
13
    BY MR. CLUFF:
14
                 But the systems that you
15
    have in place were missing things like
16
    Form 590s and Lawtrac information, right?
17
                 MR. NICHOLAS: Object to the
18
           form.
19
                  THE WITNESS: If we had any
20
           missing 590s, we would request
21
           them to get completed.
22
    BY MR. CLUFF:
23
           Q. Are you familiar with the
24
    progress that AmerisourceBergen has made
```

```
in updating the Form 590s that were
1
    missing?
2
3
           A. Yes.
4
                 How complete is it?
           Ο.
5
                  I'm not sure of the
           Α.
6
    percentage that it's completed. But it's
7
    a work in progress.
8
                 So it's not completed,
           0.
9
    right?
10
                 It's not fully completed,
           Α.
11
    no.
12
                 Do you know when
           Q.
13
    AmerisourceBergen first identified that
14
    there was a problem with missing Form 590
15
    information?
16
                 MR. NICHOLAS: Object to the
17
           form.
18
                  THE WITNESS: I don't know
19
           the specific time frame, no.
20
    BY MR. CLUFF:
21
           Q. Was it before or after 2015,
22
    do you think?
23
                 MR. NICHOLAS: Same
24
           objection.
```

```
1
                  THE WITNESS: I don't know.
2
    BY MR. CLUFF:
3
           Q. I'm going to hand you a copy
    of an exhibit, we're going to mark it as
4
5
    1 to your deposition.
6
7
                  (Whereupon,
8
           AmerisourceBergen-Kreutzer
9
           Exhibit-1, ABDC_MDL_00304391-392,
10
           was marked for identification.)
11
12
    BY MR. CLUFF:
13
                 This is a document produced
           0.
14
    by AmerisourceBergen. It's Bates stamped
15
    ABDC MDL 00304391 to 392.
16
                  I'll hand you the top copy,
17
    which is the exhibit copy, and you can
18
    hand the rest down to your counsel.
19
                  So just so you're aware, I
20
    want to start with the bottom e-mail that
21
    starts on 304391 on the bottom of the
22
    first page.
23
                  You can review the whole
    document, I'm just letting you know
24
```

- ¹ that's where I want to start.
- Do you know who Richard --
- ³ I'm sorry, go ahead.
- ⁴ A. Could you hold on for one
- 5 second.
- Q. Sure. I thought you were
- ⁷ done. My fault.
- 8 A. I'm not finished.
- 9 Q. Turning to the second page,
- which ends in 392, the numbers on the
- 11 bottom.
- 12 You see at the very top of
- the page it says, Below is the text from
- the initial e-mail regarding the project.
- And the next paragraph down
- says, We have been asked by the CSRA
- diversion control team to assist them
- with the collection of updated
- documentation for a substantial number of
- 20 customers.
- Did I get that right?
- A. Yes.
- Q. And was it your
- understanding, at this time, that the 590

- project was to be filling out new Form
- ² 590s for an identified list of customers?
- A. Yes. Yes, that was my
- 4 understanding.
- ⁵ Q. Looking down at the heading
- 6 that says, Next steps. It says, Due to
- ⁷ the high number of customers that will
- 8 need validation, we have broken the list
- ⁹ into two groups, CPA customers and
- 10 non-CPA.
- What does the abbreviation
- 12 CPA stand for?
- 13 A. I don't remember right now.
- Q. Looking in the body of that
- paragraph underneath, where it says,
- Beginning January 11th, do you see it
- says, The 590 forms -- it's in bold in
- 18 the middle -- should be completed in
- their entirety and all responses must be
- legible. After each account is
- 21 completed, please submit the
- documentation to customer maintenance.
- What is customer
- maintenance?

- 1 A. Customer maintenance is a
- 2 group that does all the gathering of data
- ³ for a new prospective account, including
- ⁴ Form 590s and photos.
- ⁵ Q. Is that a sales function?
- A. No, it's not a sales
- ⁷ function.
- Q. What department does that
- ⁹ group operate under?
- A. It's just a -- it's a
- 11 separate department from my department,
- 12 as well as sales.
- Q. And they were responsible
- 14 for gathering customer information?
- 15 A. Yeah, for new -- for
- onboarding new customers.
- Q. Did they have any
- 18 responsibility for existing customers?
- 19 A. No. They -- they would --
- in this example, they would forward any
- completed 590s for new and existing
- customers to the CSRA team to review.
- Q. Okay. And so after people
- were filling out these new 590s as part

- of the 590 project, CSRA was reviewing
- 2 them?
- A. Yes.
- Q. In the next sentence down,
- 5 it says, CM will then add the
- 6 documentation to their system and forward
- ⁷ to the CSRA OMP group.
- What is the CSRA OMP group?
- ⁹ A. That's the corporate
- 10 security regulatory affairs order
- monitoring program group.
- Q. Who is in that group?
- A. Myself.
- Q. Are you the only member?
- A. No. Let me clarify.
- 16 It's myself, Carol Sherman
- Hines, Emily Coldren, Sara Cressman,
- 18 Nikki Seckinger, Teresa Javier.
- And that's primarily the
- ones that would review 590s.
- Q. And are all the members of
- the CSRA OMP group, are you diversion
- 23 control specialists and investigators?
- ²⁴ A. Yes.

- Q. Flip back to the first page
- for me. This e-mail at the bottom was
- 3 sent by a person named Richard Dominico.
- 4 Do you see that?
- ⁵ A. I do.
- Q. Do you know who Richard
- 7 Dominico is?
- 8 A. Other than his signature,
- 9 he's a district director.
- 10 Q. Do you know would -- what is
- 11 community and specialty pharmacy in the
- 12 signature block? Do you know what that
- 13 connotes?
- 14 A. That's his title, where he
- oversees the customers within that
- segment.
- Q. So is he a customer services
- or sales kind of a person?
- A. He's a sales director.
- Q. So would he have been
- sending this e-mail, then, to sales
- 22 associates?
- A. His reports, yes.
- Q. Looking back at the second

- 1 page, there is a bold heading that says,
- ² Note.
- Do you see that?
- A. Yeah, I do.
- ⁵ Q. The first bullet point says,
- 6 This documentation project should be done
- ⁷ within the normal scope of your routing.
- 8 The priority is still the financial
- 9 performance of your assignment.
- Did I read that correctly?
- 11 A. Yes.
- 12 Q. So despite the fact that
- 13 AmerisourceBergen was missing 590s for
- what Mr. Dominico referred to as a
- substantial number of customers, he is
- telling sales associates that financial
- performance is more important?
- MR. NICHOLAS: Object to the
- 19 form.
- THE WITNESS: I can't
- comment. I'm not a part of that
- e-mail.
- 23 BY MR. CLUFF:
- Q. But you would agree that

- that's the words he's using, right, the
- ² priority is still the financial
- 3 performance of your assignment?
- 4 MR. NICHOLAS: Object to the
- 5 form.
- THE WITNESS: I can't agree,
- other than what's typed here.
- 8 BY MR. CLUFF:
- 9 Q. Who is -- turning back to
- the first page, Marsha Widrick, if I'm
- saying that correctly? It's the second
- 12 e-mail on the page.
- 13 A. Marsha Widrick, she's one of
- the sales associates that reports to
- 15 Richard Dominico.
- O. Do you know why she was
- forwarding you this e-mail?
- 18 A. I do not. It appears there
- was some accounts that were listed, and
- she was just indicating to me that she'll
- be sending out more requests over the
- next couple of weeks. And she wanted to
- know, is there a better address to send
- 24 them to.

- Q. Do you recognize this
- ² address that she references, the CSRA
- yalidation project?
- ⁴ A. Yes.
- 5 O. What was that?
- 6 A. CSRA validation project is a
- ⁷ term that we use for the assignment.
- 8 It's not an e-mail address, which she
- ⁹ thought it was.
- Q. So your group used the term
- 11 CSRA validation project synonymously with
- 12 590 form project or validation --
- 13 A. That's the title of the
- 14 spreadsheet, yes.
- Q. Going back to Richard
- Dominico's e-mail, he says, To date as a
- company, only 10 percent of the overall
- 18 customer list has been completed.
- Does that refresh your
- recollection about how complete the
- 21 project was, at least as it existed in
- ²² July 2017?
- ²³ A. No.
- Q. It does not?

```
1
                  Do you have any reason to
2
    dispute that the 590 project was more
3
    complete than 10 percent as of July 2017?
4
                  MR. NICHOLAS: Object to the
5
           form.
6
                  THE WITNESS: I don't recall
7
           this specific -- this specific
8
           e-mail from Richard.
9
    BY MR. CLUFF:
10
           Ο.
                  But you would agree with me
11
    that AmerisourceBergen was essentially
    conducting due diligence on customer
12
13
    orders while missing Form 590s, correct?
14
                  MR. NICHOLAS: Object to the
15
           form.
16
                  THE WITNESS: We conduct due
17
           diligence on all our customers at
18
           all times.
19
    BY MR. CLUFF:
20
                  But according to the Form
           0.
21
    590 project, some of that due diligence
22
    was missing?
23
                  MR. NICHOLAS: Object to the
24
            form.
```

```
1
                  THE WITNESS: Some of those
2
           590s were missing.
3
    BY MR. CLUFF:
4
                 Whose responsibility would
           Ο.
5
    it have been to ensure that due diligence
6
    was being completed fully during the
7
    customer onboarding process?
8
                  MR. NICHOLAS: Object to the
9
           form.
10
                  THE WITNESS: Part of the
11
           process is customers submit a Form
12
           590 and photos.
13
    BY MR. CLUFF:
14
           0.
                 Do customers submit that
15
    directly to AmerisourceBergen, or do they
16
    submit it to some representative in the
17
    company?
18
                 The potential customer works
19
    with the sales representative, and, in
20
    turn, then sends it into the customer
21
    maintenance group for their review.
22
                  And then what does the
           Ο.
23
    customer maintenance group do with it?
24
                  Then once they determine
           Α.
```

- ¹ that it is complete, then they will send
- it up to the CSRA OMP group for review.
- Q. What does the CSRA OMP group
- 4 do with it?
- 5 A. We review all the
- 6 information on the 590 to ensure all the
- ⁷ information is complete. And we conduct
- 8 due diligence on the licenses, as well as
- ⁹ the doctors.
- 10 Q. Is that process that you
- just described, has that been the same
- since 2009 all the way until the present
- 13 day?
- 14 A. The form has changed over
- the years, it has evolved. So I don't
- 16 recollect what information was on the
- ¹⁷ initial 590.
- Q. I appreciate that
- 19 differentiation.
- So the form has changed, but
- has the process of submitting, reviewing
- and approving a form, has that changed?
- 23 A. No.
- Q. I want to hand you another

```
set of documents that you can pass down
1
    to your counsel for me. We'll mark this
    as Kreutzer Exhibit-2.
4
5
                  (Whereupon,
6
           AmerisourceBergen-Kreutzer
7
           Exhibit-2, ABDC MDL 00154441-443,
8
           was marked for identification.)
9
10
    BY MR. CLUFF:
11
           O. It's an e-mail with an
12
    attachment, it is ABDC_MDL_00154441. The
13
    attachment begins at 442 and continues
14
    through 443.
15
                  MR. CLUFF: You keep the one
16
           with the numbers on it and pass
17
           the rest down.
18
    BY MR. CLUFF:
19
                 So I just want to give you a
           O.
20
    couple of notes about this, Mr. Kreutzer.
21
                  MR. NICHOLAS: You take that
22
           one.
23
    BY MR. CLUFF:
24
                  If you look at the top of
           0.
```

- this e-mail, just for reference, you'll
- 2 notice that it's from Eric Cherveny to
- you, Kevin Kreutzer. The subject is,
- 4 Openin -- which I assume is supposed to
- ⁵ be opening -- Lawtrac matters.
- 6 And if you look at the
- ⁷ attachments line, it says OMP Lawtrac
- 8 review-due diligence notes. If you flip
- the page, you'll see there's a subject,
- 10 OMP Lawtrac review/due diligence notes.
- 11 These documents were
- 12 produced as a parent e-mail and
- 13 attachment, so they go together. You can
- 14 review them. Thanks.
- 15 A. Okay.
- Q. Do you recall receiving this
- e-mail from Eric Cherveny?
- 18 A. I do not.
- 19 Q. But you would agree that it
- is addressed to you, correct?
- A. Yes.
- O. I want to start in the
- middle of the e-mail. You'll see those
- headings, Date, Description, Update,

- ¹ Source, Name.
- MR. CLUFF: Can you blow
- that whole section up, Zach?
- 4 BY MR. CLUFF:
- ⁵ Q. You can look up here, too,
- if it's easier for you, Mr. Kreutzer,
- ⁷ whichever you prefer.
- But I'm curious, this
- 9 description here, this, I'll call it a
- box, for a lack of a better word, is that
- an example of an entry that would have
- been in a customer's Lawtrac file?
- 13 A. It could have been.
- 0. Where would this kind of a
- description be entered if it wasn't in
- 16 Lawtrac?
- A. Well, it's referring to the
- 18 content. But at that time, it would have
- been entered in Lawtrac.
- Q. And this kind of
- information, where would it be recorded
- ²² now?
- A. In MMS, Matter Management
- 24 System.

- Q. I want to point your
- ² attention to the very last sentence in
- 3 that block. It says, Related documents
- ⁴ are attached.
- 5 From reading the text in
- that box, do you have any understanding
- of what related documents would have been
- 8 attached?
- ⁹ A. According to the
- description, it would be the Form 590 and
- 11 photos.
- Q. So if you were to hand me a
- copy of a Lawtrac file, it would have,
- 14 I'm guessing, a series of entries like
- this on a sheet, correct?
- A. At a minimum, yes.
- Q. And then it would also have
- 18 documents included with it?
- 19 A. Yes.
- Q. And I understand that this
- 21 information would have existed
- electronically on Lawtrac, which is
- different than, like, handing me a file.
- But was there a way to

- export a Lawtrac file from the Lawtrac
- ² database?
- A. It wasn't always electronic
- 4 in Lawtrac. It was also in paper form
- ⁵ when I first started.
- Q. So in 2009, the Lawtrac
- ⁷ information existed on paper?
- A. It existed on paper. And
- ⁹ all the documents, all the due diligence,
- was included in a manilla folder entitled
- 11 as such.
- Q. Do you know where that would
- have been housed or kept?
- 14 A. It would have been kept in
- the file cabinets in our office.
- O. Which office?
- 17 A. In the sales corporate
- security/regulatory affairs office.
- 19 Q. Do you know where that was
- located? Is it in Philadelphia, or --
- A. It's in Chesterbrook,
- Pennsylvania, headquarters.
- Q. Do you know if those records
- were kept, or were they destroyed ever?

- 1 A. They were moved around
- 2 after -- I'm not sure of the time frame,
- a couple of years, they were moved off
- ⁴ site to Iron Mountain.
- ⁵ Q. What's Iron Mountain?
- A. Iron Mountain is a storage
- ⁷ facility.
- Q. Do you have any
- ⁹ understanding of whether or not those
- 10 records are still kept at Iron Mountain?
- 11 A. I do not. I don't believe
- 12 they are.
- Q. Do you -- you said you don't
- 14 believe they are.
- 15 Is that because you have any
- understanding about them being moved
- somewhere else, or you just don't know if
- they're there?
- 19 A. I don't know if they're
- there.
- Q. At some point were the paper
- documents migrated to an electronic
- 23 format?
- ²⁴ A. Yes.

- Q. Do you recall when that
- 2 happened?
- A. I don't recall the exact
- 4 year.
- ⁵ Q. Do you think it was before
- or after 2009?
- 7 A. It was after 2009.
- 9 Q. It was before 2015, though,
- 9 presumably?
- 10 A. Yes. Approximately 2010,
- 11 '11.
- Q. What was the procedure for
- taking the paper files and converting
- them to an electronic format?
- 15 A. I'm not following you there.
- Q. Sure. Let me rephrase that.
- Do you know if all of the
- paper files were converted to electronic
- 19 format to be recorded in an electronic
- version of Lawtrac?
- A. Yes, I believe they were.
- Q. The paper files that
- eventually were stored at Eagle Mountain,
- do you know how far back those records

```
1
    went?
2
                 I don't know. They went
           Α.
    back a number of years.
4
              So you started in diversion
5
    control in 2009.
6
                 Do you think they went back
7
    five or ten years, if you have an
8
    understanding?
9
           Α.
                 I don't know.
10
                 You could not comment, okay.
           0.
11
    That's fine.
12
                 MR. NICHOLAS: Sterling, I'm
13
           not going to stop you in
14
           midstream, but it's 12:30. So
15
           it's been an hour and-a-half. If
16
           it's going to be a long time --
17
                 MR. CLUFF: Let's just
18
           finish with this document and
19
           we'll move on.
20
    BY MR. CLUFF:
21
           Q. I just want to go back to
22
    the substance of Eric's e-mail to you, so
23
    starting with the first line, where it
```

says, Kevin, per policy. He says, It's

24

- 1 against CSRA policy to close your own due
- ² diligence.
- What does it mean to close
- 4 due diligence?
- A. I believe this is right when
- ⁶ Eric started. And so we were using the
- ⁷ Lawtrac system. And at that time, I
- believe we were closing our own matters.
- 9 Q. What did it mean to close a
- matter, though?
- 11 A. Meaning that all the due
- diligence has been conducted and
- everything is in the file. Just because
- it's closed doesn't mean it can't be
- 15 reviewed.
- Q. What kind of due diligence
- would you have been conducting in this
- 18 kind of an instance? Is it, like, new
- 19 customer due diligence? Existing
- 20 customer order monitoring due diligence?
- 21 Can you tell?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: According to

```
1
           the description here, as requested
2
           Form 590 and photos from -- I'm
3
           not sure what that acronym stands
4
            for, but he's in sales, for an
5
           existing ABC retail pharmacy
6
            located in Brandon, Missouri, or
7
           Mississippi.
8
    BY MR. CLUFF:
9
                  So that would have been
           0.
10
    existing customer due diligence?
11
           Α.
                  Yes.
12
                  And at least at that time,
           0.
13
    Mr. Cherveny believed that it was against
14
    policy to close your own due diligence,
15
    right?
16
                  MR. NICHOLAS: Object to the
17
            form.
18
                  Go ahead.
19
                  THE WITNESS: Yes.
20
    BY MR. CLUFF:
21
                  Continuing, he says, I need
22
    to be able to review each due diligence
23
    matter before closing. Also, per my
24
    memo, the 595 was not properly completed
```

- ¹ in this matter.
- 2 Can you tell from the
- 3 substance of his e-mail to you what was
- 4 improperly completed on the 595?
- A. I do not know, other than
- 6 what he indicates here.
- ⁷ Q. Okay. His closing sentence
- 8 of this e-mail is, Also, ensure a 595 is
- ⁹ included in all DD.
- Does that stand for due
- 11 diligence?
- A. It does.
- 13 Q. So he wants it included in
- 14 all due diligence matters?
- 15 A. Yes.
- Q. So if a 595 was missing,
- that would have indicated a gap in the
- due diligence process, right?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: Not a gap.
- It's just it's missing.
- 23 BY MR. CLUFF:
- Q. So missing information.

- MR. NICHOLAS: Object to the
- 2 form.
- 3 BY MR. CLUFF:
- Q. I want you to turn the page
- 5 to the memo that Mr. Cherveny referenced
- 6 in his e-mail and that he attached.
- 7 He says that upon review of
- 8 due diligence matters, he observed some
- 9 areas that he wanted to comment on.
- Do you recall having any
- 11 conversations with Mr. Cherveny about his
- comments about due diligence in 2015?
- 13 A. I do not.
- 0. Was new customer and
- 15 existing customer due diligence something
- that you discussed with Mr. Cherveny as a
- general part of your job
- 18 responsibilities?
- 19 A. I don't personally recall
- responding to him.
- Q. Look at the first bold
- heading. It says, Lawtrac matters.
- The next heading down is,
- Number 1, Naming matters. He points out,

- in the first sentence, that, All new
- ² customer due diligence and existing
- 3 customer due diligence and threshold
- 4 review matters should be named
- ⁵ consistently in Lawtrac.
- 6 And then the last sentences
- ⁷ say, Please pay special attention to the
- 8 misspelling point. This causes havoc
- ⁹ when trying to pull up a customer file.
- Did you ever experience
- 11 having problems finding customer
- 12 information in Lawtrac because of
- misspellings or incomplete files?
- A. No, I don't recall that.
- Q. If a customer's due
- diligence was incorrectly named, though,
- and you went to go search for it, would
- you have been able to find it as part of
- 19 your due diligence process?
- A. Most likely, yes. Because I
- 21 could research it by DEA license.
- Q. What did you think Mr.
- 23 Cherveny was referring to when he
- referenced misnaming of files causing

```
1
    havoc in customer files?
2
                  MR. NICHOLAS: Object to the
3
           form. Lack of foundation.
4
                  THE WITNESS: It appears
5
           he's just ensuring that we're all
6
           on the same page and naming the
7
           matters the same across the board.
8
    BY MR. CLUFF:
9
                 Is that because Lawtrac
           0.
10
    matters were an important part of
11
    AmerisourceBergen's suspicious order
12
    monitoring policies?
13
                 MR. NICHOLAS: Object to the
14
           form.
15
                  THE WITNESS: They were a
16
           piece of it.
17
    BY MR. CLUFF:
18
           Q. Looking at Number 3, it
    says, Articulation of matter requests,
19
20
    threshold requests.
21
                  Were you responsible for
22
    reviewing and approving threshold
23
    requests as a diversion control
24
    specialist?
```

- 1 Α. I was. 2 He says here, Please be 0. 3 clear what the threshold request was, i.e., what drug family is being requested 4 5 for increase. Also, if a change is made, 6 please be clear to identify the previous 7 threshold as well as the new threshold 8 (what was it changed to). 9 When you were reviewing 10 threshold requests, did you always, you 11 know, comply with this policy? 12 MR. NICHOLAS: Object to the 13 form. 14 THE WITNESS: I believe I 15 have. 16 BY MR. CLUFF: 17 He says here, It's not 0.
- always clear what was done in the matters 18
- 19 I've looked at today.
- 20 Is it important to have a
- 21 clear idea of what somebody's threshold
- 22 is when you're reviewing their orders?
- 23 MR. NICHOLAS: Object to the
- 24 form.

```
1
                  THE WITNESS: We can see
2
           what their threshold is anyway,
3
           even in the system -- the order
4
           monitoring system that we use.
5
    BY MR. CLUFF:
6
                 Then do you know why he was
7
    concerned that it was unclear what was
8
    done in these threshold requests?
9
                 MR. NICHOLAS: Object to the
10
                  Lack of foundation.
           form.
11
                  THE WITNESS: I do not.
12
    BY MR. CLUFF:
13
                 Okay. Look at the next
           0.
14
    major bold heading. It says, CSRA Form
15
    590s.
16
                  If you look at the top, this
17
    e-mail is dated February of 2015. And
18
    Eric Cherveny says in this memo, Please
19
    be absolutely certain that any CSRA Form
20
    590 is totally and completely filled out.
21
    If it's not, send it back to the ACM to
22
    complete.
23
                  Did I get that right?
24
           Α.
                  Yes.
```

```
1
                  And he says, Fair warning
           0.
2
    here -- which is underlined -- I'll be
3
    reviewing each of these prior to closing
4
    the matters and will send them back to
5
    you if there's any relevant information
    missing.
6
7
                  How important were the Form
8
    590s in AmerisourceBergen's suspicious
9
    order monitoring program?
10
                  MR. NICHOLAS: Objection.
11
           Asked and answered. Object to the
12
           form.
13
                  THE WITNESS: They were
14
           important. But it's -- again,
15
           it's just a piece of the due
16
           diligence that we conduct daily on
17
           our customers.
18
    BY MR. CLUFF:
19
                  Does this refresh your
    recollection at all about when the Form
20
21
    590 problem was first identified?
22
                  No, it does --
           Α.
23
                  MR. NICHOLAS: Object to the
2.4
            form.
```

```
1
                  THE WITNESS: No, it does
2
           not.
3
    BY MR. CLUFF:
4
                  But the accuracy and
           0.
    completeness of information on the Form
5
6
    590 was at least something that you were
7
    discussing in the CSRA department as
8
    early as February of 2015, correct?
9
                  MR. NICHOLAS: Object to the
10
           form.
11
                  THE WITNESS: It could have
12
           been.
13
    BY MR. CLUFF:
14
                  I want you to look at the
15
    second-to-last paragraph on the third
16
    page, which ends in 443.
17
                  The paragraph that starts, I
18
    don't want to send the wrong message.
19
                  He says, in the
20
    second-to-last sentence, It's very
21
    important that we be consistent and
22
    detail oriented with all of our due
23
    diligence records.
24
                  MR. NICHOLAS: You don't
```

```
1
           want to read the first two
2
           sentences to him?
3
                  MR. CLUFF: Sure, Bob.
4
    BY MR. CLUFF:
5
                  For the most part, the
           Ο.
    matters I reviewed here were very clear
6
7
    and complete.
8
                  Then he continues, It's very
    important that we be consistent and
9
10
    detail oriented with all of our due
11
    diligence records. Taking these steps
12
    will help to preserve the integrity and
13
    contribute to the overall success of our
14
    OMP program.
15
                  Did I read that accurately?
16
           Α.
                  Yes.
17
                  So going back to the second
           Ο.
    page, he's talking about accurately
18
19
    identifying Lawtrac matters, including
20
    making sure that customer due diligence
21
    is there, that the threshold review
22
    matters are clearly filled out.
23
                  He's also talking about
24
    including complete Form 590s and Form
```

```
1
    595s, right?
2
           Α.
                 Yes.
3
                 And on the last page, he
           0.
    also talks about making sure that the
4
5
    threshold requests are appropriately
6
    named and annotated, correct?
7
                  Yes.
           Α.
8
                 And then he says, All of
           0.
9
    this, as part of our due diligence
10
    records, will help to preserve the
11
    integrity and contribute to the overall
12
    success of our OMP program, right?
13
           Α.
                 Yes.
14
                 So would you agree with me
           0.
15
    that having incomplete information or
16
    missing any of that information,
17
    according to Eric Cherveny's memo, would
18
    undermine the integrity and the success
19
    of the OMP program?
20
                 MR. NICHOLAS: Object to the
21
                  Lack of foundation. Purely
           form.
22
           argument. Argumentative.
23
                  Go ahead.
24
                  THE WITNESS: No, I would
```

```
not agree. It's just Eric is just
```

- conveying a message over to all of
- us so that we are all consistent.
- 4 BY MR. CLUFF:
- ⁵ Q. But the message he was
- 6 conveying was that having accurate
- 7 recordkeeping and complete and detailed
- 8 due diligence records was critical to the
- 9 integrity and success of the OMP program,
- 10 right?
- 11 A. That's what he said, yes.
- 12 Q. And then we just reviewed an
- e-mail prior to this, where in 2017,
- 14 Amerisource is still missing 90 percent
- of the Form 590s that were identified as
- part of the validation project, correct?
- MR. NICHOLAS: Objection.
- 18 Lack of foundation.
- THE WITNESS: I don't know
- the percentage.
- 21 BY MR. CLUFF:
- Q. That's what the e-mail said,
- right, that only 10 percent had been
- 24 completed by 2017?

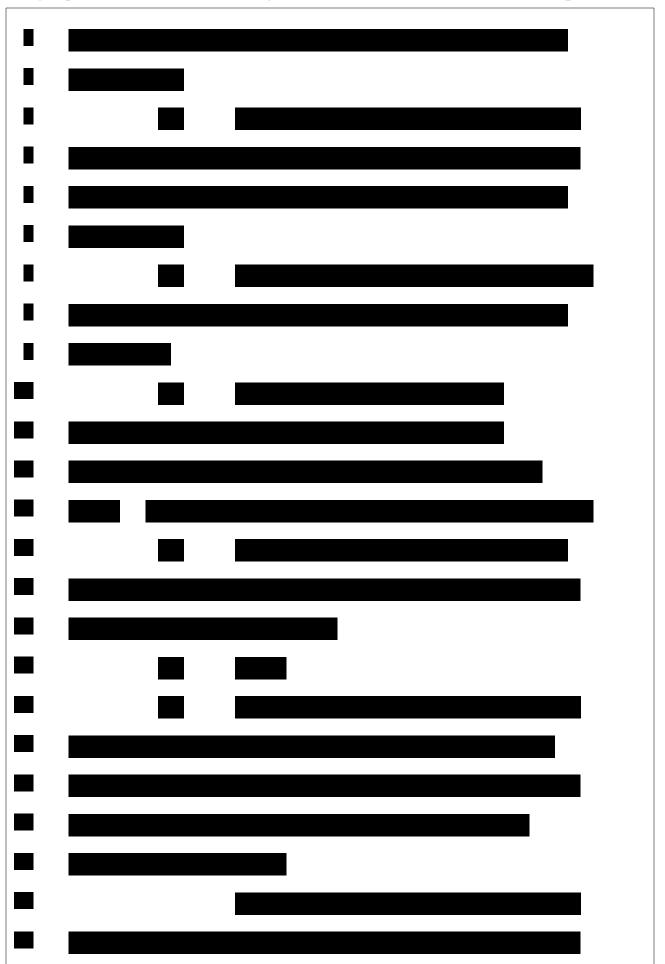
```
1
                  MR. NICHOLAS: Objection.
2
           Bickering.
3
                  THE WITNESS: Yes, that's
4
           correct.
5
                  MR. CLUFF: Let's go off the
6
           record, and we'll break for lunch.
7
                  VIDEO TECHNICIAN: Off the
8
           record at 12:41 p.m.
9
10
                  (Whereupon, a luncheon
11
           recess was taken.)
12
13
                  VIDEO TECHNICIAN: We're
14
           back on the record at 1:35 p.m.
15
                  MR. CLUFF: Is counsel for
16
           Teva on the phone?
17
                  MR. MAIER: Yes.
18
                  MR. CLUFF: I wanted to give
19
           you a heads up that I'm going to
20
           ask Mr. Kreutzer about some
21
           Teva-produced documents, all of
22
           which he is either an author or
23
           recipient of.
24
                  I'm going to lay some
```

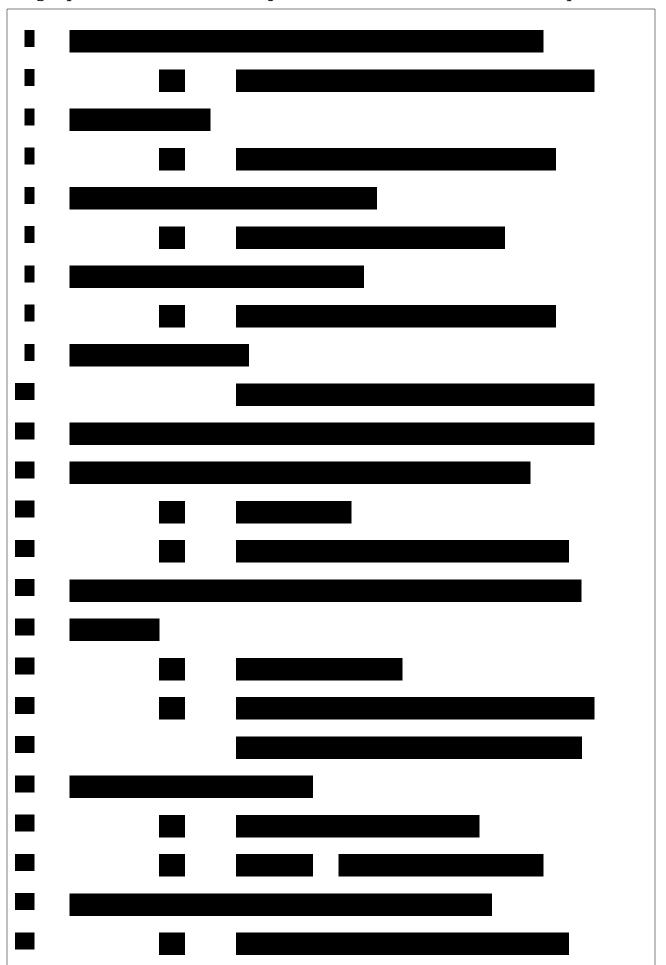
1	foundation to establish that he
2	worked through the scope of these
3	e-mails and documents, but I
4	wanted to give you the list now so
5	you can look at them. I don't
6	anticipate that you'll have an
7	objection, because he's an author.
8	But do you want to write these
9	down really quick?
10	MR. MAIER: Yes, that would
11	be great. Thank you.
12	MR. CLUFF: So all of these
13	have the same Teva_MDL-A prefix,
14	I'll just give you the number of
15	the lead document.
16	The first one is 0233-1299.
17	MR. MAIER: Okay.
18	MR. CLUFF: The second one
19	is 06441441.
20	MR. MAIER: I'm sorry, can
21	you repeat that one?
22	MR. CLUFF: Yeah. It's
23	06441441.
24	MR. MAIER: Okay.

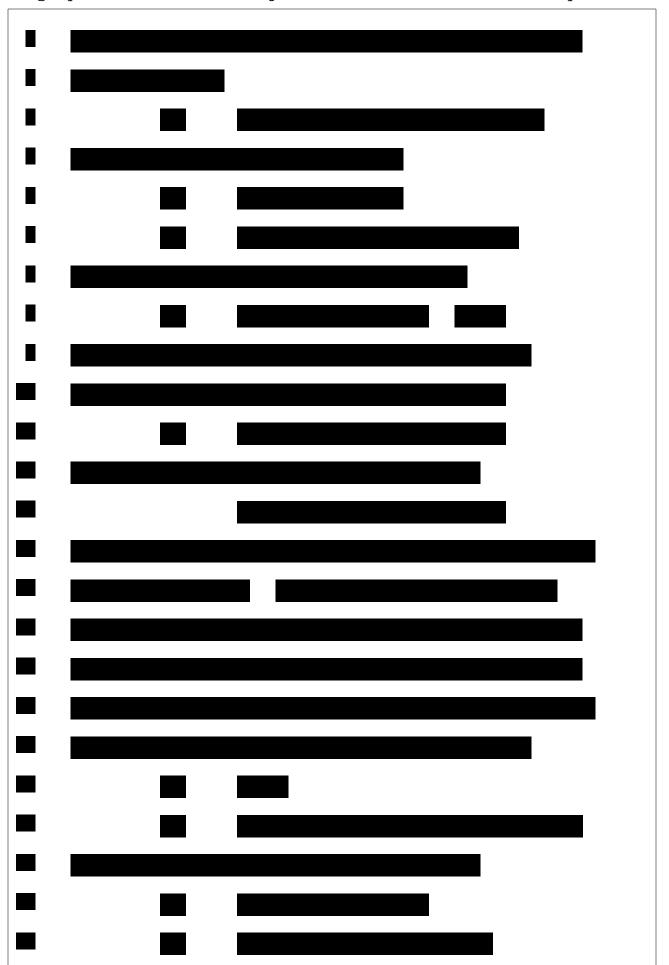
```
1
                  MR. CLUFF: The next one is
2
           0233-1346.
3
                  MR. MAIER: Okay.
4
                  MR. CLUFF: After that, it's
5
           0233-1426.
6
                  And we included the
7
           attachments to all of those, if
8
           they had one. I think they all
9
           did. And if they had multiple
10
           attachments, we did our best to
11
           make sure they were all included.
12
                  MR. MAIER: Okay.
13
                  MR. CLUFF: So take a look.
14
           Just wanted you to be aware so
15
           there weren't any surprises or,
16
           you know, problems with them.
17
                  But as I said, I'm going to
18
           lay a foundation and he's the
19
           author on all of those.
20
                  MR. MAIER: Okay.
21
    BY MR. CLUFF:
22
                  So, Mr. Kreutzer, we're back
           0.
23
    on the record again. As before, you're
24
    still under oath.
```

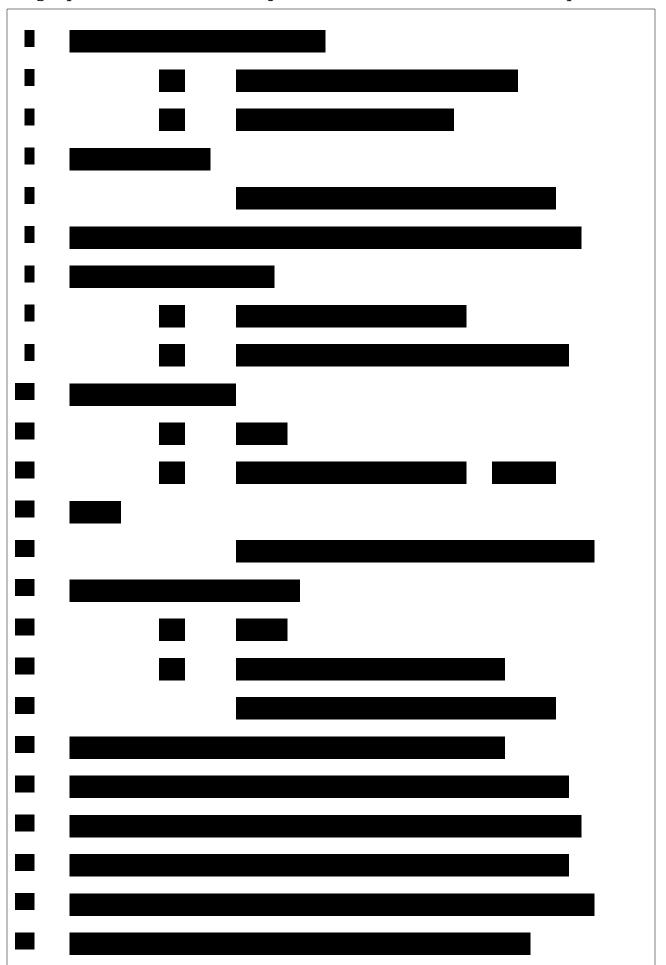
- 1 So earlier we talked about
- thresholds and that part of your job
- ³ responsibilities as a diversion control
- 4 specialist were to review threshold
- ⁵ change requests; is that correct?
- A. Yes.
- ⁷ Q. And I believe that you
- 8 testified, just to get the landscape
- 9 back, that prior to 2015 you had a basic
- understanding of how a threshold was
- 11 calculated, but nothing more than that
- basic understanding, right?
- A. Correct.
- 0. And we discussed the
- threshold -- excuse me, you used the word
- "parameters" -- the parameters that
- existed after 2015, and you were able to
- describe the names of those parameters.
- But did you have any basic
- understanding of how any three of those
- 21 parameters was calculated or established?
- A. No, I do not.
- Q. And I understand that there
- is a privilege being asserted on some of

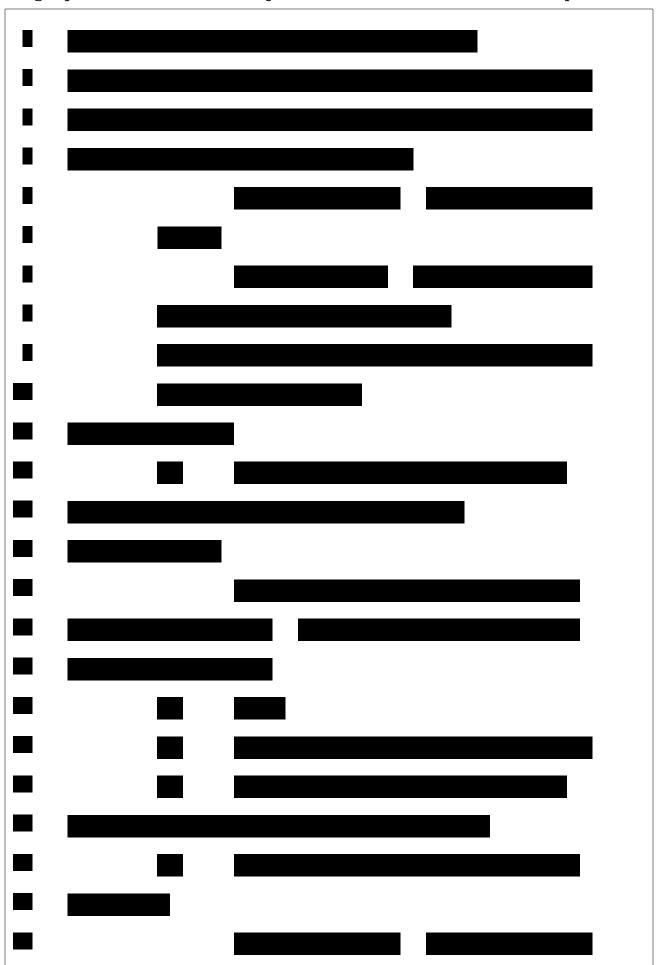
1 the work that FTI did in 2015 for 2 AmerisourceBergen. I just want to remind you of that. So don't testify to anything that you learned from your 5 lawyers about those parameters. 6 And your lawyer is free to 7 interpose an objection, but I just wanted 8 to all be clear that I have some questions about your understanding, but I 10 don't want attorney communications.

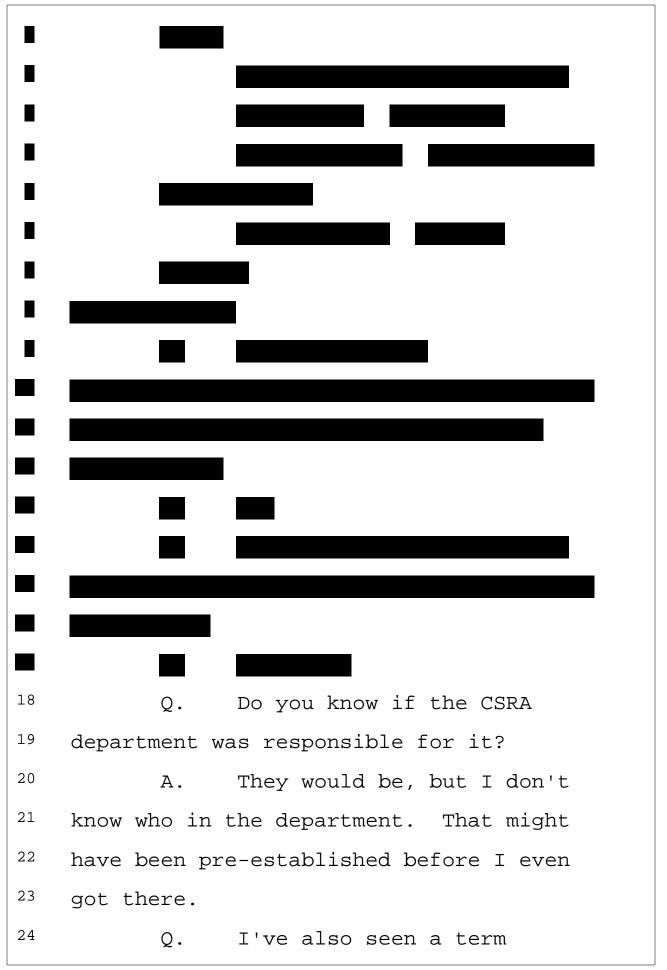












- 1 "threshold override."
- Do you understand what a
- 3 threshold override is?
- ⁴ A. Yes.
- 5 O. What is a threshold
- 6 override?
- 7 A. Threshold override means
- 8 that the customer has an override to
- ⁹ their threshold, could be higher or it
- 10 could be lower, based on the decision
- that was made to make the adjustment.
- Q. And then I believe you
- 13 testified about threshold requests or
- 14 change requests.
- How would you describe the
- documentation that a customer submits to
- request a change to their threshold?
- What term would you use?
- A. Are we talking pre-2015?
- Q. Yes, pre-2015.
- A. That would have been a
- threshold -- the customer would complete
- ²³ a threshold review form.
- Q. And who did they submit that

- 1 to?
- A. I don't recall if it was
- 3 the -- it was called the hub or the sales
- 4 force, if we were using that back then.
- ⁵ But that's what we're using now.
- We also -- I do recollect
- ⁷ that, I believe, we had a threshold
- 8 review form mailbox that customers would
- 9 send the forms to.
- 0. Did customers ever submit
- threshold reviews through, like, the
- 12 customer service or customer sales group?
- 13 A. They may have.
- 14 Q. How about through customer
- ¹⁵ maintenance?
- A. It's a possibility.
- Q. You said you had a threshold
- 18 review mailbox?
- A. Yes.
- Q. Would that have been an
- e-mail box?
- A. It's an e-mail box, yep.
- Q. And do you know whose
- responsibility it was to review e-mails

- that were sent to the threshold review
- ² e-mail box?
- A. That would be all the
- 4 investigators.
- 5 Q. So you would have had
- 6 responsibility for that at some point?
- ⁷ A. Yes.
- 8 O. What are some of the reasons
- ⁹ why a threshold override for an increase
- would have been approved or requested?
- 11 Actually, let me break that apart.
- What are some of the reasons
- that you saw in your work for why a
- threshold override to increase a quota or
- threshold would have been requested?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: I'm not
- following the question.
- 20 BY MR. CLUFF:
- Q. Sure. It was poorly asked,
- so don't feel bad.
- You mentioned these
- threshold overrides.

- 1 A. Yes.
- 2 O. And you said sometimes they
- were for increases and sometimes they
- 4 were for decreases.
- Did you ever review a
- 6 request for a threshold override?
- ⁷ A. Yes.
- 8 Q. Based on your review of
- ⁹ threshold override requests, what were
- the reasons you saw for granting an
- increase by a threshold override?
- 12 A. One of the reasons would be
- that a customer's business is growing,
- whether it's an established business or a
- 15 start-up business.
- A start-up business, it's
- obvious you're going to have your
- business to grow and you may exceed some
- of your parameters at that point. So a
- 20 customer would submit a threshold review
- 21 form for us to review and determine if
- 22 any adjustments need to be made.
- Q. So one of the reasons why
- 24 customers would submit a threshold review

- 1 form is because they were exceeding
- ² parameters?
- A. If they were having orders
- ⁴ go into review, they would know that.
- 5 They would notice that their order is
- 6 being reviewed, which would delay their
- order being shipped to the pharmacy.
- Q. And before 2015, exceeding
- 9 parameters meant that they were exceeding
- the threshold, correct?
- 11 A. Yes.
- 12 Q. So that means they were
- 13 exceeding three times the average for a
- 14 customer of their own size?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: I'm not sure
- of the details. I would have to
- see it realtime to give you a
- better answer.
- 21 BY MR. CLUFF:
- Q. Why would a customer request
- ²³ a threshold override as opposed to a
- 24 threshold review?

```
1
                  MR. NICHOLAS: Object to the
2
           form.
3
                  THE WITNESS: I believe it's
4
           one and the same.
5
    BY MR. CLUFF:
6
                  They are the same thing,
           0.
7
    okay.
8
                  So if a customer was set at
9
    an initial or default threshold, we'll
10
    say, like, 1,000 units and they needed to
11
    increase their threshold, the first step
    would be to submit a threshold review --
12
13
           A.
                  Form.
14
                  -- form, yes.
           0.
15
                  And that would go through
16
    either the hub or sales force, or maybe
17
    the e-mail folder that you talked about?
18
           Α.
                  Correct.
19
           Ο.
                  And then would CSRA review
20
    that?
21
           Α.
                  Yes.
22
                  And then if a threshold
           Ο.
23
    review form was approved for an increase,
24
    would that show up in the customer's due
```

- diligence file as a threshold override?
- ² A. Yes.
- Q. If I wanted to track the
- 4 history of one customer from the
- beginning of when ABC started to ship
- 6 controlled substances to them and
- ⁷ identify what the beginning threshold was
- 8 and every change to their threshold over
- ⁹ time, where would I start to look for
- that kind of information?
- MR. NICHOLAS: Object to the
- 12 form.
- THE WITNESS: That may be in
- Lawtrac, which is now part of
- NetDocs. Or Matter Management
- System.
- 17 BY MR. CLUFF:
- 18 Q. I don't want to quibble
- words with you, but you said "may be."
- Is that because you're not
- sure if it's in there or because it might
- 22 also be in some other location?
- A. The only three locations I
- 24 know of are the three that I just

- ¹ provided to you.
- Q. And how would I identify the
- 3 change in the threshold in Lawtrac? Is
- 4 there a specific field of information
- ⁵ that tells me what initial thresholds
- 6 were and when increases were approved?
- A. It would indicate, in the
- 8 text box of the matter, of any relative
- ⁹ information.
- Q. Can you look at Exhibit
- Number 1 again? Excuse me, let's do
- 12 Number 2. I misspoke.
- In the center there, we
- 14 talked about that, what I called a text
- box that had some bolded and underlined
- 16 headings.
- You just referred to a text
- 18 box in Lawtrac. Is this the kind of a
- 19 text box I would see in Lawtrac if there
- had been a threshold request approved?
- 21 A. Yes.
- Q. When you were reviewing
- threshold review forms, did you
- 24 personally look back at previous

- 1 threshold review requests in order to
- determine whether a request should be
- ³ approved or denied?
- ⁴ A. I would look at the matter
- 5 and what due diligence that we had on
- 6 that customer.
- ⁷ Q. And part of that would have
- been whether or not they had any previous
- 9 threshold increases?
- 10 A. Including that information.
- 11 Q. Okay. You can set that
- 12 aside for right now.
- Based on your experience
- 14 reviewing and approving thresholds, a
- 15 customer's complete Lawtrac file should
- document what their initial threshold was
- and the approval or rejection of every
- threshold review request after that time,
- 19 correct?
- 20 A. Yes.
- Q. So we would be able to track
- ²² a customer's threshold over time using
- 23 Lawtrac?
- A. Or the other two systems

- that I provided to you, NetDocs and MMS.
- Q. Understood. And we
- 3 previously discussed that Lawtrac would
- 4 have documents attached to the customer's
- 5 Lawtrac record, correct?
- 6 A. Yes.
- ⁷ Q. And, theoretically, though,
- 8 it should have migrated to NetDocs and
- 9 MMS as well?
- 10 A. Yes.
- 11 Q. So for every threshold
- 12 review request form that was approved or
- denied, there should be documentation of
- that approval of that request, correct?
- 15 A. Yes.
- Q. What kind of justifications
- did people give for approving threshold
- 18 review requests?
- 19 A. If a business is growing.
- If a pharmacy down the street closed and
- they're taking on their patient base. If
- there's an indication of any shortage of
- that particular drug family.
- Just those three examples

- 1 come to mind.
- Q. Okay. All right. We
- 3 previously discussed that you briefly
- worked at Teva, correct?
- 5 A. Yes.
- 6 Q. And that you worked under
- ⁷ Colleen McGinn; is that right?
- 8 A. Yes.
- 9 Q. In fact, I think you
- testified that she actually interviewed
- 11 you for the job?
- A. Correct.
- Q. Did you -- do you recall
- 14 interviewing with anybody else during the
- time you worked at Teva, or before you
- 16 got the job at Teva?
- 17 A. I do believe I met with two
- 18 other individuals.
- Q. Who were they?
- A. Mike Edwards, I believe.
- 21 And there was an individual in customer
- service, the manager there that I
- interviewed with, which I cannot remember
- her name.

- Q. Who was Mike Edwards?
- A. He was just another person
- 3 that reported to Colleen. I don't
- 4 remember his title.
- ⁵ Q. I may have asked this
- 6 already, and if I did, I apologize.
- ⁷ But do you recall what
- 8 Colleen McGinn's title was?
- ⁹ A. I don't know exactly.
- 10 Diversion operations director. I know
- she had a director title.
- 12 Q. Do you recall if she was the
- head of DEA compliance?
- A. Yes.
- Q. So she would have been the
- director of DEA compliance?
- A. Correct.
- Q. Do you recall working with
- 19 Colleen McGinn on developing Teva's
- suspicious order monitoring program?
- 21 A. I do.
- MR. MAIER: Object to form.
- 23 BY MR. CLUFF:
- Q. What do you recall about the

- work you did with Colleen McGinn on
- ² developing the suspicious order
- monitoring program for Teva?
- 4 A. She had wanted me to work
- ⁵ with the IT group internally, as well as
- 6 an individual outside the company, for
- ⁷ which they had a system already in place.
- 8 I believe they were the developers of a
- 9 new -- of this system. And she had
- wanted me to work with him.
- 11 Q. Do you recall his name?
- 12 A. I believe it was Bob
- 13 Williamson.
- Q. Do you recall what company
- 15 he worked for?
- A. Buzzeo, I believe.
- Q. And is that the company that
- 18 you recall that had a system that they
- 19 could roll out with Teva?
- 20 A. Yes.
- Q. Do you recall having
- meetings with Bob Williamson?
- A. Yes. At least once.
- Q. As part of the work you did

- ¹ for Colleen McGinn, did you have
- ² meetings, or at least prepare for
- meetings, with Mallinckrodt?
- MR. MAIER: Object to form.
- 5 THE WITNESS: I believe we
- did meet Mallinckrodt in person.
- ⁷ BY MR. CLUFF:
- Q. Do you recall scheduling
- 9 meetings with the big four distributors?
- 10 A. Yes.
- MR. MAIER: Object to form.
- 12 BY MR. CLUFF:
- Q. Do you have a recollection,
- 14 at the time you worked at Teva, who the
- big four distributors were?
- A. I know it was ABC, McKesson,
- 17 Cardinal. And I'm not sure if the fourth
- was Morris -- it might have been Morris
- 19 Dickson or HD Smith, one of the two.
- Q. As part of your work for
- 21 Colleen McGinn, do you recall ever
- 22 putting together SOM, or suspicious order
- monitoring, training programs or
- ²⁴ presentations?

- 1 A. I had -- I had presented
- three presentations, yes.
- Q. And what were those
- 4 presentations about?
- 5 A. It was the -- I believe Bob
- 6 Williamson helped me develop the
- ⁷ presentation. It was about the current
- 8 issues with the opioid crisis and some
- ⁹ other stats.
- Q. And who did you give those
- 11 presentations to?
- 12 A. One was to Colleen's group.
- 13 Another was the customer service group.
- 14 And then one I gave to the customer
- 15 service manager individually.
- Q. And Colleen's group was the
- 17 DEA compliance group?
- ¹⁸ A. Yes.
- Q. At Teva, based on your work
- there, do you recall that customer
- 21 service was responsible for a portion of
- Teva's suspicious order monitoring
- ²³ program?
- MR. MAIER: Object to the

```
1
            form.
2
                  THE WITNESS: A small part,
3
           yes.
4
    BY MR. CLUFF:
5
                  Is that why you would have
6
    been presenting to that group about
7
    suspicious order monitoring?
8
                 Perhaps.
           Α.
9
           Q.
                  Okay.
10
                  MR. MAIER: Object to form.
11
    BY MR. CLUFF:
12
                  I'll hand you a copy of what
           0.
    we'll mark as Number 3.
13
14
15
                  (Whereupon,
16
           AmerisourceBergen-Kreutzer
17
           Exhibit-3,
18
           Teva_MDL_A_(0)233-1299-320, was
19
           marked for identification.)
20
21
                  MR. CLUFF: For counsel on
22
           the phone, this is the first Teva
23
           document that I mentioned. It's
24
           Teva_MDL_A_(0)233-1299. There's
```

```
1
           an attachment to this e-mail that
2
           is titled, Teva relaunch.zip.
3
                  I've included those
4
           documents with the e-mail, to the
5
           best of my ability. Some of them
6
           have a designation, file produced
7
           natively. The total document runs
8
           through 02331320.
9
    BY MR. CLUFF:
10
                 Mr. Kreutzer, this is a
           0.
11
    longer document. I'm not going to ask
12
    you questions about every page.
13
                  So rather than us waste your
14
    time with you going through every page of
15
    it, which you're free to do if you
16
    desire, what I was going to propose is
17
    that I point to you the places in the
18
    document where I'd like to discuss with
19
    you. And then when we get there, if you
20
    feel like you need to review that page or
21
    that piece of this document, you can let
22
    me know, and we can give you a minute or
23
    two off the record to do that.
24
                  Does that sound like a
```

- workable proposal?
- A. That's fair.
- Q. Thank you.
- 4 Let's start on the first
- 5 page, which is the e-mail from Robert
- 6 Williamson. If you look up at the top
- ⁷ there, it's from Robert Williamson to
- you, Colleen McGinn and LeRoy Simoes.
- ⁹ I'm probably not saying that right.
- Why don't you go ahead and
- 11 review this cover e-mail?
- 12 A. Okay. Good.
- Q. So I want to look at the
- 14 first full paragraph there under the good
- morning salutation.
- So the person writing the
- e-mail is Robert Williamson. I believe
- 18 you referred to him as Bob. Is it okay
- if I refer to him as Bob?
- A. Sure.
- Q. Not to be confused with your
- esteemed lawyer here.
- He says, I've attached some
- documents that we previously worked on.

- Do you recall if the "we" he
- was discussing was Buzzeo and Teva, or if
- 3 he meant just employees at Teva?
- A. I'm not sure.
- ⁵ Q. He continues and says that,
- 6 These documents may be useful for this
- ⁷ morning's call. If not, they surely will
- be when he comes to meet with you --
- ⁹ "you" being Kevin.
- Do you see that?
- 11 A. Yes.
- 12 Q. So without requiring you to
- 13 review all these documents, do you recall
- 14 having calls with employees from Buzzeo
- about suspicious order monitoring?
- 16 A. I do recall speaking with
- Bob. But I don't remember much about
- 18 those calls.
- 19 Q. Do you recall having a
- meeting with him some time in late
- January or early February of 2013?
- A. We did meet.
- Q. What was the substance of
- that meeting?

```
1
                 I don't remember
           Α.
    specifically. I really don't remember
2
3
    the content.
4
                 Okay. I mean, as a general
           Q.
    matter, do you recall why you and Colleen
5
6
    were meeting with Buzzeo during this time
7
    period?
8
                  MR. MAIER: Object to form.
9
                  THE WITNESS: Yes. My
10
           understanding is that we were
11
           trying to develop an SOM program,
12
           or a system, or a more enhanced
13
           system than they currently had.
14
    BY MR. CLUFF:
15
                 Was it your understanding
           0.
16
    that Teva did not have a well-developed
17
    SOM system in 2013?
18
                 MR. MAIER: Object to form.
19
                  THE WITNESS: No, I don't
20
           believe that. I know they had a
21
           system in place, but I believe we
22
           were trying to enhance that
23
           system.
24
    BY MR. CLUFF:
```

- Q. Why were you trying to
- ² enhance it?
- A. Just like with any system,
- 4 you're always trying to enhance the
- 5 system as it goes on.
- 6 Q. In 2013 -- actually, I
- ⁷ believe we discussed earlier the time
- 8 period during which you worked at Teva,
- 9 and I think you said that you joined that
- company in 2012 and you worked there for
- 11 three months.
- Looking at the date in this
- e-mail, which is January 2013, does that
- 14 refresh your recollection about how long
- you would have worked at Teva?
- A. It does.
- Q. So is it possible that you
- worked until the middle of 2013 instead
- of middle of 2012?
- A. I started January 7th, as I
- indicated previously, but I may have said
- 22 2012. So it was 2013 until April 1st,
- ²³ 2013.
- Q. So your recollection is that

- 1 you started in January 2013 instead of
- 2 2012?
- A. That is correct.
- Q. Understood.
- 5 And so you would have worked
- 6 until approximately April of 2013?
- A. April 1st.
- Q. Okay. Understood.
- In the months that you
- worked at Teva, do you think you
- developed a pretty good working
- understanding of Teva's suspicious order
- monitoring system?
- MR. MAIER: Object to form.
- THE WITNESS: I felt like I
- had a good understanding of their
- system in place.
- 18 BY MR. CLUFF:
- Q. Did you feel like it was a
- 20 robust system?
- MR. MAIER: Object to form.
- THE WITNESS: I felt like it
- was a good system that they had.
- 24 BY MR. CLUFF:

- Q. Did you feel like it was
- 2 complying with all of the rules and
- ³ regulations for manufacturing controlled
- 4 substances?
- MR. MAIER: Object to form.
- THE WITNESS: I believe so.
- ⁷ BY MR. CLUFF:
- Q. I want you to turn back with
- 9 me ten pages back. There is -- one of
- the attachments is a document, it
- should -- my copy is in color, I'm not
- 12 sure if yours is.
- But at the top it says,
- 14 Cegedim relationship management
- 15 compliance solutions powered by Buzzeo
- 16 PDMA. I believe that's a two-page
- ¹⁷ attachment.
- Do you want to look at that
- 19 and familiarize yourself with it? I have
- ²⁰ a few questions for you.
- MR. MAHADY: 13087?
- MR. CLUFF: I think that's
- right. The copy I printed for
- myself doesn't have the Bates

```
1
           number.
2
                  We have it down here, 1308.
3
                  THE WITNESS: Just 1308 and
4
           1309 to look at?
5
                  MR. CLUFF: Yes.
6
                  THE WITNESS: Okay.
7
    BY MR. CLUFF:
8
           O. So the title of this
9
    document, you can see at the top, is,
10
    Teva Accounts, quote, Red Flags, closed
11
    quote.
12
                 Do you have any recollection
13
    of what this document was that Buzzeo
14
    attached to its cover e-mail for you?
15
                  I do not recollect this
           Α.
16
    document.
17
                 Do you have any reason to
18
    dispute that this is a true and accurate
19
    copy of a document that was provided to
20
    Teva, or to you while you were employed
21
    at Teva?
22
                 I have no reason to doubt
           Α.
23
    that.
24
                 Are you familiar with the
           Q.
```

- 1 concept -- or what -- the term that is in
- ² quotes there, red flags?
- MR. MAIER: Object to form.
- THE WITNESS: Yes.
- 5 BY MR. CLUFF:
- Q. What are red flags?
- A. Red flags may be situations
- 8 where -- a situation where you would need
- ⁹ to take a closer look at.
- 10 Q. And why would you be taking
- 11 a closer look at them?
- 12 A. I can only address what's in
- this document. And these are the red
- 14 flags that are addressed in this
- 15 document.
- 16 Q. During your work at
- 17 AmerisourceBergen as a diversion control
- specialist, did you become familiar with
- the concept of red flags?
- A. I knew the term "red flags."
- ²¹ I knew the term "red flags."
- Q. Were red flags significant
- to you in your work as a diversion
- control specialist at AmerisourceBergen?

- 1 A. They would take a further --
- ² I would take a further look at those.
- Q. Why would you take a further
- 4 look at them?
- 5 A. Because they would be
- 6 identified as red flags.
- 7 Q. That's a situation, I guess,
- 8 where we're kind of running into a
- 9 problem again, because you used the term
- to tell me why you would look at the
- 11 term.
- So do red flags indicate
- anything to you as a diversion control
- 14 specialist?
- A. It does.

Α.

- Q. What would they indicate to
- ¹⁷ you?

21

- 20 O Why is that a red flag?
- Q. Why is that a red flag?
- necessarily be a red flag. It would just

To me, it wouldn't really

- be -- I would take a second look at that
- 24 pharmacy.

- 1 Q. Do you see here that Buzzeo
- ² identified a large percentage of
- 3 controlled substances versus NCS as a red
- 4 flaq?
- 5 A. Yes.
- Q. You disagree with that
- 7 statement?
- A. No, I don't disagree.
- 9 Q. What about going down one
- more on the list, DEA compliance issues.
- Do you see that Buzzeo
- 12 identified DEA compliance issues as a red
- 13 flag that Teva should be looking at?
- A. Right.
- Q. Are you aware that
- 16 AmerisourceBergen had its registration
- suspended in 2007?
- ¹⁸ A. Yes.
- Q. Would you qualify that as a
- DEA compliance issue?
- MR. NICHOLAS: Object to the
- form. Lack of foundation.
- THE WITNESS: Not
- necessarily.

```
1
    BY MR. CLUFF:
2
                 So in your opinion as a
           Ο.
    diversion control specialist, having
    worked at AmerisourceBergen, losing a DEA
4
5
    registration -- let me clarify -- having
6
    a DEA registration suspended is not a DEA
7
    compliance issue?
8
                 MR. NICHOLAS: Object to the
9
           form. Lack of foundation.
10
                                It could be,
                  THE WITNESS:
11
           based on the results of why the
12
           registration was suspended.
13
    BY MR. CLUFF:
14
                  In your work in diversion
15
    control since approximately 2009, are you
16
    aware that Cardinal Health and McKesson
    also, at various points, had their
17
18
    registrations suspended?
19
                  MR. KELLY: Objection.
20
           Form.
21
                  THE WITNESS: I believe so.
22
    BY MR. CLUFF:
23
                 Would you qualify those as
           0.
```

DEA compliance issues?

24

```
MR. NICHOLAS: Object to the
```

- 2 form.
- THE WITNESS: Could be.
- 4 BY MR. CLUFF:
- ⁵ Q. Was Teva currently
- 6 monitoring for DEA compliance issues
- ⁷ before they received this red flags list
- 8 from Buzzeo?
- 9 MR. MAIER: Objection. Form
- and foundation.
- THE WITNESS: That, I don't
- know.
- 13 BY MR. CLUFF:
- 0. Let's move down the list
- three more. It says, Lack of suspicious
- order monitoring system.
- 17 Are you aware of any Teva
- 18 customers that lacked a suspicious order
- 19 monitoring system?
- A. I am not.
- Q. At the time that you
- received this information from Buzzeo,
- ²³ are you aware if Teva was monitoring for
- suspicious order monitoring systems by

- ¹ its customers?
- A. I believe they were.
- Q. How about the next one down,
- 4 Threshold-based suspicious order
- 5 monitoring system.
- Do you see that that's a red
- ⁷ flag that Buzzeo identified for Teva?
- 8 A. Yes.
- 9 Q. We previously talked about
- 10 your work at AmerisourceBergen,
- 11 specifically threshold requests.
- 12 And you explained to us that
- 13 AmerisourceBergen used a threshold-based
- system prior to 2015; is that right?
- 15 A. Yes.
- 16 Q. Would you agree that based
- on this list, that should have been a red
- 18 flag to Teva?
- A. No, I do not agree.
- MR. MAIER: Objection.
- Form.
- 22 BY MR. CLUFF:
- Q. But do you agree that Buzzeo
- identified it as a red flag for Teva?

```
1
                 MR. NICHOLAS: Object to the
2
           form. Lack of foundation.
3
                 THE WITNESS: I don't agree
4
           with that.
    BY MR. CLUFF:
5
6
                 Buzzeo was hired by Teva,
           0.
7
    though, to help improve Teva's suspicious
8
    order monitoring system, correct?
9
                 MR. NICHOLAS: Objection.
10
           Form. Foundation.
11
                 MR. MAIER: Object to form.
12
                 THE WITNESS: Yes.
13
    BY MR. CLUFF:
14
                 But you disagree with their
           0.
15
    recommendations regarding red flag
16
    monitoring?
17
                 MR. NICHOLAS: Objection to
           the form. Lack of foundation.
18
19
                  THE WITNESS: I don't know
20
           what discussions took place, other
21
           than the document in front of me.
22
           There may have been additional
23
           discussions and/or documents that
24
           may not be here.
```

- ¹ BY MR. CLUFF:
- Q. That was actually my next
- ³ question.
- Do you know whether Teva
- 5 adopted this list of red flags for their
- 6 suspicious order monitoring system?
- A. I do not.
- 8 Q. So you're unaware whether
- 9 Teva decided to monitor its customers for
- threshold-based systems?
- 11 A. I do not know.
- 12 Q. Do you see the next one down
- on the list is, Customer due diligence
- 14 deficiencies?
- 15 A. Yes.
- Q. We previously talked about
- the problems with the Form 590 validation
- 18 project.
- Would you agree that Teva
- is -- excuse me, Buzzeo is identifying to
- Teva due diligence deficiencies like the
- ²² 590 project as a red flag?
- MR. NICHOLAS: Object to the
- form.

```
MR. MAIER: Objection.
```

- Foundation.
- MR. NICHOLAS: Object to
- form and foundation.
- 5 THE WITNESS: I don't agree
- 6 with that.
- ⁷ BY MR. CLUFF:
- Q. Do you not agree that it is
- ⁹ a red flag, is what you're saying?
- 10 A. I don't agree that it's a
- 11 red flag.
- Q. But do you see that Buzzeo
- recommends it as a red flag?
- 14 A. I do see that.
- Q. Do you know whether Teva
- adopted that portion of the list as part
- of its suspicious order monitoring
- 18 system?
- 19 A. I do not know. And I don't
- 20 recall this document.
- Q. Do you see the next major
- heading down at the bottom of that first
- page says, Downstream?
- A. Yes.

```
1
                 What does that refer to?
           0.
2
                 MR. MAIER: Objection. Form
3
           and foundation.
                  THE WITNESS: I'd have to
4
5
           read over this.
6
                  I'm not sure exactly what
7
           that refers to.
8
    BY MR. CLUFF:
9
                 Does it possibly -- based on
10
    your understanding of Teva's business
11
    model, does it possibly refer to
12
    suspicious order monitoring of downstream
13
    customers like pharmacies?
14
                 MR. MAIER: Object to form
15
           and foundation.
16
                  THE WITNESS: I don't know.
17
           There's not enough information
18
           here for me to make a decision.
19
    BY MR. CLUFF:
20
                 We talked about three issues
21
    on this list, DEA compliance issues,
22
    threshold-based suspicious order
23
    monitoring system, and customer due
24
    diligence deficiencies. I think that's
```

```
Number 2, 6 and 7 on the list.

A. Yes.
```

- Q. And you said you disagreed
- 4 that those are red flags.
- 5 Why do you feel that those
- 6 are not red flags?
- 7 MR. NICHOLAS: Object to the
- 8 form.
- 9 MR. MAIER: Objection.
- THE WITNESS: I don't agree,
- because, first, I don't recall
- this document; and, second, there
- may have been changes made to this
- document that I'm unaware of.
- 15 BY MR. CLUFF:
- Q. I guess my question is a
- 17 little bit different. I'm not asking you
- whether Teva actually adopted these
- 19 recommendations.
- What I was asking is, you
- 21 know, for example, do you think that a
- DEA compliance issue with one of Teva's
- customers should have been a red flag to
- ²⁴ Teva?

```
1
                  MR. MAIER: Objection.
2
           Form.
3
                  THE WITNESS: It could be,
4
           based on the circumstances.
    BY MR. CLUFF:
5
6
                  How about a threshold-based
7
    suspicious order monitoring system, do
8
    you feel that that should have been a red
    flag to Teva about its customers?
9
10
                  MR. MAIER: Objection.
11
           Form.
12
                  MR. NICHOLAS: Same
13
           objection. And lack of
14
           foundation.
15
                  THE WITNESS: I don't think
16
           so.
17
    BY MR. CLUFF:
18
                 Why not?
           0.
19
                  I don't think so because
20
    just because an account has a
21
    threshold -- or a supplier has a
22
    threshold-based system doesn't mean that
23
    the customers are aware of those
24
    thresholds.
```

- 1 Q. How about customer due
- ² diligence deficiencies, do you agree that
- 3 that should be a red flag for Teva about
- 4 its customers?
- MR. MAIER: Objection. Form
- 6 and foundation.
- 7 MR. NICHOLAS: Same.
- 8 THE WITNESS: It could be,
- based on the circumstances.
- 10 BY MR. CLUFF:
- 11 Q. I want to point out one
- more. It says, Distribution to brokers
- and/or buying groups.
- Do you understand what a
- pharmacy buying group is?
- A. We do have pharmacy buying
- groups, but I'm not really familiar with
- the complete definition.
- Q. But AmerisourceBergen does
- distribute to buying groups?
- A. Correct.
- Q. What about distribution to
- repackagers and relabelers, do you know
- what repackagers and relabelers are?

- A. I don't recall any customers
- offhand.
- Q. Do you know if
- 4 AmerisourceBergen distributes to
- ⁵ repackagers or relabelers?
- A. I can't think of one
- 7 customer at the moment.
- 8 Q. Does AmerisourceBergen, the
- 9 parent company, have any other business
- 10 segments that might qualify as
- 11 repackagers or relabelers, based on your
- understanding of those terms?
- MR. NICHOLAS: Object to the
- form. Lack of foundation.
- THE WITNESS: I just don't
- know. I don't know those
- customers.
- 18 BY MR. CLUFF:
- 19 Q. The last term on this list
- is suspicious activity, on the first
- page, just above downstream.
- Do you see that?
- 23 A. Yes.
- Q. Do you know what suspicious

- 1 activity Buzzeo might have been referring
- 2 to with that --
- MR. MAIER: Objection. Lack
- of foundation.
- 5 BY MR. CLUFF:
- 6 O. -- with that bullet?
- A. I do not.
- Q. If you turn two pages back
- 9 in the document, the Bates number is
- ending in 1310. The top heading is,
- 11 Compliance solutions powered by Buzzeo
- 12 PDMA. It looks like that document is
- four pages long, and ends at 1313.
- I can tell you, I have just
- ¹⁵ a couple of questions for you and they
- are about the comment boxes that appear
- in the right-hand margin, which are on
- the second and third page.
- So you can review that
- document, but that's the -- that's where
- 21 I'm going to focus.
- A. Okay.
- Q. Do you have any
- understanding of what this document is?

- A. Just other than the title.
- Q. What does the title indicate
- 3 to you?
- 4 A. SOM SOP template. So I'm
- 5 assuming it's suspicious order monitoring
- 6 standard operating procedures.
- 7 Q. And would these be a
- 8 template that Buzzeo was providing to
- ⁹ Teva as part of its suspicious order
- monitoring policies?
- MR. MAIER: Objection.
- Foundation.
- THE WITNESS: I don't -- I
- don't remember this document.
- 15 BY MR. CLUFF:
- Q. Turning to the second page,
- which is 1311, there's a Paragraph Number
- ¹⁸ 4 that says, Responsibility.
- And under that, in bold
- italics, it says, DEA compliance,
- question mark. DEA compliance and
- customer service, question mark.
- 23 And I'll note that there is
- 24 a comment box that pops out from service,

- with a dotted line. It says, Comment,
- bracket, RB1, closed bracket.
- Do you know what RB would
- 4 have stood for?
- A. I do not.
- Q. And the comment says, What
- ⁷ about limiting responsibility to DEA
- 8 compliance?
- 9 Do you know what that refers
- ¹⁰ to?
- 11 A. No. I don't recall this
- 12 document.
- Q. Let's flip to the next page,
- 14 which ends in 1312.
- Looking at Paragraph 8,
- 16 Clearing an order from suspicion.
- Subparagraph 8.2 says, All orders will be
- initially investigated by customer
- 19 service representatives.
- 20 And there's another comment
- box, again, RB2.
- Does that refresh your
- recollection about who RB2 might be?
- 24 A. No. I don't know who RB is.

- 1 Q. And then there are three
- ² questions there. Should this only be in
- 3 this department? What about DEA
- 4 compliance? Should they have primary
- 5 role?
- 6 Do you have any
- ⁷ understanding about what those questions
- 8 are about?
- ⁹ A. No.
- 10 Q. Do you have any recollection
- of a discussion at Teva about whether
- 12 customer service versus DEA compliance
- should have responsibility for suspicious
- order policies and procedures?
- MR. MAIER: Objection.
- 16 Form.
- THE WITNESS: I don't recall
- a discussion being made.
- 19 BY MR. CLUFF:
- Q. Do you recall who had
- 21 primary responsibility for things like
- suspicious order monitoring and clearing
- 23 suspicious orders?
- A. I know I reviewed them when

```
1
    I was in that role.
2
                  And what were you reviewing
            0.
    them for at the time?
4
                  According to the documents,
5
    for pended orders, I was reviewing for a
6
    pattern and if a drug was pended before.
7
                  What does it mean to be
            Q.
    pended?
8
9
                  I'm assuming that means when
10
    the order goes into review status.
11
12
                  (Whereupon,
13
           AmerisourceBergen-Kreutzer
14
           Exhibit-4,
15
            Teva MDL A (0)233-1346-348, was
16
            marked for identification.)
17
18
                  MR. CLUFF: I put a sticker
19
            on my copy so -- I'll give you the
20
           next document, which we marked as
21
            4.
22
                  For those on the phone, this
23
            is Teva\_MDL\_A\_(0)233-1346. It has
24
            an attachment which begins at 1347
```

- and continues to 1348.
- 2 BY MR. CLUFF:
- Q. This is a short document,
- 4 Mr. Kreutzer, so go ahead and familiarize
- ⁵ yourself with it.
- A. Okay.
- ⁷ Q. Starting at the top, this is
- 8 an e-mail you wrote to Colleen McGinn,
- 9 February 4, 2013. Subject: Questions
- 10 for Mallinckrodt, with the attachment
- 11 Mallinckrodt February 7.
- 12 And you write, Thanks, I was
- working on it -- I was actually working
- on it so they were in a more organized
- manner.
- Do you recall receiving and
- sending this e-mail to Colleen?
- A. I do not.
- Q. Do you have any reason to
- dispute that this is a true and accurate
- 21 copy of an e-mail that you received from
- ²² Colleen and then replied to?
- ²³ A. No.
- Q. Looking at the attachment

- that starts on (0)2331347, have you ever
- 2 seen that document before?
- A. I don't recall this
- 4 document.
- 5 Q. Do you recall preparing it
- 6 at all?
- A. I don't recall preparing it
- ⁸ either.
- 9 Q. But do you generally recall
- 10 preparing for a meeting with Mallinckrodt
- in February of 2013?
- 12 A. I do, but I don't remember
- the content, what information we were
- 14 preparing for our visit.
- Q. Do you have any reason to
- dispute that this is a true and correct
- copy of an e-mail that you -- I mean, a
- document that you and Colleen McGinn
- worked on together in February of 2014?
- A. No, I don't.
- Q. The subject matter of this
- e-mail is, Questions for Mallinckrodt.
- Do you see that at the top?
- ²⁴ A. Yes.

- Q. And then turning to the
- title of the attachment, it says,
- Mallinckrodt, February 7, 2013 visit-SOM
- 4 program.
- A. Yes.
- Q. Would this, then, reflect
- questions Teva was going to ask
- 8 Mallinckrodt in a meeting about its SOM
- 9 program?
- 10 A. Yes, I believe so.
- 11 O. Do you recall whether, in
- 12 2013, Teva was coordinating the
- enhancements to its suspicious order
- monitoring program with Mallinckrodt?
- A. I don't recall that.
- O. Based on this e-mail and the
- questions here that are attached to that
- e-mail, do you have any understanding
- that Teva was coordinating its suspicious
- order monitoring program with
- 21 Mallinckrodt?
- A. No, I don't.
- MR. MAIER: Form.
- Foundation.

- 1 BY MR. CLUFF:
- Q. What about an understanding
- of enhancing its program in coordination
- 4 with Mallinckrodt?
- A. I don't recall that.
- Q. Do you recognize the name
- 7 Jack Crowley?
- 8 A. I don't remember his name.
- 9 Where do you see his name?
- Q. It's a name I have in my
- 11 head that I was curious if you
- ¹² understand.
- Do you know if Colleen
- 14 McGinn talked to anybody at any other
- manufacturers about Buzzeo or suspicious
- order monitoring?
- A. No, I don't.
- MR. MAIER: Objection.
- 19 Foundation.
- 20 BY MR. CLUFF:
- Q. In the work that you did
- with Colleen on enhancing Teva's
- suspicious order monitoring program, did
- you communicate with anybody from any

- other manufacturers?
- A. AmerisourceBergen.
- Q. That's a distributor though,
- 4 right?
- 5 A. I'm sorry. I misunderstood
- 6 the question.
- You said manufacturers?
- 8 O. Yes.
- 9 A. I did conduct an audit of
- 10 Cardinal's program.
- 11 Q. That's also a distributor,
- 12 right?
- A. Yes. I'm sorry.
- Q. So did you personally meet
- with anybody from a manufacturer like
- 16 Purdue or Actavis or Endo --
- 17 A. I have not, no.
- Q. You did mention, though,
- 19 that you met -- you conducted an audit of
- ²⁰ Cardinal Health.
- What was that?
- A. They were providing me a
- 23 PowerPoint presentation of their order
- monitoring program.

- 1 Q. Do you recall what time
- ² frame that was?
- A. I do not, but it was within
- 4 my 90 days between January and end of
- ⁵ March.
- Q. And you mentioned
- ⁷ AmerisourceBergen, what about -- can you
- 8 tell me what happened with
- 9 AmerisourceBergen?
- 10 A. Conducted an audit. It was
- 11 a questionnaire that we presented to Ed
- 12 Hazewski. I was with Bob Mallinckrodt --
- 13 not Bob Mallinckrodt, Bob Williamson on
- 14 my visit with Ed.
- Q. And that's Bob Williamson
- 16 from Buzzeo?
- 17 A. That is correct.
- Q. So together you conducted an
- 19 audit, using a questionnaire, of
- Amerisource's programs?
- A. Correct.
- Q. Did you -- going back to
- this attachment, the Mallinckrodt
- February -- Mallinckrodt February 7, 2013

- 1 visit, did you go -- do you know if this
- 2 meeting happened between Teva and
- Mallinckrodt on February 7th?
- ⁴ A. It did.
- ⁵ Q. Did you attend the meeting?
- 6 A. I did.
- ⁷ Q. So you're aware of these
- 9 questions that were asked to Mallinckrodt
- ⁹ by Teva?
- 10 A. I'm sure we did use these
- 11 questions as part of our visit, but I
- don't remember their responses.
- 13 Q. Do you recall if these
- questions were asked to Mallinckrodt
- because Teva was looking for advice on
- how to structure its own SOM program?
- MR. MAIER: Objection.
- 18 Form.
- THE WITNESS: No, I don't
- know that.
- 21 BY MR. CLUFF:
- Q. Do you have any reason to
- 23 dispute that Teva was asking for guidance
- on establishing an SOM program?

- 1 A. Teva was looking to enhance
- their order monitoring program.
- Q. And was this meeting part of
- 4 the effort to enhance the program?
- 5 A. I don't know.
- Q. Okay. Do you have any
- ⁷ recollection of why this meeting happened
- 8 with Mallinckrodt?
- ⁹ A. I do not remember.
- 10 Q. Looking under the category
- general there, it's underlined at the
- 12 top.
- The first question is, Can
- you describe the SOM program you have in
- 15 place?
- Would you agree here that
- 17 Teva was asking Mallinckrodt to describe
- 18 its SOM program?
- A. Yes.
- Q. The next question down is,
- How did you roll out your program to
- 22 customers?
- Is that correct?
- ²⁴ A. Yes.

- Q. Moving down a few it says,
- ² Have you had any pushback?
- Do you recall if
- 4 Mallinckrodt described any pushback about
- 5 its SOM program?
- A. I do not remember.
- 7 Q. The next one down is, How do
- 8 you handle noncompliance issues?
- 9 Do you recall if
- 10 Mallinckrodt discussed any noncompliance
- 11 issues?
- A. No, I do not.
- Q. And then what about the last
- bullet point there, it says, What kind of
- training did you perform? Customer
- 16 service? SOM employees?
- Do you recall discussing
- 18 that?
- A. No, I don't.
- Q. Under customer due
- diligence, do you see that? It's the
- second underlined heading.
- ²³ A. Yes.
- Q. And you recall that this was

- occurring in February 2013? I think the
- question is, Do you have a risk analysis
- of customers that are less of a threat
- 4 than others?
- 5 And there's a bullet point
- there, For example, AmerisourceBergen,
- 7 Cardinal and McKesson, less than a threat
- 8 than a small distributor and retail
- 9 pharmacy chain.
- Is that right? Did I read
- 11 it accurately?
- 12 A. That is correct, yes.
- Q. In February of 2013, were
- you aware that AmerisourceBergen,
- 15 Cardinal and McKesson had all, at various
- times, had their registrations to
- distribute controlled substances
- suspended?
- MR. KELLY: Object to the
- form.
- MR. NICHOLAS: Object to the
- form. And foundation.
- THE WITNESS: I don't recall
- the suppliers having their

```
1
           licenses suspended.
2
    BY MR. CLUFF:
3
           O. You don't recall that these
    suppliers had their licenses suspended?
4
5
                  MR. NICHOLAS: Object to the
6
            form.
7
                  THE WITNESS: I do not
8
           recall.
9
    BY MR. CLUFF:
10
                  If you knew at the time, in
11
    2013, that Amerisource, Cardinal and
    McKesson had all had their licenses
12
13
    suspended, would you have classified them
14
    as a lower threat than smaller
15
    distributors?
16
                  MR. NICHOLAS: Object to the
17
           form.
18
                  Go ahead.
19
                  THE WITNESS: I don't
20
           recall.
21
    BY MR. CLUFF:
22
           Ο.
                  There's a note here about
23
    retail pharmacy chains.
24
                  What companies come to mind
```

```
as examples of retail pharmacy chains?
1
2
                 MR. NICHOLAS: Object to the
3
           form.
4
                  THE WITNESS: I don't
5
           remember the pharmacy chains that
6
           Teva serviced.
7
    BY MR. CLUFF:
8
           Q. I'm asking just your general
9
    recollection, who would be -- like,
10
    qualify as a pharmacy chain?
11
                 Rite Aid. Walgreens.
           Α.
12
           Q.
                 CVS?
13
           Α.
                 CVS, perhaps.
14
                 How about Walmart?
           Ο.
15
           Α.
                 Walmart.
16
                 Were you aware that any of
           0.
17
    the retail pharmacy chains, prior to
18
    2013, had paid fines to the DEA for not
    fulfilling their regulatory obligations
19
20
    under the Controlled Substances Act?
21
                 MR. MAIER: Object to form.
22
                 MR. NICHOLAS: Foundation
23
           and form.
24
                  THE WITNESS: I don't recall
```

```
1
           the certain pharmacies and chains,
2
           no.
3
    BY MR. CLUFF:
4
                  If you had been aware, in
5
    2013, that retail pharmacy chains had
    paid fines for failing to fulfill their
6
7
    duties under the CSA, would you have
8
    classified them as lower risk than other
9
    distributors?
10
                  MR. NICHOLAS: Object to the
11
           form.
12
                  THE WITNESS: I don't know.
13
           I would have to discuss that with
14
           the management team.
15
    BY MR. CLUFF:
16
                  Moving down the document,
           0.
17
    there's an outline -- an underlined
18
    heading that says, Order review.
                  It says, Teva's SOM program
19
    is based on two standard deviations above
20
21
    the average.
22
                  Is that an accurate
23
    statement?
24
                  MR. NICHOLAS: Objection.
```

```
1
           Form and foundation.
2
                  THE WITNESS: According to
3
           what's on the form that's in front
4
           of me.
5
    BY MR. CLUFF:
6
                  Skipping down two bullet
    points, it says, How do you determine how
7
8
    high a threshold should be? Do you make
    a threshold adjustment if warranted? How
10
    is that done?
                  Would you agree here that
11
12
    Teva is asking Mallinckrodt here for
    advice on setting thresholds and
13
14
    adjusting them?
15
                  MR. MAIER: Object to form.
16
                  THE WITNESS: I don't recall
17
           the discussions that were
18
           discussed with Mallinckrodt.
19
    BY MR. CLUFF:
20
                  But at least this document
21
    reflects that it was a topic that Teva
22
    wanted to discuss with Mallinckrodt,
23
    right?
2.4
```

It was a question that was

Α.

- 1 posed on the form.
- 2 O. If you move to the next
- page, which ends in 1348, I'm interested
- 4 in the top two bullet points there.
- 5 The first one, How do you
- 6 determine if a customer exceeded their
- ⁷ threshold? Do you release orders that
- 8 are over the thresholds?
- 9 Would you agree that Teva
- wanted to seek Mallinckrodt's advice on
- 11 customers exceeding thresholds?
- 12 A. I don't recall that
- discussion.
- Q. But that's what the document
- indicates, correct?
- 16 A. That's what the document
- indicates. And I don't recall if we
- discussed that, or what the results of
- 19 the question was.
- Q. The next one down says, What
- 21 actions do you take if customers are
- 22 exceeding your threshold?
- Do you recall what actions
- 24 Teva took if customers exceeded

```
1
    thresholds?
2
           Α.
                  I do not.
3
                 Do you recall if Teva
           0.
    discussed this with Mallinckrodt?
4
5
                  I do not.
           Α.
6
                  MR. MAIER: Objection. Form
7
           and foundation.
8
    BY MR. CLUFF:
9
                 Let's go down to DEA
           0.
10
    interaction. The first line says, Have
11
    you reported any orders deemed, quote,
12
    suspicious to DEA?
13
                  Do you recall if Teva was
14
    identifying suspicious orders to the DEA
15
    in 2013?
16
           Α.
                 Yes.
17
                 They were?
           Ο.
18
           Α.
                 Yes.
19
           Ο.
                 Okay.
20
                  I reported it myself.
           Α.
21
                 Do you recall if Teva asked
           0.
22
    Mallinckrodt whether they were reporting
23
    suspicious orders to the DEA?
24
                  MR. MAIER: Objection.
```

```
1
           Form.
2
                  THE WITNESS: I'm sorry,
3
           could you ask that question again,
4
           please?
5
    BY MR. CLUFF:
6
           0.
                  Sure.
7
                  Do you recall if
8
    Mallinckrodt -- if Teva asked
9
    Mallinckrodt whether they reported
10
    suspicious orders to the DEA?
11
                  I don't recall that.
12
                  All right. Let's look at
           Q.
13
    the next underline, it's chargeback data.
14
                  Do you recall we previously
15
    today discussed chargeback data in
16
    general?
17
                  MR. NICHOLAS: Object to the
18
           form.
19
                  THE WITNESS: In general,
20
           yes.
21
    BY MR. CLUFF:
22
                  It's not a quiz, I was just
           0.
23
    trying to refresh that we had talked
24
    about it.
```

```
1
                 Understood.
           Α.
2
                 Does this little paragraph
           0.
    here add any understanding or refresh
    your recollection at all about what
5
    chargeback data is or how it's used?
6
                  I don't remember that.
7
                 MR. NICHOLAS: Sterling, if
8
           we're on to the next -- another
9
           document, I'd like to take a
10
           break.
11
                 MR. CLUFF: Is there a
12
           reason you would like to take a
13
           break?
14
                  MR. NICHOLAS: I need a
15
           break.
16
                 MR. CLUFF: Yeah, let's take
17
           a break.
18
                  VIDEO TECHNICIAN: Off the
19
           record at 2:41 p.m.
20
21
                  (Whereupon, a brief recess
22
           was taken.)
23
24
                  VIDEO TECHNICIAN: We're
```

- back on the record at 2:56 p.m.
- 2 BY MR. CLUFF:
- Q. Mr. Kreutzer, you testified
- 4 that you only worked for Teva for
- 5 approximately 90 days?
- A. Yes.
- 7 Q. How come you decided to
- 8 leave Teva after only 90 days?
- 9 A. I was let go.
- Q. Can you share the reason why
- 11 you were let go?
- 12 A. Sure. I was let go because
- 13 Colleen felt that I wasn't doing the job
- up to par, I guess.
- Q. Did she express what part of
- the job you were not doing up to par?
- 17 A. She felt like I needed more
- 18 assistance than I should have had. She
- was not -- she wasn't directly on site at
- all times, she was off site at another
- location. So I was by myself on the job,
- for the most part.
- Q. Was there a specific part of
- your job parameters or job description

- where she felt that -- where she
- identified that your performance was
- 3 lacking?
- 4 A. One issue was that I took it
- ⁵ upon myself to contact a customer
- 6 directly regarding an order that was
- ⁷ pended. But I was previously told that
- 8 if I had any questions of any customers
- ⁹ that I had to go through customer
- 10 service, and then customer service would
- then contact the customer with my
- questions and then relay the answers back
- to customer service, and then back to me.
- Q. And so the problem was that
- if you contacted the customer directly?
- A. Yes.
- Q. Was that the straw that
- broke the camel's back, so to speak?
- MR. MAIER: Object to form.
- THE WITNESS: I think it was
- a good part of it.
- 22 BY MR. CLUFF:
- Q. Was there any other -- any
- other specific information that was

- 1 conveyed to you about what Colleen
- ² perceived that you had not done
- ³ adequately enough?
- 4 A. Well, I don't recall the
- ⁵ real specifics. But I had felt that the
- ⁶ job duties that were listed for the
- ⁷ assignment were above what I -- above my
- 8 current experience level at the time, and
- ⁹ I indicated that to her on my departure.
- Q. So it was -- I'm trying to
- understand.
- Was it your belief at the
- time that they were requiring more of you
- than they had advertised during the
- 15 interview process?
- A. That was my feelings.
- Q. Did you feel like you got
- adequate training to fulfill your job
- 19 responsibilities when you worked at Teva?
- MR. MAIER: Object to form.
- THE WITNESS: I mean, I felt
- like I did have training, but
- there wasn't a current department
- that I worked in. I was literally

```
1
           by myself.
2
                  It was a new role for the
3
           company, so I had to figure
4
           everything out for myself, as far
5
           as contact people, and anything
6
           else for that matter.
7
    BY MR. CLUFF:
8
           Q. Did you feel like you
9
    were -- that you did not have enough
10
    resources to do the job that Teva was
11
    asking you to do?
12
                  I was supposed to have a
13
    person to -- that was going to report to
14
    me when I first received the position.
15
    And then that position was taken away,
16
    prior to my starting with the company.
17
                  But other than that, my role
18
    was to mainly work with IT, as well as
    customer service for any customer
19
    inquiries that I had.
20
21
                 And was your role at Teva
22
    essentially the same role that you had
23
    had at AmerisourceBergen, that being sort
24
    of customer order monitoring and
```

- ¹ diversion control?
- A. It was. But it was also a
- ³ role to enhance their current SOM program
- ⁴ and to develop policies and procedures.
- ⁵ Q. How did you feel about the
- 6 quality of the employees you worked with
- ⁷ at Teva? Did you feel like they were
- gualified to do their jobs?
- 9 MR. MAIER: Objection.
- THE WITNESS: I do.
- 11 BY MR. CLUFF:
- 12 Q. You mentioned that you felt
- like Teva expected more from you than
- they advertised in the interview.
- Do you feel like Teva
- expected more out of its other employees
- than they really were qualified to give?
- 18 A. That, I don't know.
- MR. MAIER: Form.
- Foundation.
- MR. CLUFF: I want to show
- you a document. This is produced
- by Teva. It's
- Teva_MDL_A_(0)233-1426. That's

```
1
            the e-mail with an attachment.
2
            The attachment begins
3
            Teva MDL A (0)233-1428. It's a
4
           natively produced Bates number --
5
            excuse me, it's a natively
6
           produced PowerPoint, so it all has
7
            the same Bates number.
8
                  And we'll mark it as Number
9
            5.
10
11
                  (Whereupon,
12
           AmerisourceBergen-Kreutzer
13
           Exhibit-5,
14
           Teva\_MDL\_A\_(0)233-1426-428, was
15
            marked for identification.)
16
17
                  MR. CLUFF: I'm going to
18
           have some questions for you about
19
            specific slides. But why don't
20
           you go ahead and review just the
21
            cover e-mail to start?
22
                                Sterling, if
                  MR. MAHADY:
23
           you know, did the attachment have
24
            confidentiality designations?
```

```
1
                  MR. CLUFF: I'm unaware.
2
           But if we want to treat it, for
3
           purposes of the deposition, as
           confidential, since the cover
4
           e-mail is confidential, I'm okay
5
           with that. But I'll defer to
6
7
           Teva's lawyer on this one.
8
                  Do you know if this
9
           PowerPoint would have had a
10
           confidentiality designation?
11
                  MR. MAIER: I believe it
12
           would have. I'm not sure what
13
           form you're dealing with --
14
                  MR. CLUFF:
                              Sure.
15
                  MR. MAIER: -- you know,
16
           what format, so I would request
17
            that we would treat it that way.
18
                  MR. CLUFF: We'll lodge that
19
           on the record that this document
20
           will be treated as confidential.
21
    BY MR. CLUFF:
22
                  Did you have a chance to
            Ο.
23
    review the e-mail, Mr. Kreutzer?
24
                  Not quite yet.
           Α.
```

1 Did you say something? Ο. 2 Α. Not quite yet. 3 MR. CLUFF: My colleague, 4 Will Powers, here who is next to 5 me at the depo, looked in the 6 Relativity database and this 7 document, the attachment is 8 designated as confidential. So we 9 can all agree on that. 10 THE WITNESS: Okay. 11 BY MR. CLUFF: 12 0. Let's start with your e-mail 13 to Colleen McGinn on March 15th. It's at 14 the bottom of the second page, or middle 15 of the second page. 16 It looks like you asked 17 Colleen to take a look at this 18 PowerPoint, and you describe it as a 19 PowerPoint that Bob came up with. 20 Would that have been Bob 21 Williamson? 22 Α. Yes. 23 And it says, in the next Ο. 24

sentence, When we met the other day -- is

```
that you and Colleen would have met?
```

- A. Where do you see that
- 3 e-mail?
- O. The same e-mail. The next
- 5 sentence says, When we met the other day,
- ⁶ you wanted to have a couple slides from
- ⁷ Bob that had information regarding fines,
- 8 et cetera.
- I was curious if the "we"
- 10 referred to you and Colleen?
- MR. MAHADY: The second
- page.
- MR. CLUFF: Thanks, Joe.
- 14 THE WITNESS: I think what I
- was referring to is -- it was
- possibly Bob, but I'm not sure.
- 17 BY MR. CLUFF:
- 18 Q. In either event, you said,
- 19 Those slides are now in the presentation,
- 20 Slides 10, 11 and 12.
- So those would have been
- slides that Colleen asked you to include?
- 23 A. Yes.
- Q. So moving to the very bottom

- of the first page, the e-mail from
- ² Colleen to you, it continues on to the
- ³ second page.
- 4 Would you agree with me it
- 5 looks like she has some comments about
- 6 the slides? Does that seem accurate?
- ⁷ A. Yes.
- Q. At the end of that e-mail,
- 9 it says, You may want to add something in
- 10 here about evaluating chargeback data in
- 11 the future.
- 12 Correct?
- 13 A. Yes.
- Q. And then let's skip up two
- e-mails, and you essentially told her,
- you know, Slide 23 has the facets and
- 17 Slide 37 mentioned the bullet points
- about chargeback data.
- And she says she wants you
- to put in some more information about
- 21 chargeback data, right?
- A. Yes.
- Q. So that would be Slide 28,
- ²⁴ according to your first e-mail?

```
1
           Α.
                  Correct.
2
           0.
                  All right. When you were
3
    reviewing the document that I handed you
    as Exhibit-5, did you flip through the
4
5
    PowerPoint?
6
                  I didn't flip through it
           Α.
7
    yet.
8
                  Does it look familiar to
           0.
9
    you?
10
           Α.
                  Vaguely.
11
                  And it appeared, based on
           Ο.
12
    your first e-mail, this was something
13
    that Bob may have drafted initially but
14
    then you had some interaction with
15
    working on it, correct?
16
           Α.
                  Correct.
17
           0.
                  Okay. Can you turn to Slide
        It will have an 8 in the bottom
18
    83
19
    right-hand corner.
20
                  MR. CLUFF: So the lawyers
21
           on the phone are aware, when I
22
           created this exhibit from the
23
           production, as I said, this
24
           attachment was produced in its
```

```
1
           native format. So we printed it
2
            as a PDF so that the slide appears
3
            in the top half of the page and
4
            any speakers notes would have
5
            appeared on the bottom half of the
6
            page.
7
                  And we also formatted the
8
            footer so that it would reflect
9
            the Bates number and a page
10
           number, just so that it's -- for
11
            ease of reference for the witness
12
            to look through. We didn't make
13
            any other -- we didn't make any
14
            changes to the substance of the
15
            document.
16
    BY MR. CLUFF:
17
            Ο.
                  Did you look at Page 8?
18
                  I did, yes.
            Α.
19
                  Do you see there, DEA
            0.
20
    statement is the heading?
21
            Α.
                  Yes.
22
                  So there it says, DEA has
            Ο.
23
    and will continue to pursue criminal,
24
    administrative and civil actions against
```

- 1 registrants who fail to comply with all
- ² aspects of the CSA and its implementing
- ³ requirements -- or regulations as
- 4 required. More recent actions include,
- but are not limited to, actions against
- 6 wholesale distributors, such as Harvard
- Drugs, KeySource, CVS, Cardinal,
- 8 McKesson, Southwood and Sunrise.
- ⁹ Are you aware of any
- 10 enforcement actions against any of those
- 11 distributors?
- 12 A. Nothing in particular.
- Q. We previously talked about
- the red flags that Buzzeo provided to
- 15 Teva. And I believe one of them said
- something about the major distributors
- 17 like Cardinal, McKesson and Amerisource
- ¹⁸ not being a risk.
- Would you agree that, based
- on this DEA statement regarding the
- 21 enforcement actions against Cardinal and
- McKesson, that they were maybe a higher
- risk than some other distributors?
- MR. KELLY: Objection to

```
1
           form.
2
                 MR. MAIER: Object to form
3
           and foundation.
4
                  MR. NICHOLAS: Join.
5
                  THE WITNESS: No, I can't
6
           agree.
7
    BY MR. CLUFF:
8
                 Why would you disagree with
           0.
9
    that statement?
10
                 Why? Because I don't know
           Α.
11
    who input this document and where it came
    from and what other discussions were
12
13
    discussed on this PowerPoint and if any
14
    changes were made.
15
                 As a general matter, having
           0.
16
    worked in suspicious order monitoring and
17
    diversion control since 2009, do you have
18
    an opinion about whether a company who
19
    had their -- or who was subject to a DEA
    enforcement action would be high risk
20
21
    versus low risk?
22
                  MR. NICHOLAS: Object to the
23
           form. Lack of foundation.
24
                  THE WITNESS:
                                No.
```

```
1
                 MR. MAIER: Same objection.
2
                  THE WITNESS: No, I don't
3
           have an opinion.
4
    BY MR. CLUFF:
5
                 Looking at that first line
           0.
    of the DEA statement slide, it says, DEA
6
7
    has and will --
8
                 MR. CLUFF: Can you
9
           underline this, Zach, so he can
10
           see where I'm pointing to?
11
    BY MR. CLUFF:
12
                 DEA has and will continue to
           0.
    pursue criminal, administrative and civil
13
14
    actions against registrants.
15
                  Are you aware of what --
    that a violation of a CSA can result in
16
17
    criminal action against a registrant?
18
                 MR. MAIER: Objection to
19
           foundation.
20
                  MR. NICHOLAS: Same
21
           objection. Form and foundation.
22
                                I'm only aware
                  THE WITNESS:
23
           of what's highlighted in front of
24
           me.
```

```
1
    BY MR. CLUFF:
2
                 Based on what's in front of
           0.
    you, would you agree that violation of
    the CSA could subject the registrant to
5
    criminal action?
6
                 MR. NICHOLAS: Object to the
7
           form. And foundation.
8
                 MR. MAIER: Same objection.
9
                 THE WITNESS: It depends on
10
           the circumstances.
11
    BY MR. CLUFF:
12
                 But it's definitely a
           0.
13
    possibility, right?
14
                 MR. NICHOLAS: Object to the
15
           form.
16
                 MR. MAIER: Same objection.
17
                                I wouldn't say
                 THE WITNESS:
18
           it's definitely a possibility, but
19
           it's a possibility.
20
    BY MR. CLUFF:
21
                 Looking back at the second
           0.
22
    page of this document, which is your
23
    e-mail to Colleen, you informed her that
```

you added Slides 10, 11 and 12, right?

24

- Do you see that there in the
- ² first paragraph of your e-mail at the
- 3 bottom?
- The next page.
- 5 A. Yes.
- Q. In the PowerPoint, let's go
- ⁷ to those slides, 10, 11 and 12.
- I want to focus on Number
- ⁹ 11, if you're there. Go ahead and read
- 10 that for me.
- 11 A. Okay.
- Q. So a little sidebar, your
- lawyers and I had -- we noted that
- 14 Colleen appears to have deleted and maybe
- changed some slides. So the original 10,
- 16 11 and 12 might not be the same 10, 11
- and 12 that you're looking at here.
- So I'll ask you, looking at
- Number 11, is this a slide that you
- ²⁰ recall having drafted?
- A. I don't recall this slide.
- Q. Looking at the top, it says,
- Distributor and manufacturer initiative
- ²⁴ program.

1 Do you see that? 2 Α. Yes. 3 Are you familiar with the 0. concept of a distributor initiative or a 4 5 manufacturer initiative program? 6 I am not. Α. 7 Looking at the first point Q. 8 it says, Established in 2005 to remind 9 DEA registrants of regulatory obligation 10 to maintain effective controls against 11 diversion. 12 Do you see that? 13 Α. Yes. 14 Earlier we talked about Ο. 15 whether you might have received training 16 at AmerisourceBergen, as a diversion 17 control specialist, about effective 18 controls against diversion. 19 Having read this paragraph 20 here, do you have any recollection about 21 receiving training on effective controls 22 against diversion? 23 At Teva? Α.

AmerisourceBergen.

Q.

24

- 1 A. At AmerisourceBergen.
- I don't recall the specific
- ³ training that I received, but I did
- ⁴ receive training.
- 5 Q. Looking down at the next
- 6 bold bullet point, it states that, The
- ⁷ stated goal of the program is to cut off
- 8 the source of supply to these (rogue pain
- 9 clinics, physicians and pharmacies)
- through effective due diligence and
- 11 suspicious order recording.
- Do you have any
- understanding of that being the goal of
- the distributor and manufacturer
- ¹⁵ initiatives?
- A. I did not.
- Q. Did you understand, as a
- 18 diversion control specialist at
- 19 AmerisourceBergen, that part of your
- responsibility was to maintain effective
- 21 controls against diversion?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: No, I am not.

```
1
    BY MR. CLUFF:
2
                  Did you have an
           Ο.
    understanding, as a diversion control
3
4
    specialist at AmerisourceBergen, that
    part of the way to maintain effective
5
    controls against diversion was through
6
7
    effective due diligence?
8
                  I'm aware of effective due
           Α.
9
    diligence, yes.
10
                  Was it a part of -- strike
           O.
11
    that.
12
                  How about suspicious order
13
    reporting, was that a part of
14
    AmerisourceBergen's efforts to maintain
15
    effective controls against diversion?
16
                  MR. NICHOLAS: Object to the
17
           form.
18
                  Go ahead.
19
                  THE WITNESS: Can you ask
20
           that question -- rephrase that
21
           question?
22
    BY MR. CLUFF:
23
                  Was suspicious order
           0.
```

reporting a part of AmerisourceBergen's

24

```
efforts to maintain effective controls
1
    against diversion?
2
3
                 MR. NICHOLAS: Objection.
4
           Because I think you just reread
5
                You didn't rephrase it.
           it.
6
                  MR. CLUFF: I took a few
7
           words out.
8
    BY MR. CLUFF:
9
                 Did my question make sense
           0.
10
    to you?
11
                 Not really.
           Α.
12
                 As a diversion control
           Ο.
13
    specialist, did you understand that
14
    AmerisourceBergen had a duty to identify
15
    and report suspicious orders?
16
                  I do understand that.
17
                 Did you understand that that
           0.
    duty arose from the regulatory obligation
18
19
    to maintain effective controls against
20
    diversion?
21
                  MR. NICHOLAS: Object to the
22
           form.
23
                  Go ahead.
2.4
                  THE WITNESS: According to
```

- 1 the CFR.
- 2 BY MR. CLUFF:
- Q. Can you move forward to
- 4 Slide Number 15, please? I have some
- ⁵ just general questions before we get into
- 6 the slide.
- Before you became the
- 8 diversion control specialist at
- 9 AmerisourceBergen -- well, in your work
- 10 as a diversion control specialist at
- 11 AmerisourceBergen, did you become
- 12 familiar with AmerisourceBergen's
- 13 suspicious order monitoring and reporting
- policy before 2009?
- A. Before I was hired in the
- 16 department?
- Q. Yes. Did you have an
- understanding of what it was before you
- 19 were hired?
- A. No, I did not.
- Q. Do you know if
- 22 AmerisourceBergen has always reported
- suspicious orders to the DEA?
- A. As far as I know, we have.

- Q. Are you aware that prior to
- 2 2007 -- or aware if, prior to 2007,
- 3 AmerisourceBergen reported excessive
- 4 purchases after it identified them as
- 5 such?
- A. I'm not aware of that.
- 7 Q. I want to point your
- 8 attention to the very last bullet point
- ⁹ there.
- 10 It says, Registrants who
- 11 routinely report suspicious orders yet
- 12 fill those orders are failing to maintain
- effective controls against diversion.
- Do you see that?
- 15 A. I do.
- Q. Do you have any
- understanding of what that means?
- A. No. Because I feel like
- that's a vague statement.
- Q. Do you know if, at this
- time, Teva was shipping orders that it
- reported as suspicious?
- MR. MAIER: Objection. Form
- and foundation.

```
THE WITNESS: No, I do not.
```

- 2 BY MR. CLUFF:
- Q. Do you have any
- 4 understanding about whether
- 5 AmerisourceBergen shipped orders that it
- 6 deemed were suspicious prior to 2015?
- A. Could you ask that again,
- 8 please?
- 9 Q. Sure. So I think -- I used
- 10 2015, because we talked about there was a
- 11 change from thresholds to parameters in
- ¹² 2015.
- A. Correct.
- Q. In your work as a diversion
- control specialist prior to 2015, are you
- aware of AmerisourceBergen shipping
- orders that were deemed suspicious?
- A. No, I am not.
- 19 Q. If that happened, would you
- agree that it was a failure to maintain
- effective controls against diversion?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: No, I do not

```
1
           agree.
2
    BY MR. CLUFF:
3
                  So your opinion is, based on
    your work as a diversion control
4
5
    specialist, that if AmerisourceBergen
    shipped an order that it deemed was
6
7
    suspicious, that would not be a failure
8
    to maintain effective controls against
9
    diversion?
10
                  MR. NICHOLAS: Object to the
11
           form.
12
                  THE WITNESS: We would not
13
           ship a suspicious order. We would
14
           reject it and report it.
15
    BY MR. CLUFF:
16
                  What happens if it's shipped
           0.
17
    after it's identified as suspicious?
18
                  MR. NICHOLAS: Object to the
19
           form.
20
                  THE WITNESS: I don't think
21
           we can ship a suspicious order.
22
           Our system won't allow it.
23
    BY MR. CLUFF:
24
           Q.
                  Take a look with me at Slide
```

- 1 20. You can go ahead and read that if
- ² you'd like to.
- A. Okay.
- ⁴ Q. So you see there it says,
- 5 System challenges and responses?
- A. Yes.
- ⁷ Q. And the major heading at the
- 8 top is, Common SOM pitfalls?
- 9 A. Yes.
- 10 Q. Do you see there in bold
- where it says, quote, Threshold, quote,
- based systems are not sufficient?
- 13 A. Yes.
- Q. This document, based on its
- 15 attachment to this e-mail, was drafted in
- ¹⁶ 2013, correct?
- 17 A. It was included in the
- document, yes. It came from 2007, it
- ¹⁹ appears.
- Q. The PowerPoint comes from
- 21 2007?
- A. The slide. Well, the DEA
- memorandum.
- Q. Right, yeah. Okay. Thank

- 1 you. I was going to get to that.
- You see at the bottom there,
- where it says this comment about a
- 4 threshold sytem not being sufficient
- 5 comes from a December 27, 2007 DEA
- 6 memorandum?
- ⁷ A. Yes.
- Q. We previously discussed
- 9 AmerisourceBergen's suspicious order
- monitoring system, prior to 2015, was a
- threshold-based system; is that right?
- 12 A. Yes.
- Q. Would you agree with me
- that, based on this DEA memorandum from
- 2007, that AmerisourceBergen's
- threshold-based system was not
- 17 sufficient?
- MR. NICHOLAS: Objection.
- Objection to the form.
- THE WITNESS: No, I do not
- agree.
- 22 BY MR. CLUFF:
- Q. So you disagree with the
- 24 DEA's memorandum?

```
1
                  MR. NICHOLAS: Objection.
2
           Objection to the form.
3
                  THE WITNESS: I agree with
4
           the system we currently had in
5
           place at the time.
    BY MR. CLUFF:
6
7
                  So you would agree with the
           0.
8
    system you had in place at the time
9
    instead of the December 2007 DEA
10
    memorandum?
11
                  MR. NICHOLAS: Object to the
12
           form. You're asking him about a
13
           document that he doesn't remember
14
           that is quoting something that he
15
           hasn't said he's even seen.
16
                  I'll object to the form.
17
                  THE WITNESS: I don't -- as
18
           Bob stated, I don't remember this
19
           document or this slide.
20
                  MR. CLUFF: Hold on.
21
                  THE WITNESS:
                                Sorry.
22
                  MR. CLUFF: Bob, that's a
23
           clear example of you coaching this
24
           witness and influencing his
```

1	testimony. I'm not going to make
2	a big deal about it, because we've
3	had a pretty collegial deposition
4	today.
5	But I'd like to request that
6	that not happen again, please.
7	MR. NICHOLAS: Well, now
8	MR. CLUFF: I'm going to let
9	you finish. But all I want to say
10	is, we've had this out before,
11	there's no reason for any of us to
12	get upset about it. But
13	objection, form; objection,
14	foundation. You know the proper
15	basis for an objection. You
16	influenced his testimony, and he
17	just used your objection to answer
18	my question. And that's not
19	proper.
20	MR. NICHOLAS: Well, all
21	I'll say in response is that I
22	disagree with your
23	characterization of my objection
24	and his response.

```
1
                  If I think your
2
           questions are unfair, I'm going to
3
           say I think it's unfair.
4
                 Now you can proceed.
5
    BY MR. CLUFF:
6
                 Mr. Kreutzer, your attorney
           0.
7
    is entitled to object. But I'm also
8
    entitled to an answer to my question.
9
    His objection is not a proper basis for
10
    you to give me an answer based on his
11
    objection.
12
                  So let's look at this
13
    document again. Ouote, Threshold, closed
14
    quote, based systems are not sufficient.
15
                  Is that right?
16
                  That's what it states.
           Α.
17
                 Looking down at the bottom
           0.
18
    section of this document, you identified
19
    that this comes from a December 2007 DEA
20
    memorandum, correct?
21
                 MR. NICHOLAS: Object to the
22
           form.
23
                  THE WITNESS: Yes.
24
                  MR. NICHOLAS: And
```

- foundation.
- 2 BY MR. CLUFF:
- Now, do you see the bullet
- ⁴ point that immediately precedes that,
- 5 that says, Do not meet the regulations?
- A. That's what it states right
- ⁷ there.
- 8 Q. Would you agree with me that
- ⁹ from 2009, when you began working as a
- diversion control specialist, until 2015,
- 11 AmerisourceBergen used a threshold-based
- 12 system?
- 13 A. We did use a threshold-based
- 14 system.
- Q. I just have one more slide
- here to talk to you about. Let me find
- ¹⁷ it.
- I previously asked you if
- 19 Teva reported suspicious orders to the
- ²⁰ DEA.
- Do you remember that?
- A. Yes.
- Q. Look at Slide 38 for me.
- And I just would point out

- 1 to you, the top portion of the slide
- 2 says, Improving our processes and target
- ³ dates; is that right?
- ⁴ A. Yes.
- 5 O. Based on looking at this
- 6 document, do you believe that this would
- ⁷ have been Teva identifying processes that
- 8 needed to be improved?
- ⁹ A. It appears to be.
- 10 Q. Looking at the first bullet
- point on that list of things that Teva
- identified needed to be improved, would
- you agree with me that it says, Began
- 14 reporting suspicious orders to the DEA?
- 15 A. Yes.
- Q. So prior to February 2013,
- 17 Teva did not report suspicious orders to
- 18 the DEA?
- 19 A. That, I don't know.
- MR. MAIER: Objection.
- Form.
- 22 BY MR. CLUFF:
- Q. Do you have any reason to
- ²⁴ disagree with this slide?

```
A. I can only -- I can only
```

- 2 read what's in front of me. I don't know
- 3 if any orders were reported prior to --
- 4 from February 2013.
- ⁵ Q. Based on the time when you
- 6 worked at Teva, which I believe you said
- y was January to April 1st, 2013, were you
- 8 aware that Teva reported suspicious
- ⁹ orders prior to February 2013?
- A. I am not.
- MR. MAIER: Object to form
- and foundation.
- 13 BY MR. CLUFF:
- Q. Midway down the list there,
- there's another bullet point that says,
- Developing SOPs (targeted 03/13).
- Was it your understanding,
- based on your work at Teva, that Teva did
- 19 not have in operation standard operating
- procedures prior to March of 2013?
- MR. MAIER: Objection.
- Form.
- THE WITNESS: No, I believe
- they did have some standard

```
operating procedures. But I don't
```

- remember which ones they were.
- 3 BY MR. CLUFF:
- Q. Okay. Do you have any
- ⁵ understanding of why they would have been
- 6 developing SOPs, then, in 2013?
- 7 MR. MAIER: Objection.
- 8 Foundation.
- 9 THE WITNESS: It may have
- been further enhancing those SOPs,
- but I'm not sure.
- 12 BY MR. CLUFF:
- Q. Okay. All right. That's
- 14 all I have for this document.
- 15 In your work at
- 16 AmerisourceBergen, I think you testified
- that you worked with spreadsheets a lot;
- 18 is that right?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: We do work
- with spreadsheets, yes.
- 23 BY MR. CLUFF:
- Q. And that your work with

- 1 spreadsheets was partly to review
- 2 customer orders when they came up from
- 3 the distribution centers, correct?
- ⁴ A. Which time frame are we
- ⁵ referring to?
- 6 O. Between 2009 and 2015.
- ⁷ A. Yes.
- Q. Did you ever have occasion
- ⁹ to review spreadsheets that reflected
- orders that were reported to the DEA?
- 11 A. I don't recall that.
- 12 Q. Did you have occasion to
- 13 review spreadsheets that reflected CSRA
- comments for shipments between 2007 and
- ¹⁵ 2012?
- A. I don't recall that.
- Q. Did you have occasion to
- 18 review a history report of all shipments,
- 19 a spreadsheet that catalogued that
- ²⁰ information?
- A. I don't recall.
- Q. Do you think if I showed you
- 23 a copy of some of those spreadsheets they
- would refresh your recollection?

```
1
                  Perhaps.
           Α.
2
                  Give me one second, and I'll
            Ο.
3
    grab these from my little box back here.
4
                  The first one I want to hand
    to you is a document produced by
5
6
    AmerisourceBergen, Bates stamped
7
    ABDC MDL 0045077.
8
                  I will apologize in advance
9
    that these spreadsheets are very hard to
10
    get onto one page. I've tried my best to
11
    do that for you.
12
13
                  (Whereupon,
14
           AmerisourceBergen-Kreutzer
15
           Exhibit-6, ABDC MDL 0045077, was
16
           marked for identification.)
17
18
                  MR. CLUFF: We should
19
           probably all use the blow-up on
20
            the screen to the best of our
21
           ability.
22
                  MR. MAHADY: Sterling, these
23
           spreadsheets, can we agree to
24
            treat them confidential?
```

```
1
                  MR. CLUFF: Yes, all three.
2
           So I'm going to be using 45077,
3
           45075 and 45076, and all three
4
           will be treated as confidential.
5
    BY MR. CLUFF:
6
           0.
                  These are excerpts of
7
    voluminous records. They have been
8
    selected to identify a single pharmacy,
9
    which is Acme Pharmacy Number 30, which
10
    is located in Stow, which is within --
11
    off the top of my head, I can't remember
12
    if it's Cuyahoga or Summit County, but
13
    it's definitely a CT 1 jurisdiction.
14
                  Looking up on the top left
15
    corner --
16
                  MR. CLUFF: Can you blow
17
           this up, Zach, top left corner?
18
    BY MR. CLUFF:
19
              -- it says, Reported to DEA,
20
    report for all Ohio customers from
21
    1/1/2007 to 12/31/2012.
22
                  Is that a spreadsheet that
23
    you would have any familiarity with?
24
                  I don't remember this
           Α.
```

```
1
    spreadsheet.
2
                 Set that aside for just a
           Ο.
3
    second, then. That's okay.
                  I'd like to also hand you
4
5
    another document. It's a native file we
6
    converted to PDF. It is Bates marked
7
    ABDC MDL 0045075. I ask that this also
8
    be treated as confidential.
9
10
                  (Whereupon,
11
           AmerisourceBergen-Kreutzer
12
           Exhibit-7, ABCD MDL 0045075, was
13
           marked for identification.)
14
15
                  MR. CLUFF: Zach, please
16
           blow up the top left corner there
17
           so we can all read the heading.
18
    BY MR. CLUFF:
19
           Q. You can see, Mr. Kreutzer,
20
    that this document is -- at least the
21
    heading there at the top left is, CSRA
22
    comments report for all Ohio customers
23
    from 1/1/2007 to 12/31/2012.
24
                 Do you see that?
```

```
1
           Α.
                  Yes.
2
                  Is this a report that you
           Ο.
    have any familiarity with?
4
           Α.
                  I do not.
5
                  But you worked in the CSRA
           Ο.
6
    department, correct?
7
                  I did.
           Α.
8
                  Okay. And so you would have
           0.
9
    reviewed orders, as part of your work in
10
    the CSRA department, to determine if they
11
    could be approved or had to be cancelled,
12
    correct?
13
           Α.
                  Correct.
14
                  MR. CLUFF: Zach, can you
15
           remove that blow-up, please? And
16
           then over to the right, there is a
17
           column that says, User ID. And
18
           next to it there's another column
19
           that says, Action taken.
20
                  Can you blow those up,
21
           please?
22
    BY MR. CLUFF:
23
           Q. Looking on the screen in
24
    front of you, Mr. Kreutzer, do you see
```

- where it says, User ID, in the top left
 - ² corner?
 - A. Yes.
 - Q. And underneath that is your
 - ⁵ first initial and last name, K. Kreutzer?
 - 6 A. Yes.
 - ⁷ Q. So based on your work as a
 - 8 diversion control specialist in the CSRA
- ⁹ department, and looking at this document,
- does it reflect decisions that would have
- been made by employees of
- 12 AmerisourceBergen, including yourself,
- 13 regarding customer orders?
- MR. NICHOLAS: Objection.
- Form and foundation.
- THE WITNESS: Can you ask
- that question again?
- 18 BY MR. CLUFF:
- 19 Q. Sure.
- I'm trying to understand
- what this document is. And I see that
- it's got your first initial and your last
- name on it. And that it has a column
- entitled, Action taken.

- And I'm trying to
- understand, you know, based on the
- 3 heading, CSRA comments report, and some
- 4 of the information that's contained in
- 5 the document, what's reflected in here.
- And the question is, does
- ⁷ this contain a record of customer orders
- 8 that would have been reviewed by
- ⁹ AmerisourceBergen employees, specifically
- in the CSRA department, to determine
- whether or not they could be, you know,
- 12 released or cancelled?
- 13 A. I believe so, yes.
- Q. Have you ever seen a report
- 15 like this before?
- A. I don't recall this
- document.
- Q. Just to back up and talk
- 19 generally for a second, if an order was
- elevated to CSRA and it was not released
- for shipment, would that order be
- reported to the DEA?
- A. It depends on the
- 24 circumstances.

- 0. Is there a circumstance
- where a cancelled order would not be
- ³ reported to the DEA?
- ⁴ A. Yes.
- 5 O. What's a circumstance like
- 6 that?
- A. A circumstance would be if
- 8 we received information that it was a
- ⁹ customer ordering error.
- 10 Q. Is that referred to as a
- 11 keying error?
- 12 A. Keying error.
- Q. That's when you hit, like,
- 14 78 instead of just 7?
- A. Correct.
- Q. Any other instances where an
- order would be cancelled but not
- 18 reported?
- 19 A. Yes. A customer would call
- in indicating that they didn't intend on
- 21 purchasing that item.
- Q. But those are all sort of
- clerical errors from the customer's
- standpoint, right?

```
1
           Α.
                 Yes.
2
                 Earlier you testified that
           0.
    if an order was reported to the DEA as
4
    suspicious, it was not shipped, correct?
5
           Α.
                 Yes.
6
                 So looking back at, I
           0.
7
    believe it's Number 6, which is 45077.
8
                 MR. CLUFF: And then blow up
9
           that top left corner, again, Zach.
10
                 MR. NICHOLAS: Can you just
           hold up while we catch up to you
11
12
           here?
13
                 MR. CLUFF: Sure. I'm
14
           sorry.
15
                  MR. NICHOLAS: Which
16
           document are we in?
17
                  MR. CLUFF: It's Exhibit
18
           Number 6. It's one of the big
19
           spreadsheets. And down in the
20
           bottom left corner -- bottom right
21
           corner, it should have an Exhibit
22
           6 tab on it.
23
                 And then I asked Zach to
24
           blow up and highlight the heading
```

- here on the screen, which you can
- also see in front of you, because
- I forgot to bring my magnifying
- 4 glass for you today.
- 5 BY MR. CLUFF:
- Q. But this document, Exhibit
- ⁷ 6, which is ABDC_MDL_00045077, has a
- 8 heading, Reported to DEA for all Ohio
- ⁹ customers.
- Based on your work as a
- diversion control specialist, does this
- 12 appear to be a document containing orders
- that were reported to the DEA as
- 14 suspicious?
- A. According to the document,
- it is. It's reported to the DEA report
- for all Ohio customers, from January to
- 18 December.
- Q. Okay. So if you look in the
- middle of the document, there's a heading
- that reads, Customer_PO_Number. And
- underneath that on 61 -- underneath that,
- there is a row of what would appear to be
- order numbers. The first looks like it

- has one, two, three, four lines, which
- ² all read CES112610.
- Do you see that?
- ⁴ A. Yes.
- 5 O. So if this order was
- 6 reported to the DEA and I looked in the
- ⁷ shipping records, your testimony is that
- 8 that order would have not been shipped,
- 9 correct?
- MR. NICHOLAS: Object to the
- 11 form.
- 12 BY MR. CLUFF:
- 0. Or do I understand that
- 14 correctly?
- 15 A. I don't know. I would have
- to go back in time to see the particulars
- of this order to make a decision like
- 18 that.
- 19 Q. So is there a circumstance
- where an order would have been reported
- to the DEA but still shipped?
- A. If it was a mistake. I
- don't know how that could occur.
- Q. Are you aware of any orders

```
that were reported to the DEA as
1
2
    suspicious ever shipping?
3
                 No, I'm not.
4
           Q. All right. Let's -- I want
5
    to hand you one more.
6
                  MR. CLUFF: Zach, this will
7
           be Number 43.
8
                  It's another Excel native
9
           spreadsheet that was produced by
10
           AmerisourceBergen that we'll treat
11
           as confidential. It is
12
           ABDC MDL 00045076, and we'll mark
13
           it as Exhibit-8.
14
15
                  (Whereupon,
16
           AmerisourceBergen-Kreutzer
17
           Exhibit-8, ABDC MDL 00045076, was
18
           marked for identification.)
19
20
                  MR. CLUFF: Zach, can you
21
           blow up the top left corner of
22
           that document?
23
    BY MR. CLUFF:
24
                 It says, History report
           Q.
```

- requested for all Ohio customers from
- 2 1/1/2007 to 12/31/2012.
- Do you see that, Mr.
- 4 Kreutzer?
- A. Yes, I do.
- Q. Do you have any
- ⁷ understanding about whether this document
- 8 would reflect all shipments by
- 9 AmerisourceBergen to customers in Ohio
- 10 between 2007 and 2012?
- MR. NICHOLAS: Object to the
- form. And lack of foundation.
- THE WITNESS: I don't know.
- 14 BY MR. CLUFF:
- Q. You were responsible for
- 16 reviewing customer orders while you were
- a diversion control specialist, correct?
- A. Correct.
- 19 Q. Just looking at this
- document, we'll start on the left, it
- says, Division, DEA, at the top heading.
- Would that be
- 23 AmerisourceBergen's DEA number? Or do
- you know whose that would be?

- A. I believe that is
- 2 AmerisourceBergen's Columbus distribution
- 3 center's DEA, but I'm not 100 percent
- 4 certain.
- ⁵ Q. The next heading over says,
- 6 Customer number.
- Based on your knowledge of
- 8 customer orders, does that appear to be
- 9 this customer, Acme Pharmacy Number 30's
- 10 customer number?
- 11 A. Yes.
- Q. Moving to the right, we see
- there's a customer name, Acme Pharmacy
- 14 Number 30, correct?
- 15 A. Yes.
- 16 O. Then the next column over is
- a shipping address, Line 1, that appears
- to be just a street address for the
- 19 pharmacy, right?
- ²⁰ A. Yes.
- Q. Next column is -- I was
- reading it without abbreviating it.
- Do you want me to read the
- 24 abbreviation so it's clear? Or if I --

```
1
           Α.
                 No.
2
                 MR. NICHOLAS: In this case,
3
           it's okay.
4
    BY MR. CLUFF:
5
              So the next column over,
    based on what I'm reading, looks like
6
    shipping address, city name?
7
8
           Α.
                 Yes.
9
                 Which would be the city this
           0.
10
    pharmacy is located in.
                 And then the next column is
11
12
    ship address, state code.
13
                 Here it looks like it's
14
    Ohio, correct?
15
                 Right.
           Α.
16
                 Next column over is shipping
           0.
17
    address, zip 5, probably code again.
18
                  The zip code the pharmacy is
19
    listed in?
20
           Α.
                 Yes.
21
                 Customer PO number.
           Q.
22
                 Would that stand for
23
    purchase order number?
24
           Α.
                  Yes.
```

```
Q. We looked at the DEA -- the
```

- ² reported to DEA spreadsheet, which is
- 3 Exhibit-6, and we talked about that that
- 4 column -- that spreadsheet had a column
- 5 called purchase order number as well,
- 6 correct?
- ⁷ A. Yes.
- Q. Moving to the right, again,
- 9 we see customer DEA is the next column,
- and that would be this pharmacy
- 11 customer's DEA number, right?
- A. Correct.
- 13 Q. The next column over is,
- 14 Customer chain ID.
- Do you have any idea about
- what a customer chain ID number is?
- 17 A. Since that is a -- appears
- to be a retail pharmacy chain, Acme, I
- believe that's the chain ID number
- ²⁰ associated with this particular customer.
- Q. Okay. So chain pharmacies
- 22 had an additional ID aside from their
- 23 AmerisourceBergen customer ID?
- A. I don't recall.

- Q. Understood.
- The next column over, it's
- 3 kind of wrapped over, but it says,
- 4 Customer DEA TY.
- Do you know what that stands
- 6 for? Could it refer to type?
- A. I believe so, yes.
- 8 O. So what would the R1
- 9 designation refer to?
- 10 A. I'm not sure. I don't
- 11 recall.
- 12 Q. Does it have any relation to
- 13 retail chains?
- 14 A. I am not sure.
- 15 Q. The next column over is,
- 16 Customer size. And on the first four
- lines, there is an M and after that, the
- designation changes to L.
- Do you know what is
- identified in that column?
- A. What the letters stand for?
- ²² Q. Yes.
- A. That would be medium and
- ²⁴ large.

- Q. And what significance does
- the customer size have in relation to
- 3 Acme Pharmacy purchasing controlled
- 4 substances from AmerisourceBergen?
- A. I believe those sizes are in
- 6 reference to their customers' overall
- ⁷ purchases in dollars.
- 8 Q. And did a customer's overall
- ⁹ purchases in dollars have any effect on
- their threshold, prior to 2015?
- A. I don't know.
- 12 Can you re-ask that question
- 13 again, please?
- O. If a customer moved from a
- 15 medium size with AmerisourceBergen to a
- large size, would that result in a
- corresponding increase of their threshold
- 18 for controlled substances?
- 19 A. It may, but not necessarily.
- Q. Moving to the right one
- more, it says, Order date.
- That would have been just
- the order -- or the date for this order
- that we're looking at, right?

- 1 A. Yes.
- O. And the quantity ordered,
- 3 how does AmerisourceBergen measure
- 4 quantities? So I see there at the top it
- 5 says 49 is the quantity ordered.
- Does that mean 49 pills were
- ⁷ ordered?
- 8 A. That just seems like an odd
- 9 number to -- for an order quantity.
- 10 Usually, they would be in even numbers.
- Q. But what I'm trying to
- 12 figure out is, were they ordering 49
- batches of 100 pills?
- 14 A. It could be 49 bottles of
- whatever they're ordering.
- Q. How many bottles -- how many
- pills would be in a bottle?
- 18 A. It varies. It could be 100
- dosage units. It could be 500. It could
- 20 be 1,000.
- Q. I want to go over two -- two
- columns that say item family and item
- ²³ description.
- Would these columns tell us

- what family of drug and the description
- of what was being ordered?
- A. Yes.
- 4 Q. So morphine solid would be a
- 5 solid form of a morphine pill?
- 6 A. Yes.
- 7 Q. And then what would a
- 8 morphine sulfate be, or morphine SULF?
- ⁹ A. That's just the brand name
- or generic name.
- 11 Q. Okay. Scrolling over, there
- is an item schedule column.
- Under that, it says, C-II?
- 14 A. Yes.
- Q. So is that the class of drug
- that would have been ordered?
- A. Yes.
- Q. And the next column over is
- 19 DC, with a number 10 under it.
- Can you tell me what that
- 21 number is?
- A. That's the Columbus DC
- ²³ number.
- Q. Okay. The next column over

- is user ID. If you go five down, it
- ² says, AREDFOX.
- Would that be somebody
- 4 else's first initial and last name
- 5 combined, or do you know what that --
- 6 what those letters designated?
- A. I don't know what that
- 8 designates. I don't know who that is.
- 9 Q. If you keep moving down that
- column, there's a field that reads,
- ¹¹ DRC1213.
- Do you know what that
- designates?
- 14 A. I do not.
- Q. Did AmerisourceBergen
- employees such as yourself have IDs that
- they sometimes used in addition to their
- 18 names or initials?
- 19 A. We had user IDs, numbers.
- Q. So this DRC1213, could that
- 21 be somebody's user ID?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: I'm not sure.

```
1
    BY MR. CLUFF:
2
                 If you go to the next
           0.
    column, it says, Release code.
4
                 And then midway down on the
5
    screen, there is an abbreviation, IN.
6
                  Do you know what that stands
7
    for?
8
                 I do not.
           Α.
9
                 Could it potentially stand
10
    for investigation?
11
                 MR. NICHOLAS: Object to the
12
           form.
13
                  THE WITNESS: It may, but
14
           I'm not sure.
15
    BY MR. CLUFF:
16
                 Scrolling down, do you see
           0.
    that there is an abbreviation, AC?
17
18
           Α.
                 Yes.
19
                 Do you know what that stands
           0.
20
    for?
21
                 I do not.
           Α.
22
                 Could it perhaps stand for
           O.
23
    approved by a CSRA?
24
                  MR. NICHOLAS:
                                 Same
```

```
1
           objection.
2
                  THE WITNESS: That's what
3
           the comments state.
4
    BY MR. CLUFF:
5
           O. So is it reasonable to
6
    assume that means approved by CSRA?
7
                 MR. NICHOLAS: Object to the
8
           form.
9
                  THE WITNESS: For this
10
           particular item, yes.
11
    BY MR. CLUFF:
12
                 I want you to look for me
           0.
13
    again at Exhibit Number 6, which is the
14
    first spreadsheet I handed you that is
15
    45077.
16
                 Do you see that? In the
    middle --
17
18
                 MR. CLUFF: Zach, could you
19
           blow up the middle of the document
20
           for me where we can see the
21
           customer purchase order number
22
           through to the item description?
23
    BY MR. CLUFF:
24
                 Starting in the middle of
           Q.
```

- that page, Mr. Kreutzer, do you see where
- ² it says --
- MR. CLUFF: Can you pull
- 4 that to -- I need to see the
- 5 purchase order number, Zach. It's
- 6 to your left.
- ⁷ BY MR. CLUFF:
- 8 Q. So the purchase order number
- ⁹ says, CES112610.
- Do you see that?
- 11 A. Yes.
- Q. And there are four lines
- 13 there?
- 14 A. Yes.
- Q. Okay. Keep that in front of
- you, just kind of hold it, put your
- finger on that. And then go back to
- Exhibit Number 8, and go to Page 7.
- 19 And at the bottom third of
- the page, you'll see midway down, in the
- 21 customer purchase order number column,
- that CES112610 begins.
- MR. CLUFF: That's the wrong
- one, Zach.

```
1
    BY MR. CLUFF:
2
           Q. Can you see on your page,
    Mr. Kreutzer --
4
                 I cannot. I can't read
           Α.
5
    this.
6
           Q. That probably makes a lot of
7
    us.
8
           Α.
                 I mean, I can read it on the
9
    monitor in front of me.
10
                 MR. CLUFF: Keep going down,
11
           Zach. To the very bottom of your
12
           screen right now, Zach. Right
13
           there.
14
                 And then drag it to your
15
           left, Zach.
16
    BY MR. CLUFF:
17
           Q. So do you see the order
18
    number there, Mr. Hazewski?
19
                 MR. NICHOLAS: You mean Mr.
20
           Kreutzer?
21
    BY MR. CLUFF:
22
           Q. I'm sorry. Yes. Mr.
```

23

Is that the same number we

Kreutzer.

```
were looking at in the DEA report,
```

- ² CES112610?
- A. Yes.
- Q. If you scroll to the right,
- 5 to the column that has the release codes
- 6 in it, if you -- if you look down at the
- ⁷ bottom of that order, there is a code
- 8 that says, AC.
- 9 Would that mean that this
- 10 report -- this order was approved for
- 11 shipment by the CSRA?
- 12 A. I don't see any information.
- MR. NICHOLAS: I don't see
- it either, I'm sorry.
- MR. CLUFF: Do this for me,
- Zach, do you see the first
- 17 CES112610?
- 18 BY MR. CLUFF:
- Q. Can you see it now on there,
- ²⁰ Mr. Kreutzer?
- A. I'm sorry, what are we
- looking at?
- Q. Can you see the highlighted
- ²⁴ portion --

- A. Yes, yes.
- Q. So if you -- all the way to
- 3 the left of your screen, you'll see a
- 4 list of order numbers. And Zach has
- 5 highlighted one that says 112610 up
- 6 there.
- ⁷ A. Yes.
- 8 O. There's also one that
- 9 precedes that, that's not highlighted
- 10 yet.
- But if you travel down that
- 12 number, you see that the order number
- 13 remains the same all the way until he
- 14 gets to the bottom row that's
- 15 highlighted, correct?
- A. Correct.
- Q. And if you drag the
- highlighted portion all the way over to
- the end where we have those codes, you'll
- 20 see that they start out as IN codes and
- 21 then end as AC codes.
- MR. MAHADY: Hold on a
- second. I think you need to
- take -- do you want the witness

1	to leave so we can talk about
2	this? I don't want to
3	MR. CLUFF: Step out for a
4	second, Mr. Kreutzer. Give us
5	MR. NICHOLAS: Go out and
6	we'll talk about this so we don't
7	influence your testimony.
8	THE WITNESS: You want me to
9	leave?
10	MR. CLUFF: Just for a
11	minute.
12	VIDEO TECHNICIAN: Off the
13	record at 3:51 p.m.
14	
15	(Whereupon, a brief recess
16	was taken.)
17	
18	VIDEO TECHNICIAN: We're
19	back on the record at 4:11 p.m.
20	MR. CLUFF: Mr. Kreutzer,
21	we're back on the record.
22	But before we start back
23	with you, your lawyers and I
24	discussed some of these
1	

1	
1	spreadsheets that we were asking
2	you questions about, and we've
3	come to an understanding about
4	them. So I'm going to do what's
5	called make a record of our
6	discussion.
7	I understand that you have
8	not been privy to any discussions
9	about these spreadsheets, so I'm
10	not going to ask you any questions
11	about discussions you had in the
12	hallway.
13	So during the break, counsel
1 4	
14	for AmerisourceBergen and I met
15	and conferred about what has
	_
15	and conferred about what has
15 16	and conferred about what has previously been identified during
15 16 17	and conferred about what has previously been identified during this deposition as Exhibits 6, 7
15 16 17 18	and conferred about what has previously been identified during this deposition as Exhibits 6, 7 and 8. Specifically, I was
15 16 17 18 19	and conferred about what has previously been identified during this deposition as Exhibits 6, 7 and 8. Specifically, I was informed, and this is something
15 16 17 18 19 20	and conferred about what has previously been identified during this deposition as Exhibits 6, 7 and 8. Specifically, I was informed, and this is something that was disclosed during document
15 16 17 18 19 20 21	and conferred about what has previously been identified during this deposition as Exhibits 6, 7 and 8. Specifically, I was informed, and this is something that was disclosed during document production, so it was not a

1	marked as Exhibit-6, which is
2	Bates number ABDC_MDL_00045077,
3	along with the documents
4	identified as Exhibits-7 and 8,
5	are not traditionally kept in this
6	format during AmerisourceBergen's
7	regular course of business.
8	And that during the creation
9	of Exhibit-6, there was, I
10	believe, what we have mutually
11	referred to as a data collection
12	error, or a data collection
13	malfunction that resulted in
14	inaccuracies in ABDC_MDL_00045077,
15	specifically that this document
16	may reflect orders being reported
17	to the DEA that were not actually
18	reported to the DEA.
19	We understand, as
20	plaintiffs, that these documents,
21	Exhibits-6, 7 and 8, were
22	reproduced after the data
23	malfunction was discovered and
24	that subsequently produced
1	

1	versions of these documents
2	contain more correct data.
3	So for the purposes of this
4	deposition, I will no longer be
5	relying on Exhibit-6 for further
6	questioning. We discussed that I
7	do have some limited questions
8	regarding Exhibits-7 and 8, but
9	that the data malfunctions in
10	Exhibit-6 do not pervade
11	Exhibits-7 and 8.
12	And with that, I think I'll
13	turn it over to counsel for
14	AmerisourceBergen to correct me if
15	I'm wrong.
16	MR. MAHADY: That is fine.
17	The only thing I'll add is that
18	the subsequently produced version
19	of Exhibit-6 was limited in scope
20	to Summit and Cuyahoga and not
21	Ohio.
22	MR. CLUFF: Understood.
23	MR. MAHADY: But counsel's
24	representations accurately reflect

```
1
           our understanding of the issue.
2
           And we'll meet and confer with
3
           counsel following the deposition.
4
    BY MR. CLUFF:
5
                  So with that understanding,
           0.
6
    Mr. Kreutzer, we'll pick back up with you
7
    and remind you that you're under oath
8
    again.
9
                  I'll turn back to Exhibit-7
10
    which is ABDC_MDL_450705.
11
                  Do you have that in front of
12
    you?
13
           Α.
                  I do.
14
                  I'd like you to look at this
           Ο.
15
    document, because we previously looked at
16
    the user ID column, and we noted that
17
    your -- the first initial of your first
18
    name and your last name are in that
19
    column.
20
                  MR. CLUFF: I'm going to ask
21
           Zach to blow up and highlight, so
22
           we can all see the headings,
23
           starting with customer purchase
24
           order number all the way to action
```

```
1
           taken.
2
                  So we're continuing to
3
           action taken. Unfortunately,
4
           these spreadsheets are rather
5
           unwieldy.
6
    BY MR. CLUFF:
7
                  So you can see on the very
           0.
    left, highlighted, we've got purchase
8
9
    order number. And then on the right,
10
    we've got action taken.
11
                  If you see under user ID,
12
    it's got your name, K. Kreutzer.
13
                  I quess I should ask you.
14
    Does that reflect that you were the
15
    person who would have been taking action
16
    on these?
17
                  MR. NICHOLAS: Are you able
18
           to blow these up any more or not?
19
                  MR. CLUFF: Yeah. Zach, can
20
           you try and just blow up the user
21
           ID and action taken column so we
22
           can see it?
23
    BY MR. CLUFF:
24
                  Do you see that, Mr.
           Q.
```

```
1 Kreutzer?
```

- A. I do, yes.
- Q. Okay. So in your role as a
- 4 diversion control specialist, you would
- 5 have reviewed customer orders that hit
- 6 OMP, correct?
- A. Correct.
- Q. And when employees at
- 9 Amerisource use the phrase "hit OMP," do
- they mean hit or exceed the OMP threshold
- 11 for a drug family?
- 12 A. It means that order went
- into the OMP system --
- Q. Okay. Why would --
- 15 A. -- for review.
- Q. Why would it go into the OMP
- 17 system for a review?
- A. Well, if we're going back
- 19 to --
- Q. Yes, pre-2015.
- A. -- which year -- then I
- believe we only had one threshold at the
- time and not the three that we currently
- 24 have. That is my recollection.

- Q. So, then, why would an order
- go into OMP for review?
- A. Because it exceeded their
- 4 threshold.
- 5 O. So if there's an order that
- 6 was in OMP review, that signifies to you
- ⁷ that it exceeded the threshold pre-2015,
- 8 correct?
- ⁹ A. Yes.
- 0. Okay. And if you look at
- the column that says, Action taken.
- 12 Under there, we see two -- on the screen
- in front of you, we see two different
- 14 entries. One is, Approved for
- ¹⁵ processing.
- What would you have been
- 17 referring to if you entered approved for
- 18 processing as the action taken on an
- order that hit OMP for review?
- A. I'm not exactly sure,
- because I don't remember using -- I don't
- 22 know if the action taken notes is
- 23 automatic or we have to enter those notes
- 24 manually.

- 1 This is going back eight
- years. I don't know other than what
- information is on the screen here.
- Q. Were you looking at the
- 5 heading column, action name, where it
- 6 says, Auto and manual/auto?
- ⁷ A. Yes.
- Q. Do you have any
- 9 understanding of what an auto action name
- would be?
- 11 A. I do not.
- 12 Q. And do you have any
- understanding of what a manual/auto
- 14 action would be?
- A. I do not.
- Q. Okay. Going back to the
- action taken column, do you see where it
- says, Closed, notify compliant customer?
- A. Right.
- Q. When you compare that to
- 21 approved for processing, do you know what
- either of those terms means, approved for
- processing or closed, notify compliant
- 24 customer?

- A. I do not.
- Q. Based on your work as a
- diversion control specialist, could
- 4 either of those terms mean that this
- order was approved for shipment?
- MR. NICHOLAS: Object to the
- ⁷ form.
- But go ahead.
- 9 THE WITNESS: I can't
- acknowledge that.
- 11 BY MR. CLUFF:
- Q. Okay. But did you have any
- understanding about what kind of terms
- you used, pre-2015, to denote an order
- that was approved for shipment?
- 16 A. These notes listed here, I
- don't remember using these notes.
- Q. Okay. Sure. Can you look
- 19 at Exhibit Number 8? That's the heavier
- of the two spreadsheets, or the thicker
- of the two. It's the one with 45076 at
- 22 the top.
- I'm going to have them
- highlight a portion of this for you, so

```
1
    you and I can talk about it.
2
                  The heading on this
    spreadsheet is, History of all Ohio
3
4
    reports.
5
                  And during the break, I'll
    just make one further clarification, it
6
7
    was represented that this document is a
8
    complete list of all orders for Ohio that
9
    went into OMP review. So I'll make that
    representation to you, just to kind of
10
11
    clear it up.
12
                  MR. MAHADY: We'll just add
13
           that it's been filtered by
14
           plaintiffs.
15
                  MR. CLUFF: We filtered it
16
           just for the Acme Pharmacy Number
17
           30, which is in Stow, which is a
           CT 1 jurisdiction.
18
19
                  Zach, can you highlight all
20
           the way over to where it has the
21
           notes in the column after IN?
22
    BY MR. CLUFF:
23
                  So, Mr. Kreutzer, I had our
24
    tech here blow up a portion of this
```

- 1 spreadsheet so we can look at it.
- I will represent to you that
- 3 at the very left of your screen is the
- 4 customer purchase order number. You can
- ⁵ see that reflected there.
- And then to the very far
- ⁷ right is a heading called, Column 1. And
- 8 immediately to the left of that, the
- 9 heading is, Release code.
- I want to focus on the
- 11 headings with -- the two columns to the
- very far right, the release codes and
- then the comment.
- so in the middle of your
- screen on the right, there's a release
- 16 code that says, AC. We previously talked
- about this one. And in the comment, it
- 18 says, Approved by CSRA per Ed
- 19 Hazewski/Kevin Kreutzer.
- Reviewing the release code
- with the comment together, do you have an
- understanding of what the code AC stands
- ²³ for?
- 24 A. I do not.

- 1 Q. Looking at comment 1, it
- 2 says, Approved by CSRA per Ed
- 3 Hazewski/Kevin Kreutzer.
- Do you know if that means
- 5 this order could have been released for
- 6 shipment?
- A. According to the comment
- 8 section, it says the order was approved.
- 9 O. Does that mean it was
- approved for shipment to the customer?
- 11 A. I assume so, yes.
- 12 Q. If you come down into the
- 13 highlighted -- the big block highlighted
- 14 portion, to the very far left of your
- screen, the purchase order number is
- ¹⁶ CES042110.
- Do you see that?
- ¹⁸ A. Yes.
- 19 Q. And over to the far right in
- the comments section, there is a note
- that is repeated in pairs a number of
- times. And it says, Retail oxycodone,
- 63.8 percent -- I believe it's a
- ²⁴ percentage -- over.

- 1 The quality of the copy is a
- little bad, I apologize. It's clearer in
- 3 the printout, if you look at that.
- Do you see where that is?
- 5 A. I do.
- Q. Do you have any
- ⁷ understanding, reading this document,
- 8 what that comment signifies?
- ⁹ A. According to the release
- code, it says IN. So I don't know if
- that order was approved or rejected.
- 12 Q. I'm going to get to that
- question in a second.
- 14 I'm trying to understand
- what retail oxycodone 63.89 percent over
- means.
- 17 A. It could mean -- it's a
- 18 retail pharmacy, oxycodone drug family,
- and the 63.89 percent over.
- Q. So that would have been --
- I'm sorry, I didn't mean to interrupt
- ²² you.
- A. I'm assuming that's -- I'm
- not really sure what that means. It

- 1 could be over threshold, but I'm not
- ² certain.
- Q. Okay. Do you have anything
- 4 else that it would be besides over
- 5 threshold?
- A. Not that I can think of.
- 7 Q. I want to scroll down to the
- 8 next page and stay with this order
- 9 number, which is CES042210. Zach is
- 10 going to --
- MR. CLUFF: Blow it up for
- us real big, Zach.
- 13 BY MR. CLUFF:
- Q. So do you see in the top
- left corner there of the highlighted
- block there is the customer order number,
- ¹⁷ which is CES042210?
- ¹⁸ A. Yes.
- 19 Q. That's the same order number
- we were looking at the previous screen?
- 21 A. Yes.
- Q. And if you go over to the
- far right, there's the release code and
- the comment 1. The release code is for

- the top -- I can't count how many lines
- that is, but the release code is AC, and
- 3 the comment is, Approved per Edward -- or
- ⁴ Ed Hazewski.
- 5 Is that --
- 6 A. Yes.
- 7 Q. Would that mean that this
- 8 order was approved for processing and
- 9 shipment to the customer?
- 10 A. It appears so.
- 11 Q. What kind of due diligence
- or investigation would have been
- 13 conducted before an order like this was
- 14 approved by Ed Hazewski?
- 15 A. I don't know. I don't know
- who actually approved this order.
- Q. Do you have any reason to
- believe this was not approved by Ed
- 19 Hazewski?
- A. Other than the notes say
- otherwise.
- Q. If you look at the order
- date, it looks like it goes year, month
- and day, which would be 2010/04/22.

- 1 At that point, you had been
- working as a diversion control specialist
- ³ for over a year, correct?
- A. I thought I came in to the
- 5 company in September of 2009, so
- 6 approximately, maybe six --
- 7 Q. Six months?
- A. -- six months or so.
- 9 Q. During the six months prior
- to this order that we're looking at, had
- 11 you had experience investigating orders
- that went into OMP for review?
- 13 A. Yes.
- Q. What kind of information
- would you be looking at in order to
- 16 investigate an order like this that was
- ¹⁷ an OMP review?
- 18 A. Whatever systems that we had
- in place at the time, including
- 20 spreadsheets. And if we could -- I'm not
- 21 sure of the system.
- We didn't have a SAP system
- 23 back then. That was prior to that. And
- 24 I think we were using a mainframe system.

- ¹ So as far as the information that I
- ² reviewed on mainframe, I don't recall.
- ³ Q. Is there other information
- 4 that was not on mainframe that you would
- 5 have reviewed?
- 6 A. Whatever systems or
- ⁷ spreadsheets that we have on our
- 8 customers, I would have reviewed those.
- ⁹ And then anything else,
- whether it was a 590 or any other
- documentation we had on file.
- Q. Would you have been
- concerned about releasing an order that
- was 63.89 percent over its threshold for
- OxyContin, oxycodone?
- A. I don't know. I'd have to
- go back in time to review that order.
- Q. Was it AmerisourceBergen's
- 19 policy that a detailed investigation be
- 20 carried out before reaching a conclusion
- to release an order that was in OMP for
- 22 review?
- MR. NICHOLAS: Object to the
- form.

```
1
                 THE WITNESS: I don't know
2
           if it was a policy or not.
3
    BY MR. CLUFF:
4
                 Did you receive training
           0.
    and/or instruction to conduct a detailed
5
6
    investigation before reaching a
7
    conclusion that an order should be
8
    released?
9
                 MR. NICHOLAS: Object to the
10
           form.
11
                 THE WITNESS: Yes.
12
    BY MR. CLUFF:
13
           Q. Was there a policy or
14
    procedure document that described to you
15
    what a detailed investigation included?
16
           Α.
                 I don't recall that
17
    document.
18
                 In your work as a diversion
           0.
19
    control specialist, what would you
20
    describe as a detailed investigation?
21
                 MR. NICHOLAS: Object to the
22
           form.
23
                  THE WITNESS: To review all
24
           the information that we have on a
```

```
1 particular customer, including
```

- their purchase history and any 590
- or other documents that we have on
- 4 file.
- 5 BY MR. CLUFF:
- Q. Was it important to you, as
- ⁷ a diversion control specialist, to
- 8 document any detailed investigations that
- ⁹ you conducted about orders that were in
- 10 OMP review?
- 11 A. It is important to document
- those orders, and there are a couple
- different ways to document those orders.
- Q. What are the ways to
- ¹⁵ document those orders?
- A. On the order itself, we can
- enter notes, as well as the Lawtrac
- 18 system that we used back then.
- 19 Q. So where -- if you recorded
- it on the order itself, where would that
- 21 be? Would that be in CSOS or on a
- 22 form --
- A. It would be in the text
- notes in the comment section that you see

- ¹ there.
- Q. So, then, this note in the
- 3 comments, Approved per Ed Hazewski, is
- 4 that an example of documentation of a
- ⁵ detailed investigation?
- A. I don't know.
- 7 Q. This is one of the areas --
- 8 I'm sorry, I didn't mean to interrupt
- ⁹ you.
- 10 A. I don't know. There may be
- other documentation elsewhere that I'm
- 12 not aware of.
- Q. But this is one area where
- you said detailed documentation would
- 15 exist?
- A. It could, yes.
- Q. And you said also it might
- 18 be in Lawtrac?
- 19 A. Yes.
- Q. So if a customer's order
- 21 hit -- or went into OMP for review and
- there was a detailed investigation
- carried out about that order, that would
- be in Lawtrac, right?

- A. It could be, yes.
- O. Would there be documentation
- 3 associated with that review?
- ⁴ A. Like I said, it all depends
- on the review, yes.
- Q. Were there ever any e-mails
- ⁷ generated that documented the findings of
- 8 these detailed investigations about OMP
- 9 review?
- MR. NICHOLAS: Object to the
- 11 form.
- THE WITNESS: I don't know.
- 13 BY MR. CLUFF:
- Q. Do you recall receiving
- e-mails from an e-mail address
- 16 ABC-notification@AmerisourceBergen
- 17 regarding orders in OMP review?
- A. No, I don't recall.
- 19 Q. You previously testified
- there were a couple of places where
- 21 documentation about investigations like
- this could be stored.
- But was there a standard
- place where it would have been stored?

```
1
                 MR. NICHOLAS: Object to the
2
           form.
3
                  THE WITNESS: At that time,
4
           I believe it would be either
5
           Lawtrac or the system itself.
    BY MR. CLUFF:
6
7
           Q. "The system itself" would
8
    be?
9
                 This system that we see in
           Α.
10
    front of us.
11
                 The system that generated
           0.
    the spreadsheet?
12
13
                 Yeah, this -- yeah, exactly.
14
                 And it would have been
           0.
15
    recorded in this comments field?
16
           Α.
                 Yes.
17
                 MR. NICHOLAS: Object to the
18
           form.
19
                  Go ahead.
20
    BY MR. CLUFF:
21
                 And just so I understand,
22
    the system that you're referring to, you
23
    didn't enter into an Excel spreadsheet
24
    and manually make these notes, right?
```

1 Α. Not into a spreadsheet, no. 2 You would have been working 0. 3 with sort of a computer program that had 4 fields for you to work in? 5 I'm not sure I follow you. Α. 6 Like, when you order Ο. 7 something online, there are fields for 8 you to enter information into, like your 9 name and your address and your credit 10 card number? 11 Α. Yes. 12 So did you work with a 0. 13 computer program that had fields similar 14 to that for you to put information into 15 when you were investigating an order? 16 In that system that we used in 2010, I believe there was a note 17 18 section where we could have put notes in. 19 MR. CLUFF: Let's take a 20 I think I have maybe one break. 21 more topic that I want to cover, 22 but then we'll probably wrap up. 23 I know people have flights they 24 want to catch, down at the end of

```
1
           the table.
2
                  VIDEO TECHNICIAN: Off the
3
           record at 4:31 p.m.
4
5
                  (Whereupon, a brief recess
6
           was taken.)
7
8
                  VIDEO TECHNICIAN: We are
9
           back on the record at 4:41 p.m.
10
    BY MR. CLUFF:
11
                 Mr. Kreutzer, we're back on
           0.
12
    the record and you're still under oath.
13
    I'll do my best to get you out of here
14
    quickly, if your lawyers don't have
15
    further questions on you. So lean on
16
    them, and get us all home.
                  Earlier we talked about
17
18
    before 2015 -- let me ask this question:
19
    Did the ability of DC associates to
20
    review and release orders ever stop?
21
           Α.
                 Yes.
22
                 Do you know when it stopped?
           0.
23
                  That stopped, I believe it
           Α.
24
    was earlier this year, 2018.
```

- Q. So prior to that time, the
- ² distribution center associates maintained
- 3 the ability to review and release orders;
- 4 is that correct?
- A. Prior to that, they were
- 6 releasing low- and medium-risk drug
- ⁷ families only.
- Q. Was there ever a push or an
- 9 incentive to increase the rates at which
- 10 DC associates were releasing
- 11 low-to-medium drug families?
- 12 A. We had a spreadsheet of all
- the participation rates of all the
- distribution centers, as far as
- 15 adjudicating low- and medium-risk drug
- 16 families.
- Q. Forgive my lay
- understanding.
- What is a participation
- ²⁰ rate?
- 21 A. Participation rate would be
- the adjudication rate, let me clarify.
- Q. And is that adjudication
- rate calculated by taking the total

- 1 number of orders that come in for DC
- ² review and comparing it to the number
- 3 that were escalated for CSRA interview?
- 4 A. Yes, for low- and
- 5 medium-risk drug families.
- Q. Do you -- you're familiar
- ⁷ with the concept of a Schedule II drug
- 8 and a Schedule III drug?
- 9 A. Yes.
- Q. Schedule I drug?
- 11 A. Yes.
- Q. What is your understanding
- of the different schedules?
- 14 A. Schedule I has no legitimate
- 15 medical use; Schedule II is products that
- are prone to high risk for diversion; and
- Schedule III is just a lower risk of
- those drugs that are a potential for
- ¹⁹ diversion.
- Q. Who classifies drugs as
- 21 Schedule I, II or III?
- A. The DEA.
- Q. AmerisourceBergen does not
- ship Schedule I drugs, correct?

- A. I don't believe so, no.
- O. But AmerisourceBergen does
- 3 ship Schedule II and Schedule III drugs,
- 4 correct?
- A. Yes.
- Q. We've previously talked, and
- you've mentioned low-, medium- and
- 8 high-risk drug families.
- 9 A. Yes.
- Q. Were there ever any other
- 11 categories besides low, medium and high?
- 12 A. I don't believe so.
- Q. Do you know if Schedule II
- drugs were classified as medium risk by
- 15 AmerisourceBergen?
- 16 A. There may have been. But
- over the years, we have moved drug
- 18 families from low to medium, medium to
- 19 high and high to medium. So it's -- we
- do an annual refresh every year.
- Q. Just so I understand the
- parallels here, though, you described a
- 23 Schedule II drug as a high risk for
- diversion, correct?

```
1 A. Yes.
2 O. What was -- what was the
```

- 3 high-risk category? How did
- 4 AmerisourceBergen define high risk?
- MR. NICHOLAS: Object to the
- form.
- Go ahead.
- 8 THE WITNESS: I believe just
- 9 as the explanation that I
- provided, drug families that are
- prone to diversion.
- 12 BY MR. CLUFF:
- Q. And so Schedule IIs had a
- 14 high risk for diversion.
- But if I understand it
- 16 correctly, you testified that at some
- points in time AmerisourceBergen
- 18 categorized Schedule IIs as medium risk;
- 19 is that right?
- A. I don't believe that. What
- 21 my explanation is, is that we've always
- had drug families that are in a high-risk
- category. And we -- as well as medium
- 24 and low.

```
But over time and in review
```

- with management and our pharmacist on
- 3 staff, we determined that some risks may
- 4 be -- needed to be switched from medium
- ⁵ to high, for instance.
- 6 O. I understand that. Thank
- ⁷ you.
- 8 So I guess my question is
- 9 maybe a little bit more specific.
- 10 If Schedule II drugs have
- been determined by the DEA to have a high
- 12 risk of diversion, has AmerisourceBergen
- always categorized Schedule II drugs as a
- 14 high-risk drug family, or have they ever
- been categorized as medium risk?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: I don't recall
- them ever being medium risk.
- 20 BY MR. CLUFF:
- Q. If a Schedule II were
- categorized as medium risk pursuant to
- 23 AmerisourceBergen's policy, then DC
- 24 associates could have released an order

```
for that drug at the DC level, right?
1
2
                 MR. NICHOLAS: Object to the
3
           form. And lack of foundation.
4
                  Go ahead.
5
                  THE WITNESS: If a Schedule
6
           II was identified as a medium
7
           risk, yes. Based on the training
8
           that the DC associates received,
9
           they are allowed to release low-
10
           and medium-risk drug families at
11
           the time.
12
    BY MR. CLUFF:
13
           O. At the time they were
14
    categorized as medium risk, right?
15
                 Well, at the time prior to
           Α.
16
    earlier this year.
17
                 Right. That makes sense.
           0.
18
                  So prior to the change in
19
    2018, if a Schedule II was classified by
20
    Amerisource as medium risk, then DC
21
    associates could release that order,
22
    right?
23
           Α.
                 Yes.
24
                  I'll hand you another
           Q.
```

```
1
    document. We're going to mark this as
2
    Exhibit 9. This is ABDC_MDL_00047572.
3
4
                  (Whereupon,
5
           AmerisourceBergen-Kreutzer
6
           Exhibit-9, ABDC_MDL_00047572, was
7
           marked for identification.)
8
9
    BY MR. CLUFF:
10
           O.
                  There were some Excel
11
    spreadsheets attached to that document.
12
    I elected not to include them and save
13
    the paper. I just have a couple quick
14
    questions on this, Mr. Kreutzer.
15
                  MR. NICHOLAS: Just give him
16
           a moment.
17
    BY MR. CLUFF:
18
                 Sure. I'll just let you
           0.
19
    know my questions are going to be about
20
    the first paragraph. So if you want to
21
    focus your analysis there, that would
22
    help.
23
                  MR. NICHOLAS: Read the
24
           whole document anyway.
```

```
1
                 MR. CLUFF: Do you want to
2
           go home or not, Bob? We'll be
3
           here all night reading documents.
4
                 MR. NICHOLAS:
                                 I think
5
           reading seven more lines is not
6
           going to make the difference
7
           between going home tonight or not.
8
                 MR. CLUFF: Bob, I respect
9
           you, but I'll respectfully
10
           disagree.
11
                 THE WITNESS: Okay.
12
    BY MR. CLUFF:
13
           O. So looking at this first
    paragraph -- well, actually, let's do
14
15
    this.
16
                 So from the -- in the top of
17
    the e-mail, you see there's a "from"
18
    line.
           It's from unknown. Do you have
19
    any idea who this kind of e-mail would
20
    come from?
21
                 I've never seen that before.
           Α.
22
                 Well, first time for
           0.
23
    everything for all of us, I guess.
24
                  In the "to" category, you
```

- 1 see there are a number of individuals,
- one of whom is yourself, right?
- A. Yes.
- 4 Q. And then you see the subject
- is, Discussion-report review, weekly OMP
- 6 field report performance.
- ⁷ A. Yes.
- Q. Was your department having
- 9 weekly meetings regarding the OMP
- performance of distribution centers?
- A. We were.
- Q. And were you also discussing
- performance of, like, CSRA individuals,
- 14 as far as OMP review goes?
- 15 A. I believe this particular
- e-mail is pertaining to the DC
- ¹⁷ associates.
- Q. Understood.
- And you mentioned that there
- was a spreadsheet that reflected DC
- 21 participation in OMP review; is that
- ²² right?
- A. Correct.
- Q. So looking at the

- 1 attachment, it's referred to DC OMP
- ² analysis, master.xlsx.
- Do you think that would have
- 4 been one of those spreadsheets that you
- ⁵ described?
- A. I think so.
- ⁷ Q. And based on your
- 8 recollection, that spreadsheet would have
- 9 indicated which distribution centers were
- 10 releasing a percentage -- or
- participating in releasing OMP reports?
- A. Correct.
- Q. So now looking down at the
- substance of this paragraph, it says, The
- purpose of this call is to discuss the
- 16 attached spreadsheet, with a focus on
- 17 Tabs 2 and 3.
- Do you remember what would
- 19 have been in Tab 1?
- It's not a guessing game.
- 21 If you know.
- A. I don't.
- Q. So he then specifies what's
- 24 in Tabs 2 and Tabs 3. The first Tab 2

- indicates all low- and medium-risk drug
- 2 families at above
- 3 threshold that were released by the DC.
- 4 And then indicates that
- 5 these should be reviewed to identify any
- orders that were released that possibly
- ⁷ should have been escalated.
- 8 So did you understand that
- 9 DC associates should not have been
- 10 releasing orders that were
- above threshold at this time in 2015?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: I'm not aware
- of that.
- 16 BY MR. CLUFF:
- Q. Do you have any reason to
- disagree with the statements in this
- 19 e-mail?
- MR. NICHOLAS: Same
- objection.
- Go ahead.
- THE WITNESS: I don't recall
- this document --

```
1
    BY MR. CLUFF:
2
           0.
                  But you --
3
                  -- or where it came from.
           Α.
                  -- recall -- you do recall
4
           0.
    having meetings about DC participation?
5
6
                  We did.
           Α.
7
                  And you recall reviewing
           Q.
8
    spreadsheets about it, right?
9
           Α.
                  Yes.
10
                  Okay. So did you
           0.
11
    understand, based on your work as a
    distribution control specialist, that DC
12
13
    associates should not be releasing orders
14
    for low- and medium-risk drugs above
of threshold?
16
                  MR. NICHOLAS: Object to the
17
           form.
18
                  THE WITNESS: I'm not aware
19
           of any criteria like that.
20
    BY MR. CLUFF:
21
                  Okay. Look at the same
           Ο.
22
    document where it says, Tab 3 indicates.
23
                  This says here that Tab 3
24
    had all low- and medium-risk drug
```

- 1 families at or less below
- ² threshold that were escalated for
- investigation by the DC. This report
- 4 will be reviewed to identify any orders
- 5 that were escalated that possibly should
- 6 have been released.
- Do you recall a policy in
- 8 this time, in 2015, encouraging DC
- 9 associates to release orders that were
- over threshold?
- MR. NICHOLAS: Object to the
- 12 form.
- THE WITNESS: I'm not aware
- of any policy.
- ¹⁵ BY MR. CLUFF:
- Q. But this e-mail says that
- the report should be reviewed to identify
- orders that should have been released,
- 19 correct?
- MR. NICHOLAS: Object to the
- 21 form.
- THE WITNESS: That's what
- the statement says, yes.
- 24 BY MR. CLUFF:

```
1
                  Based on reviewing this
           0.
2
    paragraph here, do you have a
3
    recollection that DC associates were
4
    encouraged to increase their clearance of
5
    orders that hit OMP review?
6
                  MR. NICHOLAS: Object to the
7
           form.
8
                  Go ahead.
9
                  THE WITNESS: No, I'm not.
10
    BY MR. CLUFF:
11
                  Was there ever any concern
           Ο.
12
    that DC associates were releasing too
13
    many orders?
14
                  We had discussions every
           Α.
15
    week going over this spreadsheet and if
16
    there were any inconsistencies of DC
17
    associates releasing orders that they
18
    shouldn't have were addressed.
19
                  Let's hand you the next
           0.
20
    document. This is going to be marked as
21
    Number 10.
22
23
                  (Whereupon,
24
           AmerisourceBergen-Kreutzer
```

```
1
           Exhibit-10, ABDC_MDL_00151471-472,
2
           was marked for identification.)
3
4
                  MR. CLUFF: It is
5
           ABDC MDL 00151471. It's a
6
           two-page document ending in
7
           151472.
8
                  THE WITNESS: Okay.
9
    BY MR. CLUFF:
10
                 At the top, this is an
           0.
11
    e-mail from Eric Cherveny to Greq
12
    Hamilton, with a cc to you.
13
                 Do you know who Grea
14
    Hamilton was?
15
                 Greg Hamilton is the CSRA
16
    distribution center manager for Columbus.
17
                 And the subject line, can
           0.
18
    you read that to me?
                 The subject line is, OMP
19
20
    policy violation.
21
                 Scroll down to the bottom of
22
    that first page there. It starts with an
23
    e-mail from, Marcelino Guerreiro, dated
24
    August 28, 2015. He sends it to Eric
```

- 1 Cherveny, Emily Coldren, Elizabeth
- ² Garcia, David Kritzer, yourself, David
- May, Sharon Hartman, Nikki Seckinger.
- 4 The subject line is
- ⁵ different. Now it reads, OMP activity,
- 6 August 21 to the 27th, 2015-DC breakdown.
- Do you see where I'm at?
- 8 A. Yes.
- 9 Q. Do you see the bold
- underlined heading, High-risk drug
- 11 families? And then another bold
- underlined heading underneath it that
- 13 says, Released?
- A. Yes.
- Q. And do you agree with me
- that this document indicates that nine
- 17 lines of high-risk drug families were
- 18 released between August 21st and the
- ¹⁹ 27th?
- A. The spreadsheet was cut off,
- so I don't know. There was more
- information to the right that I could
- 23 elaborate more on.
- But I can only go on what

1 this document says. 2 And this document says that Ο. nine lines of high-risk drug families were released, right? 4 5 Α. Yes, that's correct. 6 Earlier, we talked about Ο. 7 policy violations and whether releasing 8 high-risk drug family orders would be a 9 policy violation. 10 Looking at the revised 11 subject line on this e-mail, does that 12 clarify for you that releasing a 13 high-risk drug order would be a violation 14 of AmerisourceBergen's policies? 15 MR. NICHOLAS: Object to the 16 form. 17 THE WITNESS: This associate 18 was trained to only release low 19 and medium drug families, and 20 inside this DC associate released 21 a high-risk drug family, whether 22 it was a mistake or otherwise. 23 But training was completed 24 with that associate, and I don't

```
1
           believe there were any more
2
           instances after that.
    BY MR. CLUFF:
4
                  Never again?
           0.
5
                  I don't believe so.
           Α.
6
                  You said released an order,
           0.
7
    but if we look back down at the bottom,
8
    it says that, actually, nine lines were
9
    released.
10
                  So it's more than one order,
11
    correct?
12
                  MR. NICHOLAS: Object to the
13
           form.
14
                  THE WITNESS: No, I believe
15
           this was one order. It was all on
16
           the same sales order number.
17
                  If you look at the fifth
18
           column, the numbers are all the
19
           same.
20
    BY MR. CLUFF:
21
                  Sales order number.
           0.
22
                  If you continue to the
23
    second page, do you see that there is
24
    additional orders that are on a different
```

- 1 order number?
- ² A. Yes.
- Q. Okay. And I've been saying
- 4 lines, you're saying orders.
- It looks like, based on the
- 6 sales order number that you've identified
- on this chart, that one, two, three
- 8 orders were cleared, for a total of nine
- 9 lines, right?
- 10 A. Yes.
- 11 Q. Okay. And that was a
- violation of ABC policy, correct?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: That this
- associate released these orders,
- 17 yes.
- 18 BY MR. CLUFF:
- Q. And the results for having
- violated an ABC policy about high-risk
- 21 drug orders was to be retrained; is that
- ²² accurate?
- A. That is correct.
- Q. And it was your testimony

```
that that didn't happen again; is that
1
2
    right?
3
                 That is my belief.
           Α.
4
                 I'd like to show you another
    document that we'll mark as 11.
5
6
7
                  (Whereupon,
8
           AmerisourceBergen-Kreutzer
           Exhibit-11, ABDC_MDL_00178337, was
9
10
           marked for identification.)
11
12
                  MR. CLUFF: This is
13
           ABDC MDL 00178337.
14
                  THE WITNESS: Okay.
15
    BY MR. CLUFF:
16
           O. So this is an e-mail from
17
    Marcelino Guerreiro to a list of
18
    recipients, and you're included on that
19
    list, correct?
20
           Α.
                 Yes.
21
           Q. And the date is April 17,
22
    2017, correct?
23
           Α.
                 Yes.
24
                 The subject is, OMP
           Q.
```

- activity, April 7 to the 13th. And then
- there is an ampersand, APOS;17, DC
- 3 breakdown, is that right?
- A. Correct.
- 5 O. So this would have been for
- 6 April 7th to the 13th in 2017?
- A. April 7th to the 13th, yes.
- 8 O. There is an attachment that
- 9 says, OMP activity, September 16th to the
- 10 22nd. It looks like that would have been
- 11 data for 2016.
- 12 Is that -- do you see that?
- MR. NICHOLAS: At the risk
- of incurring your wrath, I'm going
- to ask that he be permitted to
- just simply read through the
- document before you ask him
- questions.
- MR. CLUFF: I didn't mean
- 20 to --
- THE WITNESS: I did read
- through it, Bob.
- 23 BY MR. CLUFF:
- Q. So let's look down here at

- Marcelino Guerreiro's first e-mail which
- is on the page that has 8338 on it.
- He writes that to a group of
- 4 recipients, one of whom is you, and he
- 5 says, Please find attached the updated
- 6 OMP activity report complete with
- ⁷ information for the week of April 7th to
- 8 the 13th. This was a great week for OMP
- 9 review at the DC level, where we saw
- increased participation and no deviations
- outside of the review policy.
- Do you see that?
- 13 A. Yes.
- Q. And do you see the same
- 15 headings that we looked at before, bold
- underlined, high/high plus-risk drug
- ¹⁷ families?
- ¹⁸ A. Yes.
- 19 Q. And released underlined,
- None?
- A. Yes.
- Q. Just to kind of circle back
- on this, I asked if there were any other
- risk categories at AmerisourceBergen, and

- here I see a high/high plus.
- Do you know what high plus
- 3 is?
- 4 A. I don't remember the
- 5 separation between the two.
- 6 O. Would that have been a
- 7 higher categorization for risk of
- 8 diversion than high?
- 9 MR. NICHOLAS: Object to the
- form. Lack of foundation.
- THE WITNESS: I believe it
- 12 was.
- 13 BY MR. CLUFF:
- Q. Go to the bottom of Page
- 15 178337. There's an e-mail there from
- 16 David May.
- Do you see that at the
- 18 bottom?
- 19 A. Yes.
- Q. He says, Is that a first?
- 21 And if you go up, the
- 22 answer, if you read the e-mail, is that
- 23 AmerisourceBergen had not had a clean
- 24 review week since September 16th of 2016.

```
1
           Α.
                 '17.
2
           0.
                 You're reading in the body
    of the e-mail where it says 2017?
4
           Α.
                 Yes.
5
                 Do you see where it says,
           0.
6
    See attached?
7
           Α.
                 Yes.
8
                 And the attachment refers to
           0.
9
    2016?
10
                 MR. NICHOLAS: Can you slow
11
           down, so I can catch up to you?
12
                 MR. CLUFF: Sure. Yes, not
13
           a problem.
14
                  THE WITNESS: I do see that.
15
                 MR. NICHOLAS: Okay.
16
    BY MR. CLUFF:
17
                 So previously you testified
    that there were no high-risk drugs
18
19
    released after 2015; is that correct?
20
                 MR. NICHOLAS: Object to the
21
           form. Lack of foundation.
22
                 THE WITNESS: I just
23
           indicated that the associate was
24
           retrained. And I believe that
```

```
1
           that associate was retrained and
2
           no further occurrences occurred
3
           from that particular associate.
4
    BY MR. CLUFF:
5
           O. Okay. Looking at this
    e-mail from April 2017, would you agree
6
7
    that in April 2017 Amerisource had not
8
    had a clean review week for seven months?
9
                 MR. NICHOLAS: Object to the
10
           form.
11
                 THE WITNESS: I don't know
12
           without seeing documentation.
13
    BY MR. CLUFF:
14
                 Do you see where it says,
15
    Close to seven months, in the first page
16
    of the e-mail?
17
           Α.
                 I do.
18
                 So would you agree with me
19
    that distribution center associates
20
    releasing high-risk orders was an ongoing
21
    problem, even in the middle of 2017?
22
                 MR. NICHOLAS: Object to
23
           form. Lack of foundation.
24
                 THE WITNESS: No, it wasn't
```

- an ongoing problem.
- 2 BY MR. CLUFF:
- Q. Why would you conclude it
- 4 was not an ongoing problem?
- 5 A. Because we had approximately
- 6 26 distribution centers, and these
- ⁷ reports were reviewed every week and were
- 8 all assigned different regions. And we
- ⁹ all had the responsibility to reach out
- to the DCs and contact the distribution
- center manager to inform them of any
- 12 associates that were releasing orders
- that they should not have.
- 0. But orders were still
- getting released well into 2017, weren't
- 16 they?
- MR. NICHOLAS: Object to the
- 18 form. Lack of foundation.
- THE WITNESS: I don't know
- without seeing documentation.
- 21 BY MR. CLUFF:
- Q. Based on this e-mail, it
- 23 says that orders were at least -- the
- last time that a clean review happened

```
was in September, seven months prior to
1
2
    April 2017, correct?
3
           A. Correct.
4
                 So that means that in
5
    September, seven months prior to April
6
    2017, high-risk drug orders would have
7
    been released, right?
8
                 MR. NICHOLAS: Okay. I'll
9
           object to the form. Lack of
10
           foundation. And we're into the
11
           bickering mode here.
12
                  THE WITNESS: It doesn't say
13
           anything about high-risk drug
14
           families.
15
    BY MR. CLUFF:
16
                 Did it concern you that
           0.
17
    distribution center associates were
18
    releasing high-risk drug orders?
19
                 MR. NICHOLAS: Object to the
20
                  Lack of foundation.
           form.
21
           Bickering.
22
                  THE WITNESS: I addressed
23
           any issue personally with the
           distribution center manager to get
24
```

```
1
           those associates retrained or have
2
           them removed from their positions.
    BY MR. CLUFF:
4
                 Because it was a violation
5
    of ABC's policy for them to release
6
    high-risk drug orders?
7
                  MR. NICHOLAS: Object to the
8
           form.
9
                  THE WITNESS: It's not just
10
           high-risk drug orders, it could be
11
           anything. It could be associates
12
           not doing their duties in
13
           reviewing low- and medium-risk
14
           drug families and sending them up
15
           to CSRA for review.
16
    BY MR. CLUFF:
                  That would also be a policy
17
           0.
    violation, correct?
18
19
                  MR. NICHOLAS: Object to the
20
           form.
21
                  THE WITNESS: Depending on
22
           the circumstance, it could be.
23
    BY MR. CLUFF:
24
                  So not releasing low and
           Q.
```

```
1
    medium drug orders could be a policy
    violation, right?
2
3
                 It could be.
4
                 And we discussed that
5
    potentially Class II drugs -- or Schedule
6
    II drugs were medium risk, right?
7
                 MR. NICHOLAS: Object to the
8
           form. Lack of foundation.
9
                  THE WITNESS: I don't recall
10
           any high-risk drugs being medium
11
           risk.
12
    BY MR. CLUFF:
13
           Q. And so it was a policy
14
    violation for an ABC associate not to
15
    release medium drug orders from the
16
    distribution center, right?
17
                 MR. NICHOLAS: Object to the
18
                  Lack of foundation.
           form.
19
                  THE WITNESS: It is up to
20
           their discretion, if they don't
21
           feel comfortable releasing an
22
           order, whether it's low or medium
23
           risk, that they can forward it up
24
           to CSRA for review.
```

```
1
    BY MR. CLUFF:
2
                 And if a DC associate, prior
           0.
    to 2017, released a high-risk drug order,
    that would also be a violation of ABC's
4
5
    policy, right?
6
                 MR. NICHOLAS: Object to the
7
           form. And foundation.
8
                  THE WITNESS: It could be,
9
           based on the circumstance. But
10
           there are times where high-risk
11
           orders do need to be released.
12
    BY MR. CLUFF:
13
           O. Released by the DC
14
    associates?
15
           Α.
                 That's correct.
16
                 Did AmerisourceBergen have a
           0.
    policy that required all DC orders to
17
    be -- all high-risk DC orders be elevated
18
19
    to CSRA?
20
                 MR. NICHOLAS: Object to the
21
           form.
22
                                Yes.
                 THE WITNESS:
                                      But I
23
           don't recall the specific verbiage
24
           of that policy.
```

```
1
    BY MR. CLUFF:
2
                  So during the pendency of
           0.
    that policy, a DC associate who released
    a high-risk drug order would have
5
    violated ABC's policies, right?
6
                 MR. NICHOLAS: Object to the
7
           form.
8
                  THE WITNESS: Not
9
           necessarily.
10
    BY MR. CLUFF:
11
                 You said that DC associates
12
    had discretion to not release medium-risk
13
    drug orders if they didn't feel
14
    comfortable, correct?
15
           Α.
                 Correct.
16
                  If a DC associate came to
           0.
17
    you and said that they were not
    comfortable releasing an order because
18
19
    they felt like a customer was trying to
    game the system, would you feel like that
20
21
    was an appropriate exercise of
22
    discretion?
23
                 MR. NICHOLAS: Object to the
24
```

form.

```
1
                  THE WITNESS: I don't know.
2
            It would be based on -- it would
3
           be based on the discussion that I
4
           had with that individual.
5
    BY MR. CLUFF:
6
                  Did you ever have occasion
           0.
7
    to remove a DC associate from their
8
    responsibility for reviewing OMP orders
9
    because they were not escalating orders
10
    to CSRA?
11
                  I don't recall that
12
    circumstance.
13
                  What's a listed chemical?
            0.
14
                  A listed chemical is
           Α.
15
    pseudoephedrine products.
16
                  How do you abbreviate that
            Ο.
17
    term?
18
                  Listed chemical? LC.
           Α.
19
                  Did AmerisourceBergen have
           Ο.
20
    different policies and procedures for
```

opioids or controlled substances?

suspicious orders for listed chemicals

than they did for, for example, like

A. I don't recall.

21

22

```
1
                 MR. CLUFF: Why don't we
2
           mutually take a break. You guys
3
           can go see if you have any further
4
           questions. I'll confer with Will.
5
           And we'll come back in five
6
           minutes.
7
                  VIDEO TECHNICIAN: Off the
8
           record at 5:11 p.m.
9
10
                  (Whereupon, a brief recess
11
           was taken.)
12
13
                  VIDEO TECHNICIAN: We're
14
           back on the record at 5:19 p.m.
15
    BY MR. CLUFF:
16
           Q. Mr. Kreutzer, we're back on
17
    the record for the last few questions
18
    that I have for you, and then I'll turn
19
    it over to your counsel to talk.
20
                  I want to hand you -- excuse
21
    me. I'm going to hand you a copy of a
22
    document that was produced by
23
    AmerisourceBergen. It's
24
    ABDC_MDL_00168122, which is an e-mail
```

```
1
    that contains a number of attachments.
2
    I've included one attachment with the
    document that begins at ABDC_MDL_00168127
    and goes to 168134. I'll hand you this
4
5
    one.
6
7
                  (Whereupon,
8
           AmerisourceBergen-Kreutzer
9
           Exhibit-12, ABDC_MDL_00168122 and
10
           ABDC_MDL_00168127-134, was marked
11
           for identification.)
12
13
    BY MR. CLUFF:
14
                 I'm not going to ask you any
15
    detailed questions about this document at
16
    all. I'd like you to just look at it.
17
                  You do not appear to have
18
    received this document. But we have
19
    discussed today, at length, Lawtrac
20
    files. And if you look at the
21
    attachments, you can see that it begins
22
    with, BSD Lawtrac tech sheet, Church
23
    Square Lawtrac matter, text.
24
                 Do you see that?
```

```
1
                 Give me a second.
           Α.
2
                 MR. NICHOLAS: I don't see
3
           that. Where --
4
                 MR. CLUFF: The cover page,
5
           the e-mail, the attachments.
6
                 MR. NICHOLAS: Where it says
7
           attachments, okay. Sorry.
8
                 MR. CLUFF: I misspoke.
9
    BY MR. CLUFF:
10
                 I was just trying to
11
    indicate that this e-mail contained
12
    Lawtrac matter texts as attachments.
13
                 And then if you'll flip to
14
    the next page, which has
15
    ABDC MDL 00168127, if you look at the top
16
    of the page in the middle of the
17
    document, there is some text that says,
    Main matter screen. And then underneath
18
19
    that it says, NCDD Church Square
20
    Pharmacy, Incorporated, Columbus.
21
                  Is this an example of a
22
    Lawtrac matter for Church Square
23
    Pharmacy, Incorporated?
24
           Α.
                  Yes.
```

- O. And then look down at the
- bottom of the page, where it says, Text
- ³ records.
- Do you see that?
- 5 A. Yes.
- Q. We previously talked, in one
- ⁷ of these exhibits, about what you and I
- 8 kind of referred to as a text box, and
- ⁹ you said that might have been
- documentation that would have been
- 11 included in Lawtrac.
- Would that -- that
- information that we talked about earlier,
- would that have been under the text
- 15 records section of these Lawtrac reports?
- A. Yes.
- Q. So if I were looking at a
- 18 Lawtrac report, text records is where I
- would find the records of investigations
- or information about ABC's relationship
- with a customer?
- A. Correct.
- Q. Okay. Can you tell me, in
- looking at this document, where I would

- be able to locate or identify the
- ² documents that were associated with this
- 3 Lawtrac file?
- 4 MR. NICHOLAS: Object to the
- 5 form.
- THE WITNESS: It's been
- quite a while since I used this
- 8 system. I believe in the
- 9 documents and files column on
- ¹⁰ 168129.
- 11 BY MR. CLUFF:
- 12 Q. Let me redirect you to
- ¹³ 168127.
- In the upper right-hand
- corner, there's an underlined piece of
- text that says, Main matter screen. And
- there are text boxes underneath that.
- Do you see that?
- 19 A. Yes.
- Q. And one of them says,
- 21 Documents and files.
- A. Yes.
- Q. Is that the same as the one
- 24 you were looking at on 129?

- A. Yes, that is correct.
- O. So those text boxes, would
- 3 those have been what I'll refer to as a
- 4 hyperlink that I could have clicked and
- 5 it would have taken me to other
- 6 information?
- 7 MR. MAHADY: The text box is
- on the right side of the document?
- 9 MR. CLUFF: Yes.
- THE WITNESS: I'm not sure.
- 11 BY MR. CLUFF:
- Q. Okay. Did you use Lawtrac
- matters like this in your work?
- 14 A. I did.
- Q. Okay. And I'm not trying to
- 16 catch you in anything. I'm trying to
- just understand how you would have used
- 18 this system.
- So if you were looking for a
- 590 for this Church Square Pharmacy,
- would you have clicked on documents and
- 22 files?
- A. When this Lawtrac matter was
- created, we were not doing electronic

- files at the time in 2008. They more
- than likely would have been paper files.
- Q. Would those paper files have
- 4 been migrated to this system when it was
- ⁵ created?
- A. It may or may not have.
- ⁷ Q. Let's just use this as an
- 8 example and not focus so much on Church
- ⁹ Square.
- 10 If you were looking for, as
- an example, a 590 for a pharmacy that was
- 12 a new customer after Lawtrac was being
- used, where would you go to look for that
- ¹⁴ 590?
- MR. NICHOLAS: Object to the
- form.
- THE WITNESS: It would be in
- here, but it appears that there
- may be a page missing. I see a
- Page 2 of 3, and then nothing
- 21 after that.
- 22 BY MR. CLUFF:
- Q. That may be true. I will
- just represent to you that this is how

- ¹ the document was produced to me.
- 2 And I'm just trying to
- ³ figure out where you would click in this
- 4 document that is a reflection of a
- 5 computer program to get to the documents?
- A. There would be documents
- ⁷ posted here that you would be able to
- 8 click on.
- 9 Q. When you're saying "here,"
- can you tell me what page you're looking
- ¹¹ at?
- 12 A. I would -- I believe it
- would be under the linked matters.
- Q. What page is that?
- 15 A. Page 2 of 3.
- Q. I'm sorry?
- ¹⁷ A. 168128.
- Q. Okay. So in the middle of
- 19 the page?
- A. It would be in,
- 21 approximately, that field.
- Q. And is there anywhere else
- in this Lawtrac file where you would have
- been able to access records from?

- 1 A. No. It would likely be in
- ² this file.
- Q. Okay. Go to
- 4 ABDC_MDL_00168129. In the middle of the
- 5 page, there is a date, 06/09/14. It
- says, Status. Then, Update, 06/09/14,
- ⁷ source name, in-house staff, Kevin
- 8 Kreutzer.
- 9 Do you see that?
- 10 A. I do.
- 11 Q. The text there says,
- 12 Requested and received updated Form 590
- and photos from ACM Ron Kline for
- 14 existing customer.
- 15 Is this an example of the
- kind of, like, ongoing due diligence that
- 17 AmerisourceBergen was doing for existing
- 18 customers?
- 19 A. Yes.
- Q. Would there have been
- documentation attached to this?
- A. Yes, there would be.
- Q. So that's the last sentence
- of that paragraph, it says, Form 590 and

```
1
    photos are attached?
2
            A.
                  Correct.
3
                  MR. CLUFF: That's all I
4
            have.
5
                  That's all I've got, just in
6
            case you guys didn't hear me.
7
                  MR. NICHOLAS: I have no
8
           questions.
9
                  VIDEO TECHNICIAN: This
10
            concludes today's deposition. The
            time is 5:28 p.m. We are off the
11
12
            record.
13
14
                  (Whereupon, the deposition
15
            concluded at 5:28 p.m.)
16
17
18
19
20
21
22
23
24
```

```
1
                    CERTIFICATE
2
3
4
                  I HEREBY CERTIFY that the
5
    witness was duly sworn by me and that the
    deposition is a true record of the
6
    testimony given by the witness.
7
8
9
10
           Amanda Maslynsky-Miller
11
           Certified Realtime Reporter
           Dated: November 28, 2018
12
13
14
15
16
17
                  (The foregoing certification
18
    of this transcript does not apply to any
19
    reproduction of the same by any means,
20
    unless under the direct control and/or
21
    supervision of the certifying reporter.)
22
23
24
```

```
1
              INSTRUCTIONS TO WITNESS
2
3
                  Please read your deposition
4
    over carefully and make any necessary
    corrections. You should state the reason
5
6
    in the appropriate space on the errata
    sheet for any corrections that are made.
7
8
                  After doing so, please sign
9
    the errata sheet and date it.
10
                  You are signing same subject
11
    to the changes you have noted on the
12
    errata sheet, which will be attached to
13
    your deposition.
14
                  It is imperative that you
15
    return the original errata sheet to the
16
    deposing attorney within thirty (30) days
17
    of receipt of the deposition transcript
18
    by you. If you fail to do so, the
19
    deposition transcript may be deemed to be
20
    accurate and may be used in court.
21
22
23
24
```

Case: 1:17-md-02804-DAP Doc#: 3026-25 Filed: 12/19/19 399 of 401 PageID #: 466212 Highly Confidential Ey Review

1			
			ERRATA
2			
3	PAGE	LINE	CHANGE/REASON
4			
5			
6			
7			·
8			·
9			
10			
11			
12			
13			
14			
15			
16			
17			
18			
19			
20			
21			,
22			,
23			
24			

ACKNOWLEDGMENT OF DEPONENT	
2	
I,,	, do
³ hereby certify that I have read the	
foregoing pages, 1 - 396, and that t	the
4 same is a correct transcription of th	ne
answers given by me to the questions	
5 therein propounded, except for the	
corrections or changes in form or	
5 substance, if any, noted in the attac	ched
Errata Sheet.	
7	
KEVIN KREUTZER DATE	
Subscribed and sworn	
to before me this	
, day of, 20	
My commission expires:	
Notary Public	

Case: 1:17-md-02804-DAP Doc#: 3026-25 Filed: 12/19/19 401 of 401 PageID #: 466214 Highly Confidential Ey Review

1			LAWYER'S NOTES
2	PAGE	LINE	
3			
4			
5			
6			
7			
8			
9			
10			
11			<u></u>
12			
13			<u></u>
14			
15			
16			<u></u>
17			· · · · · · · · · · · · · · · · · · ·
18			
19			
20			
21			
22			
23			
24			